**MỤC LỤC**

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| --- | --- |
| **TEST 01** | **2** |
| **TEST 02** | **30** |
| **TEST 03** | **58** |
| **TEST 04** | **87** |
| **TEST 05** | **116** |
| **ANSWER KEY** | **144** |

TEST 01

|  |
| --- |
| **READING TEST**  In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.  You must mark your answers on the separate answer sheet. Do not write your answers in your test book.  **PART 5**  **Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet. |

101. Dr. Braun will write \_\_\_\_\_\_\_ letters only for interns who master every task expected of a junior copy editor.

(A) recommends  
(B) recommendation  
(C) recommended  
(D) recommending

**102.** The \_\_\_\_\_\_\_ of a new chief financial officer at Veracore Industries was announced on April 6.

(A) appoint  
(B) appoints  
(C) appointed  
(D) appointment

**103.** After a six-month probationary period, city employees are \_\_\_\_\_\_\_ to take vacation days.

(A) beneficial  
(B) eligible  
(C) convenient  
(D) relevant

**104.** Ms. Larensky is applying with several different agencies to obtain the permits \_\_\_\_\_\_\_ for the outdoor art event.

(A) required  
(B) requiring  
(C) requires  
(D) will require

**105.** This letter serves as \_\_\_\_\_\_\_ that we have received and processed your credit-card cancellation request.

(A) confirm  
(B) confirmed  
(C) confirmable  
(D) confirmation

**106.** Many people at the company have industry experience, but only a handful of \_\_\_\_\_\_\_ can see the future importance of current trends.

(A) we  
(B) us  
(C) our  
(D) ourselves

**107.** The new furniture for the conference room is scheduled to be delivered \_\_\_\_\_\_\_ on Tuesday.

(A) hardly   
(B) comfortably  
(C) early   
(D) eagerly

**108.** After working in Canada for ten years, Cha Joon has \_\_\_\_\_\_\_ to Seoul to plan the opening of an upscale restaurant.

(A) visited  
(B) returned  
(C) occurred  
(D) related

**109.** Toucan Database System is designed to perform a detailed financial analysis \_\_\_\_\_\_\_.

(A) automate  
(B) automatic

(C) automated  
(D) automatically

**110.** The city council approved the bill to increase funding for its road improvement \_\_\_\_\_\_\_.

(A) statement  
(B) permission  
(C) project  
(D) ability

**111.** The Neighborhood Involvement Program honors residents \_\_\_\_\_\_\_ volunteer their time to help Egin City.

(A) for  
(B) who  
(C) those  
(D) as

**112.** Several architects \_\_\_\_\_\_\_ intriguing design plans for the Hadler Building’s addition.

(A) proposing  
(B) proposed  
(C) proposal  
(D) proposals

**113.** The updated training program is limited to site supervisors \_\_\_\_\_\_\_ the Casey Medical Care system.

(A) within  
(B) until  
(C) during   
(D) since

**114.** Mr. Koizumi must complete the cost estimate before he \_\_\_\_\_\_\_ for the conference.

(A) will leave  
(B) leaves  
(C) leaving  
(D) left

**115.** Although the new X150 printer is \_\_\_\_\_\_\_ to other models, it costs only half as much.

(A) similar   
(B) likable   
(C) reflected  
(D) considerate

**116.** To address budget deficits, Lunere County plans to limit spending and \_\_\_\_\_\_\_ tourism.

(A) promote  
(B) declare  
(C) obtain  
(D) benefit

**117.** Operating instructions are posted above the printer so you can \_\_\_\_\_\_\_ refer to them.

(A) consecutively   
(B) standardly  
(C) namely   
(D) easily

**118.** The Vickwell Historical Museum will be closed for renovations \_\_\_\_\_\_\_ on Monday, September 10.

(A) will begin

(B) has begun  
(C) beginner  
(D) beginning

**119.** Finley Plant Nursery implements the \_\_\_\_\_\_\_ latest agricultural techniques.

(A) so  
(B) more  
(C) very  
(D) much

**120.** According to the compensation guidelines, employees who regularly complete their work \_\_\_\_\_\_\_ it is due may receive bonuses.

(A) before  
(B) how  
(C) why   
(D) either

**121.** Thank you for your \_\_\_\_\_\_\_ in the Foxdale Apartments community enhancement survey.

(A) participant  
(B) participation  
(C) participate  
(D) participated

**122.** Solar energy has become a key \_\_\_\_\_\_\_ in the development of additional energy resources throughout the region.

(A) factor   
(B) position   
(C) instructor  
(D) composition

**123.** The LPN auto company has issued a special report to address concerns \_\_\_\_\_\_\_ the fuel efficiency of its vehicles.

(A) excluding  
(B) during  
(C) following  
(D) regarding

**124.** This year’s company retreat will focus on techniques that help people think more \_\_\_\_\_\_\_.

(A) create  
(B) creative  
(C) creativity  
(D) creatively

**125.** Employees must \_\_\_\_\_\_\_ requests for time off to Ms. Cheung for approval.

(A) apply  
(B) submit  
(C) vacate  
(D) oppose

**126.** Board members are free to discuss the issues among \_\_\_\_\_\_\_ before the formal votes are taken.

(A) themselves  
(B) theirs  
(C) their  
(D) they

**127.** Judging by ticket sales, Fen Wang’s first attempt at directing a film was \_\_\_\_\_\_\_ a success.

(A) clear  
(B) clearly  
(C) clearer  
(D) clearing

**128.** \_\_\_\_\_\_\_ the Nolan Credit Union parking area is now open to the public, a section has been reserved for credit union employees.

(A) While  
(B) When  
(C) For  
(D) But

**129.** Pharmacy technicians are responsible for verifying and processing prescriptions \_\_\_\_\_\_\_ they are requested by a physician.

(A) as well as  
(B) as soon as  
(C) in regard to  
(D) in addition to

**130.** All laboratory personnel must attend the clinical safety workshop to ensure \_\_\_\_\_\_\_ with new regulations.

(A) activation  
(B) fulfillment  
(C) compliance  
(D) indication

|  |
| --- |
| **PART 6**  **Directions:** Read the texts that follow. A word, phrase or sentence is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet. |

Questions 131-134 refer to the following press release.

|  |
| --- |
| Cecil Munrow. founder and president of Munrow’s, Liverpool’s largest retail clothier, announced  that he \_\_\_\_\_\_\_£4,000 to the city’s new community center. The funds derive from the sale of  **131.** tickets to a party held last night at his company’s \_\_\_\_\_\_\_.Mr. Munrow will present a check to  **132.**  the center tomorrow at its opening ceremony.  \_\_\_\_\_\_\_ the past twenty years, Mr. Munrow has organized several fundraising events for  **133**.  charitable institutions and community services \_\_\_\_\_\_\_  **134.** |

131. (A) will donate

(B) donated  
(C) might donate  
(D) donating

132. (A) museum

(B) hotel  
(C) factory  
(D) store

133. (A) Despite

(B) Over  
(C) Between  
(D) Beneath

134. (A) The opening ceremony will

begin at 10:00 A.M.

(B) The community center offers

classes for adults and children.

(C) Last night’s event was the most

successful thus far.

(D) Mr. Munrow plans to open a new

location in London next year.

Questions 135-138 refer to the following notice.

|  |
| --- |
| **WXO Radio Turns 50!**  On February 3 WXO Radio will celebrate its fiftieth anniversary. That’s half the century of  stimulating \_\_\_\_\_\_\_.Over the years, we \_\_\_\_\_\_\_our listeners breaking news, thought  **135. 136.**  provoking stones, and popular music from 5 p.m. to 6.30 p.m. on February 3 at our Eighth  Street studio. Take a tour and see some of the behind-the-scene magic. Watch a demonstration  of our digital audio equipment \_\_\_\_\_\_\_.The open house is free, but registration is required. We  **137.**  hope you can join us for this \_\_\_\_\_\_\_ occasion.  **138.** |

135. (A) concerts

(B) discussions  
(C) programming  
(D) development

136. (A) offers

(B) offering  
(C) will offer  
(D) have offered

137. (A) We plan to merge with another local

radio station next year.

(B) You can even meet some of your

favorite broadcasters.

(C) This is the first event in our February

schedule.

(D) This station continues to be a vital part

of your community.

138. (A) special

(B) specialize  
(C) specially  
(D) specialization

**Questions 139-142** refer to the following article.

|  |
| --- |
| June 8—Today the Bratton City Council approved an agreement with KGRM Enterprises. Under  the agreement, KGRM \_\_\_\_\_\_\_ the 22-acre lot on Mueller Street. The proposal calls for  **139.**  building both offices and retail stores on the site. Bratton’s mayor, Keith Wercler, says he  welcomes the \_\_\_\_\_\_\_ opportunities this project will bring to the area. “We expect the project to  **140.**  create 700 permanent full-time jobs,” he said. “I am glad it was finally approved after so many  postponements.” \_\_\_\_\_\_\_.KGRM spokesperson Katie Cornyn expects the project will take five  **141.**  years to complete, yet cautions that setbacks may still occur. “We’ve provided the council our  best \_\_\_\_\_\_\_, but it’s not possible to foresee all issues that may arise,” Cornyn said.  **142.** |

**139.** (A) to develop

(B) will develop  
(C) has developed  
(D) could have developed

**140.** (A) economic

(B) unforeseen  
(C) volunteer  
(D) frequent

**141.** (A) While the city is anxious for work to get

underway, delays are typical for major commercial endeavors such as this.

(B) Nearby tenants, however, have raised

some valid concerns about the construction noise.

(C) Despite city officials’ promises to grant

the company a long-term agreement, they now may have to reconsider.

(D) Council members will vote on three

different proposals from the architects

**142.** (A) argument

(B) background  
(C) estimate  
(D) combination

**Questions 143-146** refer to the following e-mail.

|  |
| --- |
| From:Customer Care <custcare@arttodaymag.ca>  To: Karina Bhat <kbhat871@5mail.ca> Date: November 5 Subject: Welcome to Art Today Attachment: Form  Dear Ms. Bhat:  Thank you for subscribing to *Art Today!* \_\_\_\_\_\_\_you will be among the first to know about  **143.**  exciting art exhibits, concerts, auctions, and festivals throughout Western Canada. Your first  issue will arrive within the next few days, and then each issue will be sent at the beginning of  the month \_\_\_\_\_\_\_. Your subscription also allows you unlimited \_\_\_\_\_\_\_ to articles, videos,  **144.** **145.**  and other multimedia on our Web site. All you need to do is log in using your subscriber number  and password, which you will find \_\_\_\_\_\_\_ the enclosed enrollment form.  **146.**  Sincerely,  Ken Suzuki Customer Representative |

**143**. (A) Now

(B) Afterward  
(C) Then  
(D) Meanwhile

**144**. (A) To place a subscription, call our

service desk during business hour.

(B) If you do receive your copy in a week,

please contact us immediately.

(C) Artists are invited to submit

descriptions of their work.

(D) The first concert is scheduled to take

place in early October.

**145**. (A) accessing

(B) accesses  
(C) accessed  
(D) access

**146**. (A) for

(B) about  
(C) on  
(D) at

|  |
| --- |
| **PART 7**  **Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet. |

**Questions 147-148** refer to the following notice.

**--------------------------------------**

We are pleased to announce that Teresa Park has joined the Severin Law Firm as an associate attorney. Ms. Park graduated with high honors from Naridell University Law School, where she specialized in copyright and trademark law. While attending school, she worked as a clerk in the legal aid office at the university. This past summer, she completed an internship at Delmar and Associates, a legal firm whose client base includes writers, musicians, and other professionals in the publishing industry. Ms. Park has an exceptional record of service and will be a valuable asset to our team. Please join us this Thursday at 3:00 P.M. in the main conference room to welcome her to our office.

**--------------------------------------**

**147.** Where is the notice most likely posted?

(A) In a law office  
(B) In a talent agency  
(C) In a recording studio  
(D) In a publishing company

**148.** What are employees invited to do on

Thursday?

(A) Watch a musical performance  
(B) Join a community service group  
(C) Attend a professional conference  
(D) Meet a new staff member

**Questions 149-150** refer to the following notice.

Attention West Arragon Residents:

The West Arragon Business Directory has grown so large that it takes up a sizable portion of the neighborhood newsletter. As a result, we will no longer be printing the directory on paper and will offer it online instead.

The directory is not posted yet, but it will be found at www.westarragon.com in the next few weeks. When it becomes available, I suggest that you review your listing to make sure it is accurate. If you find that your listing is out of date or has a link that does not work, please let me know so that I can make the necessary changes.

Thanks,  
Judy Lanster  
West Arragon Neighborhood Council  
555-0013

**149.** What change will be made to the business

directory?

(A) It will have shortened listings.  
(B) It will be available only online.  
(C) It will be distributed on a different date.  
(D) It will cover more than one

neighborhood.

**150.** According to the notice, why might readers

contact Ms. Lanster?

(A) To request a correction  
(B) To obtain an access code  
(C) To subscribe to a newsletter  
(D) To suggest changes in deadlines

**Questions 151-153** refer to the following agenda.

|  |
| --- |
| **Workshop: Team Building** 17 April 9:15 A.M. to 4:30 P.M. £40 per person |
| **9:15 A.M.: *First Steps***  Focus on important issues that small businesses face. Identify your company’s long- and short-term objectives as well as any areas in need of improvement. |
| **10:45 A.M.: *Fostering Fellowship***  Learn how to help create an atmosphere of cooperation rather than competition among your employees at all levels. |
| **12:15 P.M.: *Lunch Break***  Participants may choose between two complimentary entrees: grilled chicken sandwich with salad green, pasta with vegetables. |
| **1:30 P.M.: *Team Activities***  Experiment with team-building exercises for both small and large groups. Work with your fellow participants to get ideas that you can use with your own employees. |
| **3:00 P.M.: *Evaluation Techniques***  Learn about methods to determine whether team-building activities are having the intended effect. Get tips on how to use common office software to track progress at our company. |

**151.** For whom is the workshop most likely

intended?

(A) Business journalists  
(B) Human resource experts  
(C) Owners of small businesses  
(D) New employees at small companies

**152.** What session involves identifying goals?

(A) First Steps  
(B) Fostering Fellowship  
(C) Team Activities

(D) Evaluation Techniques

**153.** What is NOT indicated about the

workshop?

(A) It requires a fee to attend.  
(B) It includes a meal.  
(C) It is a one-day event.  
(D) It will focus on new software

**Questions 154-157** refer to the following article.

Local News

Monday. March 31

The Cloud Theater on Gordon Street will close at the end of this month, but this important piece of real estate won’t be closed for long. The building has been sold to the Lakehurst Cinema Society (LCS). According to LCS Executive Director Kartik MaIla, the group is planning to make some updates to the building before it reopens. He explained that the seats, screens, and sound systems will be replaced in all of the theaters. –– [1] ––.

“However,” Mr. Malla added, “we’ll be keeping one of the Cloud Theater’s old projectors so we can continue to show classic films in their original format.”

Up to now, the Cloud Theater has played mainly art house, independent, and foreign films. –– [2] ––. The former owner, Mr. Eugene Sattler, who has now retired, always sought to make the Cloud Theater

a haven for artistic films. He was successful for many years, but ticket sales have declined in recent years and he decided it was time to sell. –– [3] ––.

“This was a hard decision to make,” said Mr. Saltier. “I will miss working at the theater. I am happy the LCS is going to bring new life to the old theater.”

Under its new ownership, the theater will continue to show those artistic types of movies on special occasions. It will also show more mainstream movies that will appeal to families and children.

The society plans to reopen the theater to the public on July I. In addition, it will continue to serve as host for the classic film festival that begins the first weekend in August and continues for ten days. Everything about the festival will remain the same except for one thing. Formerly called the Gordon Street Film Festival, it will now be known as the Lakehurst Cinema Society Film Festival. –– [4] ––.

**154.** What is suggested about the Cloud

Theater?

(A) It will show mainly classic films.  
(B) It will soon have new equipment

installed.

(C) Its ticket prices will increase.  
(D) Its customers are not happy about

changes that are planned.

**155.** According to the article, what was difficult

for Mr. Sattler?

(A) Securing suitable equipment  
(B) Selecting a location for retirement  
(C) Deciding to sell the theater  
(D) Finding buyers for the theater

**156.** What was renamed?

(A) A movie theater  
(B) An executive position  
(C) A film festival  
(D) A Lakehurst street

**157.** In which of the positions marked [1], [2],

[3], and [4] does the following sentence best belong?

“The concession stand has also been  
eliminated.”

(A) [1]  
(B) [2]  
(C) [3]  
(D) [4]

**Questions 158-159** refer to the following brochure page.

|  |
| --- |
| **VENTURE SOLUTIONS**  As our corporate client, you  • gain access to cutting-edge technology  • pay only for what you use, thus reducing hardware and software expenses  • enjoy our streamlined, up-front, and ongoing billing  We provide  • customized software production and regular maintenance of on-site hardware (requires one-year contract)  • management and regular upgrades of applications and databases • storage, backup, and data recovery • an around-the-clock service center for fast resolution of issues • access to our exclusive Venture Remote Monitoring (VRM) system |

**158.** What is one of the services offered by

Venture Solutions?

(A) Legal advice  
(B) Office accounting  
(C) Building maintenance  
(D) Software development

**159.** What is mentioned about ongoing care of

computer equipment?

(A) It must be purchased for a minimum of

one year.

(B) It is recommended for older computer

systems.

(C) It is performed by external consultants.  
(D) It is not available to new customers.

**Questions 160-162** refer to the following job advertisement.

|  |
| --- |
| http://www.youronlinejobfinder.com |
| **Your Online Job Finder** |
| ***Work for the best!***  Other companies ask their salespeople to make countless calls to potential customers who are not expecting to be contacted. At AJQ Insurance, customers call us for their insurance needs! Our insurance sales associates take only inbound sales calls from interested potential policyholders. These positions are free from the pressure of selling on commission.  Complete our sales training while being paid a generous hourly rate. Take the exam to become a licensed insurance professional. If you succeed, you may be offered a salaried position.  We will consider education and experience in the salary offer. Some university work is useful, but motivated high school graduates will also be considered. Because we work with our customers twenty-four hours a day, seven days a week, we offer many shifts to choose from – with an additional 10% in pay for late-night and early-morning shifts.  Please click “Apply Now” below to take advantage of this opportunity with youronlinejobfinder.com. You will need an active e-mail address and phone number to complete the process. Suitable candidates will be contacted by phone or e-mail. Call 409-555-0123 if you have any questions about the application process. We recommend that you become familiar with the company before applying by visiting our Web site at AJQinsurance.com. |

**160.** What duty is mentioned as part of the job?

(A) Meeting sales commission targets  
(B) Receiving calls from potential

customers

(C) Working only during unconventional

hours

(D) Calling people who are unfamiliar with

the company

**161.** According to the advertisement, what is

required for a salaried position?

(A) Sales experience  
(B) A university degree  
(C) Employer references  
(D) An insurance license

**162.** According to the advertisement, why

should applicants visit the AJQ Web site?

(A) To learn about AJQ Insurance  
(B) To apply for the insurance sales job  
(C) To ask questions about the process  
(D) To find out about their application

Status

**Questions 163-166** refer to the following article.

**A Long-Lasting Love for Books**

February 29 – Both in and around Pine Hill, Alfred Carlson, who has been teaching Russian literature at Pine Hill State University for twenty years, is probably best known as the owner of The Treasure Box, the town’s oldest bookstore. The store has two unique features: it specializes in rare books and is open for business on Saturdays only. Evidently, walk-in sales make up only a small percentage of Mr. Carlson’s business; the bulk of the store’s revenue is generated by orders placed over the telephone or online by universities, museums, and private collectors.

On Sunday The Treasure box will be celebrating its sixtieth anniversary. “When my mother, Willisa, opened the bookstore all those years ago on Green Edge Road, two blocks from here, she probably had no idea it would still be serving the public six decades later,” Mr. Carlson said. The store still

displays the original sign over the doorway. The interior retains the living-room atmosphere it always had, with its mismatched tables and chairs. One section of the store is filled with books about baseball, an abiding passion of the Carlson family. On Friday nights the store becomes an informal social club. Not surprisingly, members tend to enjoy conversation about rare books, literature, and baseball.

Later this month Mr. Carlson will mark another milestone: he will be retiring from his teaching position. His retirement does not mean, however, that The Treasure Box will see extended business hours; it will continue to be open once a week. “I am not retiring from one job just so that I can spend more time on another,” Mr. Carlson said. “Rather, the fact that I no longer will have to prepare for classes or grade students’ papers means that I will be able to dedicate more time to my children and grandchildren.”

**163.** Why most likely was the article written?

(A) To attract members to a new book club

(B) To highlight the benefits of selling items

that are unique

(C) To celebrate the achievements of a

local business personality

(D) To announce the relocation of an

established business

**164.** What is NOT suggested about Mr. Carlson?

(A) He will soon be ending his career as

an instructor.

(B) He studies works written by Russian

authors.

(C) He has lived in Pine Hill for almost ten

years.

(D) He enjoys talking about baseball with

others

**165.** The word “retains” in paragraph 2, line 9,

is closest in meaning to

(A) contributes to  
(B) agrees with  
(C) remembers  
(D) keeps

**166.** What is stated about The Treasure Box?

(A) It will be adding a section devoted to

children’s books.

(B) It will maintain its current hours of

operation.

(C) Its sales are expected to increase this

year.

(D) Its sign will be replaced later in the

month.

**Questions 167-168** refer to the following text-message chain.

|  |
| --- |
| **Losif Volkov [11:04 A.M.]:** Ms. Medrano, I e-mailed you the revised contract. Have you received it?  **Lucia Medrano [11:06 A.M.]:** Yes, it just came in now. Thanks for making those changes.  **Losif Volkov [11:07 A.M.]:** Of course. Thanks for bringing them to my attention. The contract now states that you will be paid 175€ per accepted article rather than 125€.  **Lucia Medrano [11:08 A.M]:** Perfect. I'll look it over now, sign it, and send it back to you.  **Losif Volkov [11:10 A.M.]:** Great. We’re always looking for good material for our magazine. I look forward to receiving your submissions. |

**167.** At 11:07 A.M., what does Mr. Volkov mean

when he writes, “Of course”?

(A) He already knew that an e-mail had

been received.

(B) He has received a signed contract.  
(C) He thinks the solution to a problem is

obvious.

(D) He was happy to fulfill a request.

**168.** Who most likely is Ms. Medrano?

(A) A writer  
(B) A lawyer  
(C) A financial adviser  
(D) A human resources

**Questions 169-171** refer to the following email.

|  |
| --- |
| To: Mercedes Salinas ‹msalinas@fithealthplanning.bm> From: Leonard Cowden <lcowden(YsrheaIthcenter.bm> Subject: Bermuda Healthy Living Conference Date: 16 April |
| Dear Ms. Salinas,  I’m excited that you have agreed to be one of the speakers at our second annual Bermuda Healthy Living Conference on 12 May. I realize the invitation was last minute, and I truly appreciate your willingness to step in for Cara Branston. –– [1] ––. Your expertise as a dietitian will be greatly valued by our participants. The strong attendance at Ms. Branston’s session last year on vegetarian meal preparation reflected that. –– [2] ––. This year there is sure to be great interest in your unique approach to healthy eating.  If you would like to sell copies of your book, please ship them in advance to allow time for us to set up a display. –– [3] ––. Also, be sure to let me know if you’ll need access to a projector with a remote for your presentation. –– [4] ––. Lastly, could you send me a short biographical profile as soon as possible for inclusion in our conference program? Thanks again.  Regards,  Leonard Cowden |

**169.** Why did Mr. Cowden most likely send the

e-mail?

(A) To invite Ms. Salinas to an event  
(B) To acknowledge Ms. Salinas’

acceptance of an offer

(C) To ask Ms. Salinas for a

recommendation

(D) To propose that a session be

rescheduled

**170.** What is suggested about Ms. Branston?

(A) She spoke at the conference last year.  
(B) She wrote a popular book about

nutrition.

(C) She is a colleague of Ms. Salinas.  
(D) She is studying to be a dietitian.

**171.** In which of the positions marked [1], [2],

[3], and [4] does the following sentence best belong?

“It is no trouble at all to have visual  
equipment available.”

(A) [1]  
(B) [2]

(C) [3]

(D) [4]

**Questions 172-175** refer to the following text-message chain.

|  |
| --- |
| **Diane Ulrich | 11 July, 10:25** Jake, has order #9829-2 been sent out yet? If not, the customer has asked us to add item #645A |

|  |
| --- |
| **Jake Hollis | 11 July, 10:28** That’s a customized silver ring, right? The engravers usually require a minimum of 3 days to add the customer’s personalized message. |

|  |
| --- |
| **Diane Ulrich | 11 July, 10:29** Can you get it any sooner? The customer needs it as soon as possible. |

|  |
| --- |
| **Jake Hollis | 11 July, 10:31** Let me check with someone from the engraving department. |

|  |
| --- |
| **Jake Hollis | 11 July, 10:33** Kim, can you do a rush job on a ring? It’s item #645A, for order #9829-2. |

|  |
| --- |
| **Kim O’Dell | 11 July, 10:34** How soon do you need it? Is tomorrow OK? |

|  |
| --- |
| **Diane Ulrich | 11 July, 10:35** Yes, that works. Thank you both for your help! |

**172.** What type of products does the store sell?

(A) Books  
(B) Jewelry  
(C) Flowers  
(D) Appliance

**173.** What does the customer want to do?

(A) Change an order  
(B) Update a delivery address  
(C) Receive a refund  
(D) Choose a different shipping method

**174.** Why does Mr. Hollis contact Ms. O’Dell?

(A) To ask if some work can be completed

faster than usual

(B) To find out when an order will be

shipped

(C) To find out when a meeting will be held

(D) To alert her to an error in a previous

message

**175.** At 10:35, what does Ms. Ulrich most likely

mean when she writes, “that works”?

(A) She plans to interview someone for a

job.

(B) She is pleased that the equipment is

functioning properly.

(C) The customer will be satisfied if the

item is engraved tomorrow.

(D) Some new items will be chosen for a

catalog by the end of the day.

**Questions 176-180** refer to the following e-mails.

|  |
| --- |
| **To:** j.wickler@seed-delight.net **From:** bartoszdashersfarrningdigest.com **Date:** September 22 **Subject:** Asher’s Farming Digest |
| Dear Mr. Wickler,  For a limited time, *Asher’s Farming Digest* is offering discounted pricing on advertisements to companies that have not yet advertised in our magazine. When you advertise with *Asher’s Farming Digest,* you can reach a targeted audience of over 30,000 agriculture professionals in print and online. Take advantage of this unique opportunity to help expand your customer base!  Our current offers for first-time advertisers, valid until October 15, are outlined below. To reserve any of these full-color advertisements, have one of our designers create a custom advertisement for you, or request more information, please reply to this e-mail or call me at 603-555-0103, ext. 27. Specifications for advertisements are available at www.ashersfarmingdigest.com/ads.   |  |  |  | | --- | --- | --- | | **Package** | **Format** | **Price (Per Month)** | | 1 | One full-page print ad plus 6” x 1” Web site ad | $675 | | 2 | One half-page print ad plus 4” x 5” Web site ad | $525 | | 3 | One half-page print ad plus 3” x 3” Web site ad | $475 | | 4 | One quarter-page print ad plus 3” x 3” Web site ad | $400 |   Sincerely,  Gosia Bartosz Marketing Coordinator Asher's *Farming Digest* |

|  |
| --- |
| To: bartosz@ashersfarmingdigest.com From: j.wickler@seed-delight.net Date: September 29 Subject: Re: Asher’s Farming Digest |
| Hello Ms. Bartosz,  I received your e-mail and am interested in placing an advertisement in Asher’s Farming Digest. First, though, I would like some clarification about the online advertisement. I reviewed the specifications on your Web site but am still uncertain about the location of the advertisement. Where exactly would the 4” x 5” advertisement appear on your Web site?  As soon as I hear from you, I can provide an electronic file of the advertisement together with payment details.  Thanks,  James Wickler Owner, Seed Delight Company |

**176.** Why did Ms. Bartosz e-mail Mr. Wickler?

(A) To announce the launch of a

publication

(B) To advertise a new agricultural product

(C) To inform him of a special promotion

(D) To offer him a discount on a

subscription

**177.** What is suggested about Asher’s Farming

Digest?

(A) It recently expanded its readership.  
(B) It will be releasing a special issue.  
(C) It has increased its advertising rates.

(D) It publishes a full-color magazine.

**178.** What is mentioned about Ms. Bartosz?

(A) She is a graphic designer.  
(B) She has worked with Mr. Wickler

before.

(C) She can provide additional assistance.  
(D) She will be out of the office in October.

**179.** In the second e-mail, the word “placing” in

paragraph 1, line 1, is closest in meaning to

(A) hiring  
(B) putting  
(C) assigning

(D) calculating

**180.** What package does Mr. Wickler most likely

want?

(A) Package 1  
(B) Package 2  
(C) Package 3  
(D) Package 4

**Questions 181-185** refer to the following e-mails.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | j.bonsky@kwip.net |   **To:**   |  | | --- | | u.akpan@fraskerdigitalmarketing.com |   **From:**   |  | | --- | | Wednesday, July 9 |   **Date:**   |  | | --- | | Frasker Digital Marketing technical writing |   **Subject:**   |  | | --- | | Dear Ms. Bonsky,  Thank you again for applying to Frasker Digital Marketing. We enjoyed speaking with you on Monday and are thrilled to invite you to join our technical writing team. As you know, your work will entail writing user guides, installation manuals, newsletters, and other documents for our technology clients. Your strong background in information technology will he a big asset, as it is crucial that you understand the technical details of our clients’ products and can articulate this information clearly and succinctly.  Your work will begin in August with an in-person training session at our headquarters in Albany, New York. We’d like to find a time that works for as many people on the new team as possible, especially those like you who do not live in New York. Please respond to this e-mail as soon as possible and let me know which weekend in August you prefer.  This is a contract position, and aside from the initial training session, work will be done remotely during whichever hours you choose. As discussed, you will receive a page rate that depends on the complexity of each assignment you choose to accept. Al Chalmers, our head of human resources, will be in touch soon with all the necessary documents you will need to fill out.  We look forward to working with you!  Uwana Akpan Frasker Digital Marketing | |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | Undisclosed recipients |   **To:**   |  | | --- | | u.akpan@fraskerdigitalmarketing.com |   **From:**   |  | | --- | | Thursday, July 10 |   **Date:**   |  | | --- | | FDM training |   **Subject:**   |  | | --- | | Dear Technical Writing Team,  Based on your responses, we have determined that August 16-17 works best for most of you. Please note that training will run from Saturday morning through Sunday afternoon. We expect anyone who lives outside the area to arrive on Friday, when we will arrange for you to have dinner with some of our local writers if you like. All travel expenses will be covered by Frasker Digital Marketing. More details about this will follow, but for now I just want to inform you of the schedule so you can put it on your calendars.  Uwana Akpan Frasker Digital Marketing | |

**181.** Why did Ms. Akpan write to Ms. Bonsky?

(A) To offer her a position  
(B) To provide technical assistance  
(C) To promote a writing workshop

(D) To negotiate a salary

**182.** What information is Ms. Bonsky asked to

provide?

(A) Her educational background  
(B) Her availability for training  
(C) A list of her current clients  
(D) A summary of her work experience

**183.** What is indicated about the technical

writing team members?

(A) They are paid at variable rates.

(B) They have all worked together before.

(C) They work from the same location.

(D) They pay their own travel expenses.

**184.** Why will Mr. Chalmers contact Ms.

Bonsky?

(A) To clarify a company policy  
(B) To make travel arrangements  
(C) To issue employment paperwork  
(D) To explain software requirements

**185.** What will Ms. Bonsky most likely do on

August 15?

(A) Submit a writing assignment  
(B) Travel to Albany  
(C) Participate in a training session  
(D) Meet Mr. Chalmers

**Questions 186-190** refer to the following advertisement, e-mail, and Web site feedback.

|  |
| --- |
| Janney’s Star Tours  Edinburgh, Scotland  To celebrate the arrival of Spring, Janney’s Star Tours is offering packages at 10 percent less than the cost of last year’s tours. This offer applies to travel reservations made on or before 15 May. Our Spring tours are offered every week, but book yours early before they fill up! Here is a sampling of our standard packages:  Glasgow and Inverness: This 4-day tour begins in one of the most bustling seaports in Britian. Enjoy live theatre and view some of the best modern art in the country. Then continue on to Inverness, and experience the contrast offered by its high-tech businesses and ancient castles, forts, and woods.  Aberdeen and Isle of Skye: The City of Aberdeen boasts energy, shipbuilding, and fishing among its diverse industries. During this 4-day tour, stroll Aberdeen’s parks and gardens, visit art galleries, and check out the numerous cafes and bookshops around Aberdeen’s universities. The tour will proceed to Skye, a cool, peaceful, and often misty northern island dotted with small villages.  Dublin: Take a hop over to the Emerald Isle and explore the whole of Ireland. Our 3- and 5-day tours take you to Belfast, Donegal, the Blarney Castle, and more.  **We can customize tours for special groups by tour length and type of attractions.** |

|  |
| --- |
| From: noreply@booking.janneysstar.com  To: ebryantl27@telserver.com  Date: 8 April  Subject: Confirmation of Reservation |
| Dear Mr. Bryant,  Thank you for choosing Janey’s Star Tours. Your reservation for one passenger(s) has been confirmed:   |  | | --- | | **Tour name:** Aberdeen and Isle of Skye | | **Departure Date/Time from Edinburgh** – Monday, 19 May, 9:00 | | **Return to Edinburgh** – Thursday, 22 May, 19:00 | | **Your card has been charged:** £184.00 |   Our customer relations coordinator is happy to address any concerns you may have before your trip date. If you have any enquiry please e-mail tours@janneysstar.com or telephone +44 (0) 134 236 0155. |

|  |
| --- |
| **Participant feedback**  I’m a photographer, and the views and locations you see on this tour are second to none. This company knows how to treat its customers, and I hope to be back for more adventures. Our guide, Dympna Murray, was knowledgeable and energetic. As a native of the city we visited, she exhibited a charming familiarity with its traditions and culture. I learned a lot about the history of the city through her interesting stories.  **Posted by: Evan Bryant** |

**186.** What is suggested about Janney’s Star

Tours?

(A) It has recently opened new offices.

(B) It is celebrating a company expansion.

(C) It has created new tours to meet

demand.

(D) It scheduled its tours several times a

month.

**187.** According to the advertisement, what can

Janney’s Star Tours offer clients?

(A) Discussions with artists and actors

(B) Reduced rates for repeat customers

(C) A guaranteed maximum tour group size

(D) Travel arrangements based on a

group’s preference

**188.** What is suggested about Mr. Bryant’s

tour?

(A) It will take five days to complete.

(B) It was purchased at a reduced price.

(C) It will not include a gallery entrance

fees.

(D) It has been especially designed for

historians.

**189.** In the Web site feedback, the word “treat”

in paragraph 1, line 2, is closest in meaning to

(A) serve

(B) pay for

(C) develop

(D) improve

**190.** What is indicated about Ms. Murray?

(A) She is from Aberdeen.

(B) She is a newly trained guide.

(C) She speaks several languages.

(D) She studies at a local university.

**Questions 191-195** refer to the following schedule, email, and review.

|  |  |  |
| --- | --- | --- |
| **African Council for Industry & Commerce 6th Annual Symposium Van Ravenswaaij Convention Centre Cape Town, South Africa Saturday, 9 August** | | |
| **Tentative Schedule** | | |
| **Time**  9:00 A.M.  –  9:30 A.M. | **Location** | |
| Welcome and Opening Remarks by ACIC President Storey Dambuza  **Leadwood Banquet Hall** | |
| 10:00 A.M.  –  11:30 A.M | **Mangrove Room** | **Willowmore Room** |
| Enhancing Flavor, Texture, and Nutritional Value – Manus Van Rhyn | Creating Standards of Excellence for Safety and Quality – Shameen Pillay |
| 1:00 P.M.  –  2:30 P.M. | Traditional Preservation Techniques Revisited: Canning and Pickling – Fezekile Agwu | Purchasing Automated Equipment For Your Production Facility – Avanish Gupta |
| 3:00 P.M.  –  4:30 P.M | Innovations in Refrigeration and Storage for Perishable Products – Anja Haasbroek | Packaging Strategies for Product Shipping – Thabo Kekana |
| • Presenters must notify Cedrick Molawa (cmolawa@acic.org.za) of needed changes by 3 July. A final version of the schedule will be posted by 10 July on our Web site, www.acic.org.zaischedule.  • Presenters MUST register for the event. Select the “Registration” tab on our Web site and fill out a registration form. Be sure to mark the box labeled, “Presenter. Additionally, those planning to recruit personnel should complete an Employer Application, available under the site’s “Career Center” tab.  • The Vertin Suites has a limited number of rooms still available at a discounted rate, so consider booking promptly. | | |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | j.bonsky@kwip.net |   **To:**   |  | | --- | | u.akpan@fraskerdigitalmarketing.com |   **From:**   |  | | --- | | Wednesday, July 9 |   **Date:**   |  | | --- | | Frasker Digital Marketing technical writing |   **Subject:**   |  | | --- | | Dear Mr. Molawa,  Due to circumstances beyond his control, my colleague, Thabo Kekana, is unable to give his presentation. I have now been asked to take over from him. Looking at the most recent draft of the conference schedule, however, I noticed that the time slot assigned to Mr. Kekana conflicts with mine. Kindly assist me in resolving this dilemma. Thank you.  Sincerely, Anja Haasbroek | |

|  |
| --- |
| http://www.acic.org.za |
| |  |  |  |  | | --- | --- | --- | --- | | Program | Registration | Sponsorships | **Comments** |   At the recent ACIC symposium I gave a presentation on the intricacies of buying automated machinery. Not only was my lecture well attended, during the subsequent question-and-answer session I was compelled to cover material that I had deliberately omitted from the presentation, fearing it would be too complicated. Clearly the audience was far more competent than I had anticipated. Additionally, in my capacity as a recruiter, I interviewed a dozen candidates for a critical position at my company. This initial experience with the ACIC symposium was utterly gratifying and I’m looking forward to the next edition.  - Avanish Gupta |

**191.** What industry is the focus of the

conference?

(A) Recycling  
(B) Food  
(C) Automotive  
(D) Clothing

**192.** According to the schedule, what are

presenters expected to do?

(A) Confirm on their registration that they

are presenting

(B) Indicate where they would like their

materials sent

(C) Reserve hotel accommodations by

July 10

(D) Request a discount code from Vertin

Suites

**193.** What has Ms. Haasbroek been asked to

do?

(A) Arrange a meeting with Mr. Molawa  
(B) Submit a draft of her presentation  
(C) Discuss ways of preparing goods for

transport

(D) Cancel travel arrangements made for

Mr. Kekana

**194.** In the review, the word “capacity” in

paragraph 1, line 5, is closest in meaning to

(A) role  
(B) time  
(C) ability  
(D) experience

**195.** What is probably true about Mr. Gupta?

(A) He opened a manufacturing plant

recently.

(B) He filled out an Employer Application

when registering.

(C) He preferred the recent ACIC

conference over previous ones.

(D) He believed his topic would be easy to

understand.

**Questions 196-200** refer to the following article, newspaper editorial, and email.

|  |
| --- |
| CORDOVA (May 6) – Cordova city officials have begun preliminary discussions about what to do with Lowell Street Bridge, a historic city landmark that is in dire need of an upgrade. While costly restoration options are being considered, several factors make demolition a more likely outcome.  “It’s a tough decision and one we don’t intend to make hastily,” said city planner Colin Barnwell. “So far, it seems that replacing the bridge makes the most financial sense.”  Price isn’t the only consideration, however. According to structural engineer Steve Pachenco, traffic flow is another important factor. “Highway 49 will soon be broadened from two lanes to four. Then. Lowell Street Bridge will no longer be able to accommodate the increase in vehicles,” he said. “The way I see it, a wider, more modern bridge is inevitable.”  For residents who want to share their opinions and ideas, the city council will be holding a public input session at Helman Square next Thursday at 11:00 A.M. |

|  |
| --- |
| **Letters to the Editor**  May 7 – I’m writing in response to yesterday’s article about Lowell Street Bridge. This bridge is an invaluable part of Cordova’s cultural identity and it is in the city’s best interest to keep it intact. Considering the tremendous amount of income the cultural-heritage-tourism industry brings to the city annually, I would argue that the short-term costs of restoring this historic landmark would be economically worthwhile.  – Maria Cantu, member of the Cordova Preservation Society (CPS) |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | members@cordovaps.org |   **To:**   |  | | --- | | Leo\_contreras@cordovaps.org |   **From:**   |  | | --- | | May 19 |   **Date:**   |  | | --- | | Lowell Street Bridge Update |   **Subject:**   |  | | --- | | Dear CPS Members,  Congratulations! Thanks to our strong community presence at the city council event, and after countless phone calls to city council members, it looks like Lowell Street Bridge will not be demolished after all! The Cordova Times published an article today stating that the city is now planning to relocate the bridge to the Eastside cultural district, where it will be used for foot traffic rather than motor vehicles.  This decision is surely due in part to the fact that each of you voiced your opinions last Thursday.  Thanks again, Leo Contreras, Cordova Preservation Society Community Organizer | |

**196.** In the article, what is indicated about the

city of Cordova?

(A) It plans to start offering tours.  
(B) It is going to increase its budget  
(C) It will soon start a road expansion

project

(D) It is enforcing new traffic regulations.

**197.** What is NOT implied about Ms. Cantu?

(A) She values a city landmark.  
(B) She worked with Mr. Pachenco  
(C) She disagrees with Mr. Barnwell.  
(D) She read the May 6 newspaper article.

**198.** In the e-mail, the word “countless” in

paragraph 1, line 2, is closest in meaning to

(A) numerous  
(B) unrecorded  
(C) insignificant  
(D) registered

**199.** Why does Mr. Contreras congratulate CPS

members?

(A) They have elected new leadership.  
(B) They have been featured in a

newspaper article.

(C) They have helped influence a city

decision.

(D) They have secured additional funding

from the city.

**200.** What is suggested about CPS members?

(A) They helped repair a structure.  
(B) They meet regularly every Thursday.  
(C) Some of them spoke at Heiman

Square.

(D) Some of them live in the Eastside

cultural district.

TEST 02

|  |
| --- |
| **READING TEST**  In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.  You must mark your answers on the separate answer sheet. Do not write your answers in your test book.  **PART 5**  **Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet. |

**101.** The travel \_\_\_\_\_\_\_ will be processed as soon as they are received.

(A) document  
(B) documents  
(C) documented  
(D) documenting

**102.** \_\_\_\_\_\_\_ change your seating assignment, visit the reservations page on our Web site.

(A) For  
(B) Across  
(C) With  
(D) To

**103.** The president of Somchai Bank rides \_\_\_\_\_\_\_ bicycle to work every day, except when it rains.

(A) he  
(B) him  
(C) his  
(D) himself

**104.** Agents who have not yet registered for next week's Insurance Excellence Forum must do so \_\_\_\_\_\_\_.

(A) closely  
(B) formerly  
(C) nearly  
(D) immediately

**105.** Matos Realty has developed two \_\_\_\_\_\_\_ methods of identifying undervalued properties.

(A) different  
(B) differently  
(C) difference  
(D) differences

**106.** Wearing lab coats and safety goggles is a \_\_\_\_\_\_\_ for all laboratory workers.

(A) training   
(B) fulfillment  
(C) specialization  
(D) requirement

**107.** The manufacturer \_\_\_\_\_\_\_ that the filter be cleaned at least once a month for optimal performance.

(A) remembers   
(B) recognizes  
(C) recommends

(D) register

**108.** Before selecting a Dagle steel door, measure the door opening \_\_\_\_\_\_\_.

(A) careful  
(B) caring  
(C) carefully  
(D) cares

**109.** Okpara employees should contact their supervisors by 10:00 A.M. \_\_\_\_\_\_\_they expect to miss a day of work.

(A) if  
(B) soon  
(C) only  
(D) then

**110.** The director has requested a \_\_\_\_\_\_\_ of the costs of short- and long-term rental agreements.

(A) comparable  
(B) comparison  
(C) compared  
(D) comparative

**111.** Ms. Yi of Lakesview Catering says that five trays of appetizers are more than \_\_\_\_\_\_\_ for fifty guests.

(A) able  
(B) numerous   
(C) sure  
(D) enough

**112.** Canada’s Pan Rail Corporation will no longer \_\_\_\_\_\_\_ freight into the United States.

(A) transport  
(B) transporting  
(C) transports  
(D) transported

**113.** According to experts, Flash Maxe dishwashing detergent consistently delivers \_\_\_\_\_\_\_ results.

(A) exceptionally  
(B) exceptional  
(C) exception  
(D) exceptions

**114.** When picking up identification badges, employees need to show \_\_\_\_\_\_\_ of employment at Ekmekci Associates.

(A) process

(B) analysis  
(C) proof  
(D) basis

**115.** Roxy Koenig is \_\_\_\_\_\_\_ seeking a new venue for her summer concert since the Hazelton Music Hall is being renovated.

(A) actively  
(B) activity  
(C) active  
(D) activate

**116.** Prospective tenants must provide at least two references \_\_\_\_\_\_\_ their application.

(A) too  
(B) in addition  
(C) moreover   
(D) along with

**117.** While Ms. Molinsky has little experience in technical support, her knowledge of computer systems is \_\_\_\_\_\_\_.

(A) extensive   
(B) clever   
(C) considered   
(D) eager

**118.** Please refer to the attached flowchart, which describes the \_\_\_\_\_\_\_ of responsibilities among the various leadership positions.

(A) support  
(B) attention  
(C) division  
(D) statement

**119.** A good project manager strives \_\_\_\_\_\_\_ communication between departments whenever possible.

(A) to enhance  
(B) enhances  
(C) is enhancing  
(D) enhanced

**120.** Same-day appointments can usually be scheduled, although not \_\_\_\_\_\_\_ with your usual doctor.

(A) expectedly

(B) necessarily   
(C) preventively   
(D) permanently

**121.** Mr. Vieira is \_\_\_\_\_\_\_ with introducing several changes that have helped Stacatti Stationery increase business.

(A) credited  
(B) scored  
(C) agreed  
(D) relied

**122.** In the photograph, President Tang can be seen standing \_\_\_\_\_\_\_ Dr. Dervishi.

(A) from  
(B) reverse  
(C) opposite   
(D) distant

**123.** The new location of the Bentler Company is easily \_\_\_\_\_\_\_ by car or bus.

(A) access  
(B) accessibly  
(C) accessible  
(D) accessibility

**124.** A rise in energy prices will mostly affect businesses \_\_\_\_\_\_\_ energy consumption is high.

(A) is  
(B) which  
(C) whose  
(D) more

**125.** City officials have \_\_\_\_\_\_\_ Harmon Avenue businesses that street repairs will be completed within 48 hours.

(A) assured  
(B) arranged  
(C) disclosed  
(D) committed

**126.** Nominations for the \_\_\_\_\_\_\_ seat on the Gitterman Holdings Board of Trustees must be submitted by Friday.

(A) approaching  
(B) adjustable  
(C) vacant  
(D) united

**127.** Our department \_\_\_\_\_\_\_ the policy meeting last Monday, but we had a scheduling conflict.

(A) can attend  
(B) must have attended  
(C) should attend  
(D) would have attended

**128.** \_\_\_\_\_\_\_the effectiveness of Maisey Stanton’s leadership on the town council, she will likely win next week’s mayoral election.

(A) Since  
(B) Given  
(C) Among  
(D) Upon

**129.** Barner Corporation’s record profits resulted from the recent \_\_\_\_\_\_\_ to identify operating efficiencies.

(A) initiative  
(B) initiating  
(C) initiation  
(D) initiator

**130.** Customers still tend to place short notices in the classified section \_\_\_\_\_\_\_ there is no longer a mandated word limit.

(A) as if  
(B) so that  
(C) in case  
(D) even though

|  |
| --- |
| **PART 6**  **Directions:** Read the texts that follow. A word, phrase or sentence is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet. |

**Questions 131-134** refer to the following e-mail.

|  |
| --- |
| To: Dominic Campion <campion571©email.co.uk> From: Customer Service <cust-serv@takada.co.jp> Date: Friday, 2 November 9:49 P.M. Subject: Web site inquiry  Dear Mr. Campion:  Thank you for your recent comment on our Web site about the instruction manual for the  BX2000 miniature camera. We agree with you \_\_\_\_\_\_\_the instructions for uploading pictures to  **131.**  a mobile phone are potentially confusing \_\_\_\_\_\_\_. Our documentation team has \_\_\_\_\_\_\_  **132.** **133.**  revised the section to clarify the type of cable and software needed in order to transfer pictures  from your camera. You can find the \_\_\_\_\_\_\_version of the manual in the Product Information  **134.**  section of our Web site, or we can send you a print version in the mail if you prefer. Delivery  usually takes 1to 2 weeks.  Sincerely.  Madoka Kanemitsu Customer service representative  Takada Camera Company |

**131.** (A) that

(B) on  
(C) what  
(D) of

**132**. (A) The BX2000 camera is one of our top-

selling models.

(B) Instruction manuals can be

downloaded from our Web site.

(C) We received similar feedback from

other customers.

(D) We are always looking for talented

staff to join our team.

**133**. (A) instead

(B) likewise  
(C) therefore  
(D)nevertheless

**134.** (A) original

(B) updated  
(C) absolute  
(D) focused

**Questions 135-138** refer to the following e-mail.

|  |
| --- |
| To: saul\_ortega©jmail.net From: k\_morris©tknmanufacturing.com Date: October 18  Subject: Factory Manager position  Dear Mr. Ortega.  You are officially invited to a second interview. This time, I will be meeting only with the top  candidates to determine who is most \_\_\_\_\_\_\_ for the manager position. I believe you possess  **135.**  many of the \_\_\_\_\_\_\_ we are looking for.  **136.** I trust that you remain interested in this job opportunity \_\_\_\_\_\_\_,would a 1:00 P.M.  **137.**  appointment next Tuesday work for you? Please prepare a proposal that explains how you  would increase production at our plant without decreasing quality. \_\_\_\_\_\_\_. **138.**  Best regards,  Karen Morris TKN Manufacturing 202-555-0127 ext. 23 |

**135**. (A) suiting

(B) suitable  
(C) suit  
(D) suits

**136.** (A) agreements

(B) performances

(C) qualities

(D) promotions

**137**. (A) Despite that

(B) If so  
(C) However

(D) For example

**138.** (A) I would certainly be happy to write a

job reference for you.

(B) My assistant will train you in your new

duties.

(C) I look forward to hearing your vision for

an efficient workplace.

(D) Your new product ideas were

especially informative.

**Questions 139-142** refer to the following advertisement.

|  |
| --- |
| **Do your wear Eyeglasses? Contact Culler Solutions Today!**  In June, Culler Solutions will be conducting a consumer study on behalf of Optometrica 21. To  this end, we are \_\_\_\_\_\_\_eyeglass wearers between ages of 21 and 65. Participants must have  **139.**  a prescription that is less than two years old \_\_\_\_\_\_\_the start of the study. \_\_\_\_\_\_\_.  **140. 141.**  Interested individuals are requested to fill out a short survey at cullersolutions.com/eyeglass  study. Qualified applications will be contacted by a member of our staff. Upon completion of the  study, each participant \_\_\_\_\_\_\_a gift card valued at $100.  **142.** |

**139**. (A) seeking

(B) insuring  
(C) promoting  
(D) showing

**140**. (A) except for

(B) as  
(C) because of  
(D) at

**141**. (A) We reserve the right to order

discounted eyeglass frames.

(B) We will need to request a copy of the

document for confirmation.

(C) We will enclose a copy of the

document in the package.

(D) We ask that you submit payment for

the prescription promptly.

**142**. (A) will increase

(B) had received  
(C) to receive  
(D) to be received

**Questions 143-146** refer to the following article.

|  |
| --- |
| *Sunnyville Daily Times*  **Local News**  (5 May)—On Monday, following a city council meeting, Mayor Tom Biel announced the  introduction of training programs for aspiring city transportation workers. During the press  conference, he noted the current \_\_\_\_\_\_\_for both drivers and mechanics \_\_\_\_\_\_\_,he pointed  **143.** **144.**  to a wave of employee retirements as having triggered these urgent staffing needs. The  announcement \_\_\_\_\_\_\_ with approval by most city officials. However, Nelton District  **145.**  Representative Laura Ochoa was unconvinced \_\_\_\_\_\_\_.  **146.** |

**143**. (A) settlement

(B) reduction

(C) demand  
(D) difficulty

**144.** (A) Specifically

(B) Undoubtedly  
(C) Regardless  
(D) Besides

**145.** (A) will be meeting

(B) to meet  
(C) had been meeting  
(D) was met

**146.** (A) She expects ticket prices to fall in

response to complaints.

(B) She thinks the driver’s license test

should be more thorough.

(C) She wants to recruit workers who are

already skilled.

(D) She feels it is too early to start

replacing the city's buses.

|  |
| --- |
| **PART 7**  **Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet. |

**Questions 147-148** refer to the following text message.

|  |
| --- |
| From: Amar Hadi, 555- 0174 To: Wendy Sorenson Monday, September 19, 10:48 A.M.  Wendy, my computer battery is almost dead. I left my power cord at the office. Could you call my next sales client and tell her I’ll be about 30 minutes late? Driving back to the office to get the cord now. |

**147.** Why did Mr. Hadi send the text message

to Ms. Sorenson?

(A) To ask if she found his power cord  
(B) To request that she contact a customer  
(C) To remind her to recharge a device  
(D) To confirm the location of a sales

appointment

**148.** What will Mr. Hadi probably do next?

(A) Look for his computer  
(B) Return to his office  
(C) Buy a power cord  
(D) Call technical support

**Question 149-150 refer to the following article.**

**Around Town**

**-------------------------------------------**Bright Sky Café owner Marta Padilla has signed a lease for a second restaurant at 422 Oak Street. The building, adjacent to Cade Theater, formerly housed a branch of Haldon Bank. Ms. Padilla’s new venture, to be called Ticrra Bistro, will start service on June 5. At first, however, the bistro will be open only during the evening hours. The idea is to attract a following, especially among theatergoers, before adding a lunch service. Ms. Padillas successful original eatery, Bright Sky Cafe, is situated on Second Street, close to the Wynn Farmers’ Market bus stop. Executive Chef Armando Lucca will oversee both locations.

**-------------------------------------------**

**149.** What is the purpose of the article?

(A) To profile a successful property sales

agent

(B) To discuss the opening of a new

business

(C) To report on a restaurant’s relocation  
(D) To announce a change in ownership

**150.** What is indicated about Tierra Bistro?

(A) It is scheduled to begin serving lunch

on June 5.

(B) It is located near a public transportation

route.

(C) It is Ms. Padilla’s first restaurant.  
(D) It is expected to receive business from

theater patrons.

**Questions 151-153 refer to the following memo.**

|  |
| --- |
| **To:** Garston Architects Ltd. staff **From:** Archie Wentworth**,** Senior Partner **Re:** All-staff meeting **Date:** 20 March  To All Staff,  Next Monday, 27 March, we will have a special guest at our all-staff meeting in room 203. Vera Pavlovich is a senior architect at the Norgaard-Holm Firm in Copenhagen, where she has worked for the past four years. She led the design of Copenhagen’s Lund House as well as the Iversen Building in Stockholm, Both buildings have won international awards for their sleek, innovative designs. Before making a name for herself in Europe, Ms. Pavlovich spent eight years in New York City at the Ellison-Grant Architect Group. It was at Ellison-Grant that I had the chance to collaborate with her on several projects. Ms. Pavlovich will be here in Edinburgh next week and has agreed to give a talk at our meeting about several of her internationally acclaimed design projects. All staff are urged to attend. |

**151.** What does the memo discuss?

(A) Plans to open a branch office  
(B) The hiring of a new staff member  
(C) Suggestions about a project  
(D) An architect’s achievements

**152.** What does Mr. Wentworth indicate about

Ms. Pavlovich?

(A) She will do design work for one of his

firm’s projects.

(B) She plans to open her own firm.  
(C) She is a former colleague of his.  
(D) She is in the process of moving to a

new city.

**153.** Where is Garston Architects Ltd. located?

(A) In Edinburgh  
(B) In New York City  
(C) In Stockholm  
(D) In Copenhagen

**Questions 154-155** refer to the following text-message chain.

|  |
| --- |
| **Arthur Chen 5:49 P.M.** Eleanor sent you an e-mail with the sales figures a little while ago. She’s been wondering when she’ll hear back from you. |

|  |
| --- |
| **Diego Montes 5:50 P.M.** I’m not at my desk. Do you think she’s concerned because the numbers are lower than expected? |

|  |
| --- |
| **Arthur Chen 5:50 P.M.** Possibly. |

|  |
| --- |
| **Diego Montes 5:51 P.M.** I got called away to check the bottling machine. It’s acting up. |

|  |
| --- |
| **Arthur Chen 5:52 P.M.** Should I call a technician? |

|  |
| --- |
| **Diego Montes 5:54 P.M.** I’m hoping to handle it myself. Why don’t you arrange a conference call for Thursday afternoon? The team will need to discuss the report. |

|  |
| --- |
| **Arthur Chen 5:54 P.M.** Will do. |

**154.** At 5:50 P.M., what does Mr. Montes most

likely mean when he writes, “I’m not at my desk”?

(A) He has left for the day.  
(B) He will miss an appointment.  
(C) He is visiting Mr. Chen’s office.  
(D) He cannot respond to Eleanor.

**155.** What task is Mr. Chen asked to do?

(A) Review documents  
(B) Schedule a meeting  
(C) Confirm travel plans  
(D) Repair some equipment

**Questions 156-158** refer to the following letter.

|  |
| --- |
| **Catmont Art Museum** 254 Tanner Road Hamilton HM 12 www.calmont.org.bm  19 December  Mr. Reggie Sayre 16 Neville Lane Paget PG 05 Bermuda  Dear Mr. Sayre:  As a Gal moot Art Museum member, you will soon be able to take advantage of our Member Appreciation Month discounts. –– [1] ––. From 1 to 31 January, members will receive an extra 20 percent savings on all gift-shop items. Members will also be offered a complimentary cup of coffee or tea with their meal in the café.  Additionally, those who become first-time members by 31 January will receive a 10 percent membership fee discount. –– [2] ––. So encourage your friends to go online and sign up.  –– [3 ––. Every Friday of the month, the previously closed third-floor galleries, which feature sculptures and paintings by contemporary Bermudian artists, will be open to all visitors until 9:00 P.M. Photographs of select artwork from these galleries can be viewed on our Web site.  –– [4] –– We hope to see you in the coming month.  Sincerely, Ilyana CooperIlyana Cooper Director of Member Services |

**156.** What is true about the Calmont Art

Museum building?

(A) It has a restaurant.  
(B) It will be closing for one month.  
(C) It will have photographs on display.  
(D) It has a studio for art classes.

**157.** According to the letter, what will be

different on Fridays?

(A) Museum admission will be free.  
(B) Additional galleries will be open  
(C) Hours at the gift shop will be extended.  
(D) Bermudian artwork will be on sale.

**158.** In which of the positions marked [1], [2],

[3], and [4] does the following sentence best belong?

“January is a wonderful time to visit the museum for another reason.”

(A) [1]  
(B) [2]  
(C) [3]  
(D) [4]

**Questions 159-160** refer to the following e-mail.

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| |  | | --- | | Moana Dixon <mdixon@jeminatoys.com.au> |   **To:**   |  | | --- | | So-Hyun Ahn <sahn@jeminatoys.co.kr> |   **From:**   |  | | --- | | Jemina Toy’s anniversary |   **Subject:**   |  | | --- | | 20 June |   **Date:**   |  | | --- | | @ Kickoff celebration |   **Attachment:**   |  | | --- | | Dear Vice President Dixon,  Several high-profile events and a mix of advertisements are now in place for Jemina Toys’ celebration of fitty years in Korea. The kickoff banquet will be held at the Grand Harper Hotel in Seoul on 2 August. We’re eager to hear your decision about whether you will join us as our guest of honour. You’ll find an invitation attached.  We just arranged advertising for a series of in-store anniversary sales that will launch periodically over the remainder of the year. We’ll also be sending press releases before each of these. I’ll provide you with a complete schedule once it is finalized.  Sincerely  So-Hyun Ahn Korea Marketing Director, Jemina Toys | |

**159.** What is the purpose of the e-mail?

(A) To inquire about discounted products  
(B) To confirm a hotel reservation  
(C) To agree to attend a dinner  
(D) To report on promotional plans

**160.** What does Ms. Ahn promise to send later?

(A) A revised invitation  
(B) A list of upcoming events  
(C) A travel itinerary  
(D) A report of recent sales

**Questions 161-164** refer to the following article.

**Long Ride Even Longer?**

*By Selma Gonzalez*

On Monday, Chien Motors, the manufacturer now producing Long Ride motorcycles, announced a delay in the introduction of the new Flash JX model. Industry competitors responded with surprise at the news. –– [1] ––. And Long Ride motorcycle fans went online en masse to express frustration with Chien Motors for canceling March’s much-anticipated roll-out.

It seems the decision to equip the Flash JX with a hybrid system, which uses both gasoline and electric power, is to blame. Chien Motors admits that the current

prototype was rejected because of its excessive size and weight. This design of the power system would have required a larger motorcycle body than planned. They also had concerns over its lack of power output. –– [2] ––.

In addition to the design challenges, the  
Long Ride factory, having been equipped to produce previous models, is not ready for production of the Flash JX hybrid.

–– [3] ––. New equipment will need to be purchased, and the assembly floor will need to be reconfigured.

Last year, Chien Motors was widely praised by motorcycle enthusiasts after it stepped in to save Long Ride from going out of business. What a difference twelve months has made. –– [4] ––.

**161.** What is indicated about Chien Motors?

(A) It owns the Long Ride motorcycle

brand.

(B) It plans to sell a model at a reduced

price.

(C) It is moving its headquarters.  
(D) It will introduce a new motorcycle in

March.

**162.** What is NOT mentioned as a problem with

the power system?

(A) It is too heavy.  
(B) It is too expensive.  
(C) It is too weak.

(D) It is too large.

**163.** Why will the factory be renovated?

(A) It does not comply with a new

regulation.

(B) It has not been updated in over a

decade.

(C) It had been set up to make older

models.

(D) It is too small to produce two models

at once.

**164.** In which of the positions marked [1], [2],

[3], and [4] does the following sentence best belong?

“Now they will need to win back the goodwill of these potential customers.”

(A) [1]  
(B) [2]  
(C) [3]  
(D) [4]

**Questions 165-168** refer to the following text-message chain.

|  |
| --- |
| **David Fowles [4:26 P.M.]** Ms. Kang, tomorrow’s forecast is calling for storms, so the roof work on your hotels new wing will have to be put on hold. |

|  |
| --- |
| **Sue Kang [4:27 P.M.]** Will that mean no work the whole day? |

|  |
| --- |
| **David Fowles [4:27 P.M.]** Not at all. My workers can help Tony Ulman’s crew repair the support beams inside the old building. |

|  |
| --- |
| **Sue Kang [4:28 P.M.]** How long will it take to repair those? |

|  |
| --- |
| **David Fowles [4:2S P.M.]** Let me check. |

|  |
| --- |
| **David Fowles [4:29 P.M]** Tony, how close are you to finishing your project? |

|  |
| --- |
| **Tony Ulman [4:31 P.M.]** Things were looking OK until this morning when the structural engineer came by with some updates. We’ll be working late the next few days. |

|  |
| --- |
| **David Fowles [4:32 P.M.]** How would you feel about my crew helping you out tomorrow? |

|  |
| --- |
| **Pony Ulman [4:33 P.M.]** Great! Then we could possibly finish in one day. |

|  |
| --- |
| **Sue Kang [4:35 P.M.]** So your workers will only need access to the old building? |

|  |
| --- |
| **David Fowles [4:36 P.M.]** For tomorrow, yes. Would it be OK for them to leave their cars in front of the old building? |

|  |
| --- |
| **Sue Kang [4:38 P.M.]** Sure. There should be enough spaces next to the main entrance. And could you remind them not to take vehicles onto the grass? |

**165.** What does Mr. Fowles suggest will

interrupt work tomorrow?

(A) Broken equipment  
(B) A delayed delivery  
(C) Poor weather  
(D) A lack of workers

**166.** At 4:31 P.M., what does Mr. Ulman most

likely mean when he writes, “We’ll be working late the next few days"?

(A) His crew has not been reporting to

work on time.

(B) His crew’s plan is to leave early on

Friday.

(C) His crew is needed at two different

work sites.

(D) His crew’s project was made more

difficult.

**167.** Who most likely is Ms. Kang?

(A) A landscape designer  
(B) A hotel manager  
(C) A transportation coordinator  
(D) A roofing supplier

**168.** What is one topic Mr. Fowles asks about?

(A) The best building entrance for their use

(B) Directions to the old building  
(C) Plans for the new wing  
(D) The availability of parking

**Questions 169 – 171** refer to the following advertisement.

|  |
| --- |
| **Nimblearn**  ***Find the Information Your Company Needs***  **Nimblearn** is a robust, next-generation tool designed to make creating surveys easy, effective, and affordable. Our intuitive Web-based software allows you to design and administer surveys and automatically track and analyze results.  **You asked for it, we created it.** We designed Nimblearn to include all the features you requested:  • A simple process for designing surveys that guides you every step of the way  • A huge list of question types, from true/false to open text, with advice on how and when to use each one  • A library of proven sample questions designed to gather essential feedback on quality  • Loads of quick and easy ways to distribute your surveys (e-mail, social media, etc.) • Summary and advanced reports that can be viewed in real time  Go to www.nimblearn.com to learn more. |

**169.** How would a company most likely use

Nimblearn?

(A) To perform market research  
(B) To create software programs  
(C) To design colorful advertisements  
(D) To produce end-of-year financial

reports

**170.** What is suggested about the company that

developed Nimblearn?

(A) It was founded by a computer engineer.

(B) It posts customer reviews on its Web

site.

(C) It has a reputation for producing high-

quality goods.

(D) It used customer feedback in

developing the product.

**171.** What is NOT mentioned as a feature of

Nimblearn?

(A) Step-by-step instructions  
(B) Sample survey questions  
(C) Easy-to-read charts and graphs  
(D) Suggestions for simple distribution

**Questions 172-175** refer to the following notice.

|  |
| --- |
| **Prendis National Park Authority (PNPA)**  Prendis National Park includes mainland shore areas and Prendis Island itself. Please note, however, that additional restrictions will be in force for accessing the island this summer. Unless they are members of an official tour, visitors to the park will be prohibited from setting foot on Prendis Island. This rule also applies to individuals who may wish to visit the island independently using private watercraft. Such indivisuals may view the island from the water and may anchor offshore, but must not make landfall on the island.  The PNPA’s official boat tours for visitors to the island are offered seven days a week throughout the year and depart at two-hour time intervals starting at 8 A.M. The final tour leaves at 4. P.M except for the summer months of December through March, when this is extended to 6 P.M. Call 08 9776 5992 to make reservations. The official tour includes a brief visit to the island itself, where you can view bird-nesting areas with PNPA park ranger as your authorized escort**.**  **Payment and Reservations**  • Tours are capped at 18 participants. If your group is smaller than 15, we reserve the right to include other visitors in your tour.  • Tickets are $20 per person for those 12 years of age and over and $10 per child under the age of 12.  • A nonrefundable deposit of $5 per person is required to hold a reservation for groups. Your deposit will be credited to your total group admission fee. If your party does not arrive at the specified time, we reserve the right to shorten the trip as necessary in order to avoid interfering with subsequent tours. Rescheduling cannot be considered. |

**172**. What is announced in the notice?

(A) An added service

(B) A new tourist facility

(C) A recent policy change

(D) An updated fee structure

**173.** What is indicated about visiting Prendis

Island?

(A) Visitors are warned not to disturb the

wildlife.

(B) To tour on foot, visitors must be

accompanied by a guide.

(C) Visitors are not permitted to swim near

the island.

(D) To view the island from a boat, visitors

must join an official tour.

**174.** What is NOT mentioned about the PNPA’s

tours?

(A) The capacity is limited.

(B) Advance payment may be required.

(C) Tour times vary by season

(D) Overnight tours can be scheduled.

**175**. According to the notice, what may happen

if a group arrives late for a scheduled tour?

(A) It may be canceled.  
(B) It may last less than two hours.  
(C) It may cost more.  
(D) It may be moved to another day.

**Questions 176 – 180** refer to the following Web page and customer review.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Welcome to Ticket Stack | | | | | |
|  | REVIEWS | **HOME** | EVENTS | PLACE ORDER |  |
| **Ticket Stack – the online source for all your ticket needs!**  Ticket Stack has printed tickets for millions of events, including concerts, sporting events, conferences, and more. No matter what the event, we can help you design the perfect ticket.  **Step 1: Create your ticket**  Browse our collection of attractive template designs by selecting a category. You can easily modify the text of each template to include your event information. If you want more control over the color scheme, font, images, and other design features, simply download our Ticket Stack Design Application. This free software gives customers the freedom to go beyond the standard templates and modify the appearance of their tickets.  **Step 2: Choose a quantity**  With Ticket Stack, you can order as few as 50 tickets or as many more as you need. The more you order, the lower the price!   |  |  | | --- | --- | | **Quantity** | **Price per item** | | 50-500 | 30 cents | | 501-1,000 | 20 cents | | 1,001-2,500 | 10 cents | | 2,501 or more | 8 cents |   **Step 3: Add an invisible verification stamp**  For an additional 2 cents per item, you can choose to have the back of your tickets printed with ultraviolet ink, visible only under a black light. This feature ensures the authenticity of your tickets.  **Step 4: Place your order**  Orders generally require three business days to process, but large orders may take longer. Be sure to place your order well in advance of your event. | | | | | |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Welcome to Ticket Stack | | | | | |
|  | **REVIEWS** | HOME | EVENTS | PLACE ORDER |  |
| I work for an independent local theater, Dewley Theater. We recently ordered 2,500 tickets from Ticket Stack. We decided against securing the tickets with the invisible verification stamp but did download the free software so that we would have more flexibility with the design and could include the theater’s logo. The tickets came out great! A number of patrons complimented us on the new design, and we were especially pleased with the prompt delivery! By contrast, last year we ordered tickets from a small company based here in Albany and were disappointed with the service. That order took four weeks to arrive. This year, even though Ticket Stack is based on the opposite side of the country, we received our tickets within just five business days!  **––Ned Collier** | | | | | |

**176.** According to the Web page, what does

free software allow users to do?

(A) Customize designs  
(B) Confirm attendees  
(C) Update a Web site  
(D) Check customer information

**177.** What is mentioned on the Web page about

Ticket Stack?

(A) It offers a variety of ticket sizes.  
(B) It offers an optional security feature.  
(C) It uses a unique numbering system.  
(D) It has several store locations.

**178.** What is indicated about Mr. Collier?

(A) He paid ten cents per ticket.  
(B) He requested a rush order.  
(C) He chose a standard template.  
(D) He received more tickets than he

requested.

**179.** What is suggested about the Dewley

Theater?

(A) It is located in Albany.  
(B) It is planning to change its logo.  
(C) It recently reduced its ticket prices.  
(D) It mails tickets directly to patrons.

**180.** According to the review, why does Mr.

Collier prefer Ticket Stack over another company?

(A) It has lower prices.  
(B) It delivers internationally.  
(C) It uses higher-quality equipment.  
(D) It processes orders more quickly.

**Questions 181-185** refer to the following e-mail and business plan.

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| |  | | --- | | Anna Browne <abrowne@firstprospect.com> |   **To:**   |  | | --- | | Siefania Floros <s.floros@soleasortment.com> |   **From:**   |  | | --- | | December 22 |   **Date:**   |  | | --- | | Business plan |   **Re:**   |  | | --- | | @ Floros revised |   **Attachment:**   |  | | --- | | Dear Ms. Browne,  Thank you for helping me to secure funding for my new business. I have reviewed your feedback and changed my business plan accordingly. As you suggested, 1 have added a section that identifies our anticipated customer population. The revised version is attached. 1 believe this completes the necessary paperwork for my loan application. If you have further questions, please do not hesitate to contact me.  I look forward to receiving your official approval of my application.  Sincerely,  Stefania Floras | |

|  |
| --- |
| **Revised Business Plan: Sole Assortment** |
| **Section 1. Purpose** Raleigh Street has become a vibrant district of eateries, shops, and entertainment venues. My business. Sole Assortment, will fill a very significant gap among the existing apparel shops and department stores. Sole Assortment will focus on women’s shoes and accessories. We are committed to offering highquality footwear at affordable prices in a relaxing, customer-centered environment.  **Section 2. Target Market** Sole Assortment will serve women who work in the surrounding area. Because many office buildings are within walking distance, customers from the target market are likely to frequent the store during mid-day breaks and at the end of the business day. Weekend customers are those who come to the area for shopping, dining, and entertainment.  **Section 3. Estimated Timeline** The grand opening is scheduled for May 10. The anticipated deadlines for each stage of the timeline are:  February 25 Sign lease and obtain business permit  March 31 Renovate space and install displays April 30 Post job announcements, complete interviews, and hire staff May 7 Load inventory and prepare for opening  **Section 4. Financial Information** See attached projection sheet for details about anticipated expenditures and profits. |

**181.** What is the purpose of the e-mail?

(A) To acknowledge a recent job promotion

(B) To give instructions on getting a permit  
(C) To offer advice to a new business

owner

(D) To respond to a specific suggestion

**182.** In the e-mail, the word “secure” in

paragraph 1, line 1, is closest in meaning to

(A) guard  
(B) obtain  
(C) save  
(D) fasten

**183.** What section of the business plan was

added?

(A) Section 1  
(B) Section 2  
(C) Section 3  
(D) Section 4

**184.** What type of business does Ms. Floros

plan to start?

(A) A gourmet restaurant  
(B) An employment agency  
(C) A beauty salon  
(D) A shoe shop

**185.** According to the business plan, what

information was submitted separately?

(A) Letters of recommendation  
(B) Names of contracted suppliers  
(C) Details about estimated costs  
(D) A list of inventory items

**Questions 186-190** refer to the following Web page, e-mail, and form.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| https://www.centralcraftofficefurnishings.com/ | | | | |
| PHOTO GALLERY | **HOME** | BROWSE | ORDER FORM | CONTACT US |
| **Central Craft Office Furnishings**  Welcome to our Web site! Browse our item inventory to imagine workspaces that are stylish and productive. We have been serving the Eastern Cape for over 30 years, and you can count on our fine quality furnishings to set your office apart.  We always offer the following deals: • Free shipping and handling for first- time buyers • Discounts to schools and nonprofit organizations (call for information) | | | | |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | Anna Browne <abrowne@firstprospect.com> |   **From:**   |  | | --- | | Siefania Floros <s.floros@soleasortment.com> |   **To:**   |  | | --- | | December 22 |   **Date:**   |  | | --- | | Business plan |   **Subject:**   |  | | --- | | Hello, Mpho,  I’ve completed some research and would like to suggest that we go with Central Craft Office Furnishings for the desks and other pieces for our office renovation. Though we’ve never purchased from them before, they provided references that gave glowing recommendations.  I think we should choose a larger desk type for our main work area (twelve desks), with matching filing cabinets and bookshelves. For the support staff and interns who work upstairs, I suggest a simpler desk style.  If you approve these suggestions, I’m hoping to place the order quickly so that the items would be delivered while most of our staff are away at the conference in Bloemfontein. Unfortunately, our work areas will appear quite messy as we clear out the old furniture and await the arrival of the new items.  Please let me know what you think of the plan I have outlined above.  David | |

|  |  |  |
| --- | --- | --- |
| **Order code:** Y6183W  **Contact:** David Louw, (041) 961–5072 **Delivery to:** Market Street Legal, 56 Market Street, Uitenhage 6229 **Delivery window:** 02–04 June, 9:00–17:00 | | |
| **Quantity** | **Product ID** | **Description** |
| 12 | HBD3113 | Hamilton Business Desk |
| 12 | TAF1275 | Tuck Away File Cabinet; matte grey |
| 4 | BB2820 | Bookworm Bookshelves; matter grey |
| 6 | FD 4218 | Flexible Desk |
| **Note:** *Due to demand, we are out of Product BB2820 at our Port Elizabeth store. Those items will be delivered to your office directly from our manufacturing site, so they will be shipped into Uitenhage from Cape Town rather than Port Elizabeth. This may delay the delivery by one or two days. Every effort will be made to have the entire order delivered on the same day.* | | |

**186.** What is indicated about Central Craft

Office Furnishings?

(A) It provides complimentary interior

design services.

(B) It offers special deals to educational

institutions.

(C) It has recently expanded its product

inventory.

(D) It has just opened a branch location.

**187.** What is probably true about Market Street

Legal’s furniture order?

(A) It will be delivered at no charge.  
(B) It includes an item that has been

discontinued.

(C) It was placed too late for delivery in

June.

(D) It includes a style selected by interns.

**188.** Why does Mr. Louw probably prefer to

schedule a delivery during a particular period of time?

(A) He will receive an additional discount.  
(B) He needs some furnishings for a

important meeting.

(C) He needs extra time to discard old

office furniture.

(D) He wants to minimize inconvenience

to colleagues.

**189.** What furniture product will most likely be

placed upstairs at Market Street Legal?

(A) Hamilton Business Desks  
(B) Tuck Away File Cabinets  
(C) Bookworm Bookshelves  
(D) Flexible Desks

**190.** According to the form, where is the

furniture made?

(A) Uitenhage  
(B) Cape Town  
(C) Bloemfontein  
(D) Port Elizabeth

**Questions 191-195** refer to the following e-mail, menu, and comment card.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | Jethro Li <jli@plumroom.com> |   **From:**   |  | | --- | | Bettina Vargas <bvargas@plumroom.com> |   **To:**   |  | | --- | | Monday, September 19 |   **Date:**   |  | | --- | | Menu tasting |   **Subject:**   |  | | --- | | Hi Bettina,  It’s hard to believe Mr. Bonneau will be here in just four weeks! Since his review will be published in the city newspaper, let’s be sure that our selections reflect the very best of The Plum Room. To get input on the menu we’ll be serving him, I’ve decided we should hold a special menu-tasting event on Saturday of next week.  I have a few suggestions for what we could serve at the menu tasting. How about preparing a hearty meatless entree that can really hold its own? That way we can highlight our vegetarian-friendly offerings. Perhaps our steamed shellfish dish would be a good option too. I do insist, however, on offering the new specialty pizzas we’re planning to introduce on our regular menu. That is, of course, assuming construction on the brick oven is completed by then. Also, I think we could serve at least one of our fruit desserts—they are always popular. But do know that I have full confidence in you, as Head Chef, to finalize the menu selections.  Lastly, I’d like to offer our menu-tasting patrons a chance to tour the kitchen while they are here. Let me know how you feel about this and how best to arrange it.  Thanks,  Jethro Li | |

|  |
| --- |
| **The Plum Room Tasting Menu Saturday, October 1**  Smoked salmon canapes Baked halibut in butter sauce Eggplant steak with lemon tomato sauce Steamed mussels and shrimp in a coconut broth Roasted Tuscan chicken with white beans and wilted greens Peach cake with glazed almonds |

|  |
| --- |
| **Tasting Comment Card**  **Name:** Elianne Aude\_\_\_\_\_\_\_  **Please comment on your tasting experience at the Plum Room.**  *I was pleasantly surprised by the gentle sweetness of the eggplant dish; the sauce was a little acidic for my taste though. The halibut, on the other hand, exceeded all my expectations. The Tuscan chicken was tender, but overall it lacked flavor. Regarding the cake, it was fairly tasty, though a bit overcooked. I was quite impressed with the efficient design of your kitchen. I look forward to sampling the new brick-oven pizzas when they’re introduced. It’s a shame you weren’t able to offer them today.* |

**191.** What is the purpose of the menu tasting?

(A) To prepare for a visit from a restaurant

critic

(B) To select dishes to enter in a cooking

contest

(C) To evaluate a chef who is applying for

a job.

(D) To decide on items to add to the daily

menu

**192.** In the e-mail, the word “hearty” in

paragraph 2, line 2, is closest in meaning to

(A) sincere  
(B) abundant  
(C) satisfying  
(D) original

**193.** What is true about the tasting menu?

(A) It lists dishes that were offered for free.  
(B) It includes a dessert suggested by Mr.

Li.

(C) It was served to customers in the

restaurant’s kitchen.

(D) It is available every weekend.

**194.** Which menu item was most likely Ms.

Aude’s favorite?

(A) The halibut  
(B) The cake  
(C) The eggplant  
(D) The chicken

**195.** What is suggested about the brick oven?

(A) It is too large for the kitchen.  
(B) It needs to be repaired.  
(C) It failed a safety inspection.  
(D) It is still being built.

**Questions 196-200** refer to the following e-mail, flyer, and text message.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | Jethro Li <jli@plumroom.com> |   **From:**   |  | | --- | | Bettina Vargas <bvargas@plumroom.com> |   **To:**   |  | | --- | | Monday, September 19 |   **Date:**   |  | | --- | | Menu tasting |   **Subject:**   |  | | --- | | Dear students,  Good news! Mr. Tatsuo Nomura has agreed to participate in our Speaker Series this spring. As part of your student internship responsibilities you will need to arrange his lodging here at the university for March 25-27 and have the necessary paperwork completed and approved so that Mr. Nomura can receive his honorarium. Please reserve a room for his presentation as well. I recommend McAneny Auditorium since it can accommodate the most people, but any of the presentation rooms in the business building would be fine.  Also, once Mr. Nomura provides his abstract, you will need to design a flyer and post it in the usual locations throughout the building. I trust you will be able to divide the work among the four of you without any issues. Thanks!  Dr. Asif  Professor, Dunn School of Business | |

|  |
| --- |
| **Dunn School of Business** Speaker Series Presents:  **Mr. Tatsuo Nomura Executive Vice President, Kyoto Financial Group, Japan**  *Developing Alternative Finance Partnerships* March 26, 5:30 P.M. Trosdal Room  In the past few years, many financial institutions have restricted lending to reduce their risk. This practice, however, contributes to unfavorable market conditions. How can banks minimize risk while still providing suitable funding opportunities to entrepreneurs? One possible solution that is gaining in popularity is alternative finance. I will provide an overview of alternative finance, share some compelling date collected jointly by researchers at Kyoto Financial Group and Dunn School of Business, and discuss how this global banking innovation can revive our industry. |

|  |
| --- |
| From: Dennis Carter To: Mia Reyes Received: March 12, 6:00 P.M  Mia, I’m in the media room about to print the flyer you designed, and I’ve noticed an error. Mr. noumura’s bio was somehow deleted from the flyer! Can you revise the flyer immediately and resend it to me? The media room is closing in 30 minutes, and Dr. Asif stressed that the flyers must be posted this evening at the latest. |

**196.** What is suggested about the Trosdal

Room?

(A) It is not located in the business

building.

(B) It is the site for all of the events in the

Speaker Series.

(C) It is smaller than McAneny Auditorium.  
(D) It is available on March 27.

**197.** In the e-mail, the word “issues” in

paragraph 2, line 3, is closest in meaning to

(A) conflicts  
(B) periodicals  
(C) distributions  
(D) announcements

**198.** What is Mr, Nomura’s presentation about?

(A) A new trend in banking  
(B) A job opportunity in finance  
(C) Unusual methods of data collection

(D) Characteristics of skilled entrepreneurs

**199.** What problem does Mr. Carter mention?

(A) A name has been misspelled.  
(B) The flyer is missing information.  
(C) The flyer will not be posted on time.

(D) The room reserved for the presentation

is closed.

**200.** Who most likely is Ms. Reyes?

(A) A technician in the media room  
(B) An executive assistant to Mr, Nomura  
(C) A presenter from the Speaker Series  
(D) A student at Dunn School of Business

TEST 03

|  |
| --- |
| **READING TEST**  In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.  You must mark your answers on the separate answer sheet. Do not write your answers in your test book.  **PART 5**  **Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet. |

**101.** All shelves in the holiday merchandise section need to remain \_\_\_\_\_\_\_ stocked.

(A) full  
(B) fully  
(C) fuller  
(D) fullest

**102.** \_\_\_\_\_\_\_ to the exercise room is included with your stay at the Bayland Hotel.

(A) Access  
(B) Accessed  
(C) Accessing  
(D) Accessible

**103.** Mr Okello’s promotion means that \_\_\_\_\_\_\_ will supervise a larger team.

(A) he  
(B) his  
(C) him  
(D) himself

**104.** Juniper Worldwide. Inc., will be \_\_\_\_\_\_\_ payroll service providers on January 1.

(A) changing  
(B) attending  
(C) holding  
(D) turning

**105.** The Valletta Visitor Centre offers daily boat rides \_\_\_\_\_\_\_ the city’s historic waterfront.

(A) between  
(B) along  
(C) below  
(D) apart

**106.** Ultrora Action’s T-Pro tennis shoe is the lightest \_\_\_\_\_\_\_ on the market right now.

(A) that  
(B) any  
(C) one  
(D) either

**107.** Duram Biscuit Corp is able to \_\_\_\_\_\_\_ good deals with its wholesale suppliers.

(A) negotiating  
(B) negotiates  
(C) negotiated  
(D) negotiate

**108.** At Razam Marketing there are \_\_\_\_\_\_\_ opportunities for professional advancement.

(A) plenty  
(B) each  
(C) very  
(D) many

**109.** Parking on Duhakno Street will be prohibited for the next few days \_\_\_\_\_\_\_ emergency repairs to water lines.

(A) so that  
(B) as a result  
(C) in order to  
(D) because of

**110.** Accountants applying for the training must obtain a \_\_\_\_\_\_\_ from their supervisor.

(A) referring  
(B) referred  
(C) referral  
(D) refer

**111.** The evaluation report will be completed \_\_\_\_\_\_\_ after the auditors inspect the laboratory.

(A) when  
(B) only  
(C) still  
(D) most

**112.** In light of our recent expansion, it will be \_\_\_\_\_\_\_ to hire another administrative assistant by June 1.

(A) necessitating  
(B) necessary  
(C) necessarily  
(D) necessities

**113.** Due to low registration, the communications workshop scheduled for July 2 will be postponed \_\_\_\_\_\_\_ further notice.

(A) until  
(B) onto  
(C) since  
(D) all

**114.** The initial response to the beta version of the software allows us to be \_\_\_\_\_\_\_ optimistic about future product sales.

(A) fairness  
(B) fairest  
(C) fairly  
(D) fair

**115.** Orvale School’s business mentors are retired executives with a \_\_\_\_\_\_\_ of expertise across a wide range of industries.

(A) wealth  
(B) height  
(C) labor  
(D) fame

**116.** Thank you for your interest in our \_\_\_\_\_\_\_ line of compact refrigerators.

(A) update  
(B) updated  
(C) updates  
(D) updating

**117.** The judges may begin to review the entries \_\_\_\_\_\_\_ the deadline for submitting slogans has passed.

(A) how  
(B) nor  
(C) now that  
(D) whether

**118.** On his daily radio show, *Trade Biz,* Antonio Koslor \_\_\_\_\_\_\_ business news from all over the globe.

(A) analysis  
(B) analyzer  
(C) analyzes  
(D) analyzing

**119.** The purchase of *The New Lagos Reporter* will not lead to changes \_\_\_\_\_\_\_ editorial staff.

(A) in  
(B) again  
(C) positions  
(D) ultimately

**120.** Professor Reginald Layke’s proposal for an additional course in business management was approved in a \_\_\_\_\_\_\_ short time.

(A) surprised  
(B) surprise  
(C) surprisingly  
(D) surprising

**121.** Caridell Science Museum trustees are expected to be \_\_\_\_\_\_\_ of all the museum’s operations.

(A) aware  
(B) current  
(C) serious  
(D) alert

**122.** With the completion of its airport, Honokai Island’s tourism \_\_\_\_\_\_\_ has improved dramatically.

(A) economical  
(B) economic  
(C) economize  
(D) economy

**123.** Brock s Bistro has requested that we \_\_\_\_\_\_\_ the number of dinner guests by Monday.

(A) personify  
(B) magnify  
(C) specify  
(D) testify

**124.** Doi Textiles, Inc., is well-known \_\_\_\_\_\_\_ the fashion world as being a trendsetter for young women’s clothing.  
(A) toward  
(B) throughout  
(C) regarding  
(D) aboard

**125.** To sign up for any class at Routen Academy, simply complete the online \_\_\_\_\_\_\_ form at www.routenacademy.edu.

(A) enrollment  
(B) inventory  
(C) complaint  
(D) solicitation

**126.** A reception will be held to introduce the newly \_\_\_\_\_\_\_ director of marketing to the employees of Kaulana Industries.

(A) appoint  
(B) appoints  
(C) appointed  
(D) appointing

**127.** To fill two vacant positions on its benefits committee, Adidion Labs \_\_\_\_\_\_\_ employees who are ready for a challenge.

(A) seeking  
(B) is seeking  
(C) are sought  
(D) have been sought

**128.** The software for tracking orders has been \_\_\_\_\_\_\_ successful as it has greatly decreased time spent on the task.

(A) haltingly  
(B) intimately  
(C) permissibly  
(D) markedly

**129.** Lately the community sports program has had a surplus of volunteers, \_\_\_\_\_\_\_ are students.

(A) inasmuch as  
(B) the reason being  
(C) because of them  
(D) most of whom

**130.** Please use the attached survey to let us know how \_\_\_\_\_\_\_ your recent stay at the Copper Mine Inn was.

(A) knowledgeable  
(B) considerable  
(C) enjoyable  
(D) available

|  |
| --- |
| **PART 6**  **Directions:** Read the texts that follow. A word, phrase or sentence is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet. |

**Questions 131-134** refer to the following e-mail.

|  |
| --- |
| To: jaredkho@pharmacon.com.au From: angelazucker@umedvic.edu.au Date: 22 June Subjects: Thanks!  Dear Dr. Kho,  Thanks for \_\_\_\_\_\_\_our laboratory yesterday**.** As always, your expertise \_\_\_\_\_\_\_. Our  **131.** **132.**  technicians especially benefited from your demonstration of the updated imaging systems, as  well as from the general discussion of principles behind the technological advances in the lab  setting.  Over the next few months, I will be hiring more technicians. Would \_\_\_\_\_\_\_be available to lead  **133.**  another session in October? \_\_\_\_\_\_\_. Please let me know so we can discuss the details.  **134.**  Sincerely,  Angela Zucker |

**131**. (A) calling

(B) opening

(C) visiting

(D) staffing

**132**. (A) appreciate

(B) will be appreciated  
(C) is appreciating  
(D) was appreciated

**133.** (A) theirs

(B) yours  
(C) you  
(D) they

**134.** (A) Many of the candidates seem very

promising.

(B) If so, it would be a great help to the

new employees.

(C) With your input, the process will be

quick.

(D) These technicians adhere to strict

regulations.

**Questions 135-138** refer to the following article.

|  |
| --- |
| BRENTON (March 22)––Yesterday, Brenton railway won a 37 million grant from the Federal  Transit Agency. Thanks to the \_\_\_\_\_\_\_, construction of the proposed train terminal in Kirk  **135.**  Valley can now begin.  The expansion of the rail system is certainly good news for many in the community. \_\_\_\_\_\_\_.  **136.**  Drivers, too, are pleased about the grant. Edgar Simental, \_\_\_\_\_\_\_lives near the planned Kirk  **137.**  Valley Station, says “What a relief for commuters like me. We have had to endure steadily  worsening road traffic \_\_\_\_\_\_\_some time now. I anticipate taking the train instead of my car to  **138.**  work every day as soon as the station opens.” |

**135.** (A) funding

(B) policy  
(C) design  
(D) strategy

**136**. (A) Riders will not be able to park their

cars at the terminal.

(B) Officials have confirmed that

construction has been postponed indefinitely.

(C) The cost of a monthly train pass,

however, is expected to increase.

(D) The project will create about 75

permanent jobs at the station.

**137**. (A) likewise

(B) another  
(C) then  
(D) who

**138**. (A) for

(B) with  
(C) about  
(D) on

**Questions 139-142** refer to the following e-mail.

|  |
| --- |
| To: Josephine Blum ( jblum@serenelakerestaurant.net) From: Charlie Timmer (ctimmer@serenalakerestaurant.net) Re: Outstanding reviews Date: April 2  Dear Josephine,  The other managers and I were pleased to read the recent glowing reviews in both the Gazette  Daily Press and the Downtowner. We agree that your contributions to Serene Lake Restaurant  have been \_\_\_\_\_\_\_. Therefore, we are happy \_\_\_\_\_\_\_you a bonus that will be paid in your  **139.** **140.**  next weekly paycheck on April 8.  \_\_\_\_\_\_\_, we are raising your salary by 10 percent, effective May 1. Since you began as  **141.**  Executive Chef in December, our sales have more than doubled. \_\_\_\_\_\_\_. These positive  **142.**  trends are directly linked to your stellar performance.  Many thanks from the management team of Serene Lake Restaurant.  Charlie |

**139**. (A) withdrawn

(B) matched  
(C) affordable  
(D) exceptional

**140**. (A) to award

(B) an award  
(C) it awarded  
(D) that awards

**141**. (A) For example

(B) In addition  
(C) Nevertheless  
(D) On the other hand

**142.** (A) An assistant manager will be hired as

soon as possible.

(B) The restaurant will be open late on

weekends beginning next month.

(C) You are the only staff member who will

receive a raise this year.

(D) Our ratings in local magazines have

also risen significantly.

**Questions 143-146** refer to the following article.

|  |
| --- |
| **Education Fair**  (9 July) – The annual International Higher Education Fair came to Jakarta for the third  consecutive year on Saturday, 7 July. \_\_\_\_\_\_\_. As usual, American and and Australian  **143.**  universities were \_\_\_\_\_\_\_ represented. \_\_\_\_\_\_\_, observers noted that participation from  **144.** **145.**  European and Asian universities has been increasing year by year. Also noticeable was the fact  that many more graduate students attended the \_\_\_\_\_\_\_ this year than in the past.  **146.** |

**143**. (A) A teacher’s conference was also held

at the same hotel.

(B) The fair featured hundreds of

institutions from all over the world.

(C) Local student organizations arranged

the evening entertainment.

(D) Registration fees were waived for

those who volunteered to work at the fair.

**144.** (A) heavy

(B) heavily  
(C) heavier  
(D) heaviness

**145**. (A) Moreover

(B) Rather  
(C) Instead  
(D) Thus

**146**. (A) class

(B) demonstration  
(C) event  
(D) ceremony

|  |
| --- |
| **PART 7**  **Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet. |

**Questions 147- 148** refer to the following notice.

|  |
| --- |
| NBS  The National Birdwatchers Society (NBS) is opening a local chapter in Wellspoint in September. The group will meet on the second Tuesday of every month at the Wheaton Diner, 1600 Carter Street, at 7:30 P.M. Everyone is welcome.  If you plan to use public transportation to travel to the meetings, Bus #44 stops two blocks away on the corner of Longview and Wedgeworth Streets. If you plan to drive, parking is free along both streets after 6:00 P.M.  We have an exciting year planned, so we hope you’ll be able to join us. For a list of monthly speakers, visit us online at www.nbswellspoint.org. |

**147.** Where would the notice most likely

appear?

(A) By a parking area  
(B) In a book about birds  
(C) At a community center  
(D) On a bus schedule

**148.** According to the notice, what is available

on the Web site?

(A) Registration forms  
(B) Some meeting details  
(C) New wildlife videos  
(D) Membership fee information

**Questions 149- 150** refer to the following invoice.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| The Regal Hotel  2979 Haskett Ave.  Phoenix, AZ 85023   |  |  | | --- | --- | | **Date:** March 20 **Invoice Number:** 816 | **Bill to:** Mariah Ferrell Howells LLC 324 N. Front Street Phoenix, AZ 85086 |   Invoice for one-day conference to be held on April 28 by Howells LLC | | |
| **Item** Berlot Room Conference space (100 guests) Audiovisual equipment rental  3 wireless microphones 1 projector 1 projecton screen  Breakfast  Lunch | **Rate** $350.00/ day  $90.00/unit $150.00/unit $80.00/unit $10.00/person  $20.00/person | **Total** $350.00  $ 270.00 $ 150.00 $ 80.00 $1,000.00  $2,000.00 |
|  | **Subtotal**  **Tax**  **Total** | **$3,850.00**  **$ 319.55**  **$4,619.55\*** |
| \*Please send this amount by April 1 to reserve all listed services. | | |

**149.** What is NOT included in the total cost of

the event?

(A) Overnight hotel stays

(B) Microphones

(C) Meals for participants

(D) Conference room rental

**150.** What is Ms. Ferrell asked to do?

(A) Confirm a reservation   
(B) Return audiovisual equipment

(C) Make a payment

(D) Select items from a menu

**Questions 151-152** refer to the following online chat discussion.

|  |
| --- |
| **Pamela Carter [3:44 P.M.]** Hi, Oswaldo. Did you look at the pictures of the East Fourth Street property? |
| **Oswaldo Medrano [3:45 P.M.]** Yes, I did. Given that many of our designers and editors are working remotely, is all that space really necessary? |
| **Pamela Carter [3:47 P.M.]** Yes, but as we grow more will be working on site. |
| **Oswaldo Medrano [3:48 P.M.]** That may not be for a while, though. |
| **Pamela Carter [3:50 P.M.]** We should consider both our immediate and long- term needs. The building offers ample rooms to allow for staff expansion. |
| **Oswaldo Medrano [3:52 P.M.]** That’s true. Our requirements may change. Especially when we start signing contracts with more authors. |

**151.** At what type of business do the people

most likely work?

(A) A publishing company  
(B) A moving company  
(C) A real estate agency  
(D) A local interior design firm

**152.** At 3:52 P.M., what does Mr. Medrano most

likely mean when he writes, “That’s true”?

(A) An alternative space should be rented  
(B) A new space will be too expensive  
(C) The property may suit their needs in

the future.

(D) The property needs structural

improvements.

**Questions 153-155** refer to the following e-mail.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | Anna Browne <abrowne@firstprospect.com> |   **To:**   |  | | --- | | Siefania Floros <s.floros@soleasortment.com> |   **From:**   |  | | --- | | December 22 |   **Re:**   |  | | --- | | Business plan |   **Date:**   |  | | --- | | Ted:  I just received a call from John Pelligrine. According to him, the figures in the rental agreement you e-mailed him this morning reflect the first quote he was given on April 24, not the negotiated figures agreed upon in the subsequent meeting on April 29.  Mr. Perillgrine had planned to move into the property this weekend, May 7- 8, and he wants to make sure the rental paperwork is in place before he finalizes the moving arrangements. He said that he has been offered another property, also on Grove Street, and will proceed to rent that property if he cannot finalize his agreement with us by the end of office hours today.  Since I’m out of town, I will leave his urgent matter in your hands. Please contact  Mr. Prerillgrine immediately and e- mail him a corrected agreement. Please copy me on all correspondence regarding his matter.  Thank you,  Edith | |

**153.** Why was the e- mail written?

(A) To share a copy of a budget  
(B) To introduce a colleague  
(C) To report a problem  
(D) To negotiate a contract

**154.** When was the agreement modified?

(A) On April 24  
(B) On April 29  
(C) On May 7  
(D) On May 8

**155.** What would Ms. Howe like Mr. Upton to

do?

(A) Schedule a meeting  
(B) Look at another property  
(C) Visit a potential client  
(D) Send a document

**Questions 156-157** refer to the following news article.

**---------------------------------------------------**

ADELAIDE (2 February) –– According to a recent report, ice cream sales in the region have fallen by nearly twenty percent this year. The decrease has surprised many, especially given the remarkably hot weather this summer. Local vendors pointed to an increase in the wholesale price of milk, which has caused their own prices to rise significantly.

To offset the decrease in sales, many ice cream stores are stocking alternative desserts that do not contain dairy. For example, Giordano’s Dessert Shoppe in Wellington has begun selling fruit ices. According to analysts, because ice cream is a specialized market, traditional strategies such as increased advertising and customer discounts are not as effective as they are in other industries.

**---------------------------------------------------**

**156.** According to the article, why have ice

cream sales decreased?

(A) Consumers’ diets have changed.

(B) Production costs are higher.

(C) Many people in the area have moved

away

(D) Recent weather conditions have been

unusual.

**157.** How are vendors responding to the trend?

(A) By expanding their hours of operation

(B) By spending more money on

advertising

(C) By offering discounts to customers

(D) By selling different products

**Questions 158-161** refer to the following online chat discussion.

|  |
| --- |
| **Tamara Elkind / 3:32 P.M.**  Thanks for attending the virtual sales meeting earlier this afternoon. Are there any further question?  **Judith Messer / 3:35 P.M.**  Georg and I are unclear about how the new sales territory maps affect existing customers. Do the new territories apply only to new customers?  **Tamara Elkind / 3:37 P.M.**  No, the new territories apply to both new and existing customers.  **Judith Messer / 3:38 P.M.**  So, does that mean I will no longer get commissions from my Swiss customer, NNC System?  **Tamara Elkind / 3:39 P.M.**  Right. All existing clients in southern Switzerland go to Georg.  **Georg Hertz / 3:41 P.M.**  But what if I agree to let Judith keep NNC Systems?  **Tamara Elkind / 3:42 P.M.**  NNC Systems is a big client.  **Georg Hertz / 3:44 P.M.**  Yes, but I’d rather not interrupt a productive relationship. This one client is not the important to me.  **Tamara Elkind / 3:45 P.M.**  I don’t see it as interrupting, necessarily. However, if you are willing, Georg, I might be able to make an exception if our president approves it.  **Judith Messer / 3:47 P.M.**  What if I talk to the client?  **Tamara Elkind / 3:48 P.M.**  I don’t think that’s appropriate.  **Judith Messer / 3:49 P.M.**  Understood.  **Georg Hertz / 3:49 P.M.**  OK. We’ll wait to hear back from you. |

**158.** Who most likely is Ms. Elkind?

(A) A company president  
(B) A sales manager  
(C) A travel agent  
(D) A human resources officer

**159.** What is suggested about Ms. Messer?

(A) She has a good relationship with NNC

Systems.

(B) She is being transferred to an office in

Switzerland.

(C) She is happy with the new territory

assigned to her.

(D) She did not attend the sales meeting.

**160.** At 3:42 P.M., what does Ms. Elkind most

likely mean when she writes, “NNC Systems is a big client”?

(A) She doubts Mr. Hertz can meet NNC

Systems’ needs.

(B) She believes Mr. Hertz is misinformed.  
(C) She wants Mr. Hertz to visit

Switzerland.

(D) She thinks Mr. Hertz’s offer is

surprising.

**161.** What will most likely happen next?

(A) Ms. Messer will review the new maps

of sales territory.

(B) Ms. Messer will talk with her client.  
(C) Ms. Elkind will contact the company’s

president.

(D) Mr. Hertz will accept a job offer

**Questions 162-165** refer to the following e-mail.

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| |  | | --- | | Roberto Reyes <rreyes@hamwelltc.co.bb> |   **To:**   |  | | --- | | Cynthia Jensen <cjensen@baobablandscaping.co.bb> |   **From:**   |  | | --- | | Information |   **Subject:**   |  | | --- | | 14 May |   **Date:**   |  | | --- | | @ BLS1 |   **Attachment:**   |  | | --- | | Dear Mr. Reyes:  I am following up on the Baobab Landscaping service proposal I forwarded on 22 April.  –– [1] ––. Our company is one of the best in Barbados, and we would like to add you to our list of satisfied customers. Our clients include many local businesses like yours, among them hotels, restaurants, and banks, –– [2] ––. In case you overlooked the original proposal, I am attaching it again here.  The proposal is based on the service you inquired about, namely the maintenance of the grounds around Hamwell Tennis Courts once a week. –– [3] ––. Should you wish more extension work, such as replacing trees, additional fees would apply.  –– [4] ––. I look forward to hearing from you. I hope our company will have the opportunity to be of service to you in the near future.  Sincerely,  Cynthina Jensen | |

**162.** What is the purpose of the e-mail?

(A) To request an appointment  
(B) To explain the change in rates  
(C) To resend a previous estimate  
(D) To submit a revised proposal

**163.** What is mentioned in the e-mail?

(A) Mr. Reyes is a satisfied customer.  
(B) Baobab Landscaping is a new

business.

(C) Ms. Jensen met with Mr. Reyes in

person.

(D) Mr. Reyes requested some information

from Ms. Jensen

**164.** For what kind of business does Mr. Reyes

most likely work?

(A) A hotel  
(B) A tennis facility  
(C) A restaurant  
(D) A local bank

**165.** In which of the positions marked [1], [2],

[3], and [4] does the following sentence best belong?

“Also, we would reassess your needs continually and communicate recommendations to you once a month.”

(A) [1]  
(B) [2]

(C) [3]

(D) [4]

**Questions 166-168 refer to the following article.**

**Matt Alcheri’s Adventurous Leap**

By Erika Quade, *Badger Dispatch*

MILWAUKEE (12 January) –– Matt Alcheri has created music for dozens of films, including *Seeking Eleanor*, which earned him the Cinearts Award for Best Original Music. Recently, he has lent his considerable composing skills to *Final Chance,* a video game produced by Silhouette Gaming Systems (SGS), which has been creating interactive entertainment for 10 years now.

Mr. Alchri was introduced to the managing director of SGS, Harry Jansson, at a social event hosted by Ms Chandra Bixby, who, on occasion, has collaborated with Mr. Alcheri in composing film scores. Mr. Jansson proceeded to invite Mr. Alcheri to write the music for Final Chance.

In a phone interview, Mr. Alcheri said that he was “quite impressed” with the graphics and animation of *Final Chance.* “It left me with the sense that I was watching a movie, and so I did not hesitate to collaborate on the project,” said the renowned composer. He further remarked that writing the score for the video game was virtually identical to composing the music for a movie.

“All I had to do was write music that matches the atmosphere of the various scenes depicted in the game,” he added.

As for Mr. Jansson, he said in the same interview that with pre-orders for Final Chance, standing currently at 200,000 copies, he has no doubt that the lastest SGS product, scheduled to be released on March 20, will be a success.

**166.** Who is Ms. Bixby?

(A) A film company executive  
(B) A video game developer  
(C) A movie director  
(D) A music composer

**167.** What most likely is true about Mr. Jasson?

(A) He became SGS’ managing director

ten years ago.

(B) He helped plan Ms. Bixby’s social

event.

(C) He has worked with Mr. Alcheri before.  
(D) He spoke to Ms. Quade recently

**168.** What is indicated about Final Chance?

(A) It took a year to develop.  
(B) It will be available in March.  
(C) It will be limited to 200,000 copies.  
(D) It is based on the film Seeking Eleanor.

**Questions 169-171** refer to the following brochure.

|  |  |
| --- | --- |
| |  | | --- | | **TILT SOLAR** |   *Thinking of converting your home to solar energy? With Tilt Solar you can do it in just four simple steps!*  **1. Set up a home consultation.**  Our experienced energy evaluators will help you determine whether a full or partial conversation to solar energy is best for you. Our evaluators will analyze your energy usage, the amount of sunlight your area receives, and the size and angle of your roof.  **2. Approve your design.**  Once the evaluators determine the number of solar panels needed, our expert designers will create the most energy- efficient system for your home. They will also help you choose the most cost-effective payment plan. Unlike other companies, Tilt Solar offers various financing options.  **3. Schedule your installation.**  Our certified installers will install your system at your convenience. Installation can typically be completed in one day, depending on the size and angle of your roof. Once installed, the system needs to be serviced only once every five years. Maintenance plans are available.  **4. Start saving money on your energy bills!**  As soon as your new system is operating, you’ll start saving money on your monthly energy bills. It’s easy! The Tilt Solar system will immediately begin collecting energy from the sun. That energy can be used to power lights, household appliances, electronic devices, and much more. Don’t be discouraged by the high price at the outset –– within three to four years, you will save so much money that the system will pay for itself! |

**169.** What is the purpose of the brochure?

(A) To advertise a company’s product  
(B) To discuss a trend in home building  
(C) To compare two different forms of

energy

(D) To provide the steps for operating a

system

**170.** What is NOT evaluated during the home

consultation?

(A) The amount of energy used in the

home.

(B) The amount of sunlight received locally  
(C) The space available for solar panels  
(D) The expected useful life of the panels

**171.** What does the brochure suggest is one

disadvantage of the system?

(A) It does not fit on all rooftops.  
(B) It requires frequent maintenance.  
(C) It requires a large initial investment.  
(D) It does not work where there is little

sunlight.

**Questions 172-175** refer to the following article.

**Expansion Excites Lonsdale**

September 20- Paso Tech Corporation completed the first phase of its new expansion project last week. Paso Tech, one of the leading producers of elements used in high-definition computer monitors and projectors, completed construction on one of three new factories to be built over the next four years. –– [1] ––. The first of the factories, built in Australia’s Lonsdale, is the company’s most sizable factory and will eventually be responsible for 55% of the company’s output each year.

The new factory has brought with it an increase in jobs for local residents. –– [2] ––. More than 1,000 construction workers were hired to help build the massive factory and its surrounding structures.

Paso Tech’s President Goro Hashimoto stated, “This was a major endeavor for our company. When we started this construction project, we realized that it was going to take a lot of money, resources, and staff. –– [3] ––. Not only did we hire locals to expand the physical plant, but we also added many workers to our full-time payroll. We hope to be able to do the same in Japan. We plan to begin building in Tokyo very soon”. The company’s headquarters are currently located in Osaka, Japan.

Additional factories will be constructed in some of Paso Tech’s other locations, including in Brazil and South Africa. While the remaining factories will not be as large as the Lonsdale location, they will still require additional resources and labor. –– [4] ––.

**172.** What is true of Paso Tech?

(A) It manufactures monitor parts.  
(B) It recently merged with another

company.

(C) It is renovating its corporate

headquarters.

(D) It sells construction equipment.

**173.** What is stated about the Paso Tech factory

in Lonsdale?  
(A) It was the second new factory built this

year.

(B) It is the largest factory the company

owns.

(C) It produces over half of the company’s

output.

(D) It took more than three years to build.

**174.** Where will the next Paso Tech factory be

built?

(A) In Australia  
(B) In Japan  
(C) In Brazil  
(D) In South Africa

**175.** In which of the positions marked [1], [2],

[3], and [4] does the following sentence best belong?

“We were pleased to see the impact our project had on the local workforce.”

(A) [1]

(B) [2]

(C) [3]

(D) [4]

**Questions 176-180** refer to the following letter and survey.

Vogel Home Store

22 November

Ms. Helena Artemis  
32 Oakhill Road, Apt. 5G  
Vancouver, BC V6E 1B2

Dear Mr. Artemis:

Thank you for being a loyal Vogel Home Store customer. Our records show that you recently made a purchase with your Vogel credit card. We are conducting a brief survey about our patrons’ buying experiences. We would be most appreciative if you would complete the enclosed survey, which should take about five minutes of your time. We have provided a prepaid, addressed envelope for your convenience. Customers who respond before 7 December will receive a limited edition framed print by Chelsea Artworks. Those who return a completed survey after that date will receive a voucher for 15 percent off of their next purchase.

Thank you in advance for your participation.

Sincerely,

**Rahul Sehri**  
Rahul Sehri  
Customer Relations Manager

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Vogel Home Store  By taking our survey, you can help us ensure customers have the best shopping experience possible.  Name: Helena Artemis Date: 12 December  1. May we call you to further discuss your answers?   |  |  |  |  | | --- | --- | --- | --- | |  | Yes –– phone number \_\_\_\_\_\_\_\_\_\_\_\_ | **x** | No |   2. Where do you go to shop at Vogel Home Store?   |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | | **x** | To store location |  | To our Web site |  | To both |   Please explain your response: There is a Vogel Home Store close to my apartment, and I like to see your products in\_\_ person before I buy them.\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  3. On your most recent visit to Vogel Home Store, did you find what you were looking for?   |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | |  | Yes | **x** | Not exactly |  | No |   Please explain your response: You have a great selection of towels (and other home products), but you did not have the\_ color I wanted for my kitchen. Your very accommodating sales assistant said that he could have the towels I wanted shipped from your warehouse, but I ultimately went with a\_\_\_\_\_ different color that I could by that night.\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |

**176.** Why did Mr. Sehri write to Ms. Artemis?

(A) To report on some survey results  
(B) To request that she submit a refund

form.

(C) To address a complaint that she made  
(D) To ask her to share some feedback

**177.** What is indicated about Vogel Home

Store?

(A) It is building a larger warehouse.  
(B) It is hiring customer service personnel.  
(C) It issues credit cards to customers.  
(D) It carries low- cost merchandise.

**178.** In the letter, the word “conducting” in

paragraph 1, line 2, is closet meaning to

(A) administering  
(B) authorizing  
(C) behaving  
(D) transferring

**179.** What will Ms. Artemis most likely receive

from Vogel Home Store?

(A) A discount coupon  
(B) A framed picture  
(C) A follow- up phone call  
(D) An extra set of towels

**180.** What does Mr. Artemis mention about

Vogel Home Store?

(A) It should open an online shop.  
(B) It has a wide variety of items.  
(C) Its products are often out of stock.  
(D) Its salespeople are not helpful.

**Questions 181-185** refer to the following memo and schedule.

|  |
| --- |
| **Trubridge Contracting** |
| To: All Trubridge Contracting Employees From: Trubridge Contracting Acquisitions Committee Re: Trubridge Estefen Date: October 12  As you know, Trubridge Contracting will officially merge with Estefen Builders on November 21. We feel that this merger will benefit both companies. Like us, Estefen specializes in commercial construction, and this merger will solidify our position at the forefront of the ever- growing Lexington City building trade. In addition, the creation of Trubridge Estefen will enable us to take on more complex development projects such as the Faust Center and the Hull Street Mall expansion.  Members of each department will meet during the week of October 20 to discuss some of the logistical details of the merger, as well as the planned expansion and renovation of the Trubridge offices so they can effectively accommodate Esfeten’s 113 employees. If you have questions you would like to see addressed during the meetings, please feel free to e- mail the meeting chairperson in advance.  Note that both Stan Trubridge and Zack Estefen will attend each meeting.  Trubridge Contracting Acquisitions Committee. |

|  |  |  |
| --- | --- | --- |
| **Department** | **Date/ Time** | **Meeting Chairpersons** |
| Administration | Monday, Oct 20 9:00-11:00 A.M. | Janine Wu, Office Manager (Trubridge Contracting)/ Ronaldo Romo, Office Manager (Estefen Builders) |
| Public Relations\* | Tuesday, Oct 21 1:00-3:00 P.M. | Jim Hoyt, Public Relations Manager (Trubridge Contracting) |
| Management | Wednesday, Oct 22 1:00-3:00 P.M. | Eilleen Crawford, Vice President (Trubridge Contracting)/ Larry Field, General Manager (Estefen Builders) |
| Design | Thursday, Oct 23 9:00- 11:00 A.M. | Laura Ward, Design Team Leader (Trubridge Contracting)/ Ann Sykes, Creative Director (Estefen Builders) |
| \*Estefen Builders does not have a public relations department. During the meeting, Zack Etefen will hear about the role current Trubridge public relations employees will play in the newly merged company. | | |

**181.** What is one purpose of the memo?

(A) To announce changes to a company’s

benefits package

(B) To discuss the importance of a merger  
(C) To explain why a department was

created.

(D) To congratulate employees on a

successful project.

**182.** According to the memo, what is Trubridge

Contracting’s area of expertise?

(A) Architectural design  
(B) Residential property development  
(C) Commercial construction  
(D) Property management

**183.** What is suggested about the employees of

Estefen Builders?

(A) They will relocate their offices.  
(B) They must reapply for their jobs.  
(C) They work outside of Lexington City.  
(D) They developed the meeting agenda.

**184.** What is indicated about Ms. Ward?

(A) She will attend a department meeting

on Monday.

(B) She is a new employee at Trubridge

Contracting.

(C) She will answer questions that are sent

to her by e-mail.

(D) She is a member of the Trubridge

Contracting Acquisitions Committee.

**185.** What will happen at the meeting on

October 21?

(A) Ms. Crawford and Mr. Field will act as

chairpersons.

(B) Trubridge Contracting employees will

learn about their new job duties.

(C) Mr. Estefen will be the only Estefen

Builders employee attending.

(D) Mr. Trubridge will not be present.

**Questions 186-190** refer to the following announcement, instructions, and e-mail.

|  |
| --- |
| ***People Needed for Focus Groups***  Westwood Market Research is recruiting adults 22 to 65 years old to participate in a study about travel at Rivergrove Hotel’s conference centre at 38 Coe Parkway during the first week of May. Study participants will listen to a series of advertising messages and engage in a discussion led by a moderator. Participants will be compensated for the two- hour session. If you are interested, please call Westwood at 204-555-0172 and mention study 89. You will then be directed to respond to a brief screening questionnaire to ensure that you are eligible to participate. |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Mary,  Thanks for agreeing to facilitate four focus groups for Travel Rex at the Rivergrove Hotel. Below is the schedule. As this is a study for a travel industry Web site, the client wanted us to locate people who travel often, either for work or for leisure. Each group will be composed of 25 people.   |  |  | | --- | --- | | **Ages** | **Dates for the 5:00 to 7:00 P.M. Sessions** | | 22-30 | Monday, 1 May | | 31-44 | Tuesday, 2 May | | 45-55 | Wednesday, 3 May | | 56+ | Thursday, 4 May |   For each group, you’ll read the scripts for four advertisements, each emphasizing a different feature of Travelrex.ca.   |  | | --- | | Advertisement 1 – Shopping for airline fares | | Advertisement 2 – Major travel destinations | | Advertisement 3 – Group-travel discounts | | Advertisement 4 – Comparing vehicle rental rates |   When recording the group interaction, make sure participants’ name tags can be seen. This will allow is to mention participants by name when we review the video and compile our analysis for the client. Let me know if you have any questions.  Kristina Balubal |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| |  | | --- | | Becky\_feagan@travelrex.ca |   **To:**   |  | | --- | | kbalubal@westwood.ca |   **From:**   |  | | --- | | 15 May |   **Date:**   |  | | --- | | Study 89 |   **Subject:**   |  | | --- | | @ Study 89 results |   **Attachment:**   |  | | --- | | Dear Becky,  I just want to let you know that we have completed research for the target markets your company requested. As you can see from the attachment, one message stood out as the most well liked among all four groups. This message presents overviews of the most common journeys travelers take. Please let me know when you’re available to meet. We can view the video together and go over the results in more detail.  Best Regards,  Kristina Balubal Client Services Manager, Westwood Market Research | |

**186.** What is NOT suggested about focus group

participants?

(A) They have traveled frequently.  
(B) They are Web- site designers.  
(C) They were paid for their time.  
(D) They had to answer preliminary

questions over the phone.

**187.** In the instructions, the word “locate” in

paragraph 1, line 3, is closest in meaning to

(A) find  
(B) fix  
(C) notice  
(D) describe

**188.** What is indicated about study 89?

(A) It included only business travelers.  
(B) It took place all in one day.  
(C) It was conducted at Travel Rex’s

headquarters.

(D) It comprised four groups of equal size.

**189.** According to the instructions, why were

participants provided with name tags?

(A) So that they could be assigned to the

correct group

(B) So that they could be allowed to enter

the conference center

(C) So that the researchers could easily

identify them

(D) So that the discussion environment

would be

**190.** Based on results from the study, what

advertisements was the most popular?

(A) Advertisement 1  
(B) Advertisement 2  
(C) Advertisement 3  
(D) Advertisement 4

**Questions 191-195** refer to the following Web page, e-mail, and letter.

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| http://www.magob.org.bs | | | | | | |
|  | **Exhibitions** | Education Programmes | | Tickets | Membership |  |
| Modern Art Gallery of the Bahamas  Scheduled Exhibitions | | | | | | |
| **Dates** | | **Exhibition Title** | **Description** | | | |
| 7 May- 5 October | | *The Moon and Tides* | This exceptional collection of paintings and photographs by international artists, including several from Caribean nations, demonstrates the power the moon and the sea have held over humanity for centuries. | | | |
| 28 May- 5 October | | *Furniture as Art* | We tend to think of furniture as functional, but furniture can also be art. This exhibition features a variety of unique antique and contemporary furniture from across Europe. | | | |
| 3 July- 18 December | | *Dance: Movement in Art* | Through sculptures, paintings, photographs, and video recordings, this exhibition features dance styles from Albania to Zambia and a host of other countries in between. | | | |
| 24 July- 22 August | | *The Photography of Burt Walters* | This exhibition is a collection of extraordinary photographs featuring families from around the world. | | | |
| For ticket information, visit the Tickets page or e-mail cdeleon@magob.org.bs. Members receive two complimentary tickets to all exhibitions. Visit the Membership page to find out how you can become a member! | | | | | | |

|  |
| --- |
| E-Mail Message |
| From: Melani Nichols <mnichols@inet.com.bs> To: Carleigh De Leon <cdeleon@magob.org.bs> Subject: Tickets Date: 1 May |
| Hello,  I just received my complimentary tickets for this season’s exhibitions. I would like to get two more tickets to “Dance: Movement in Art.” I believe you have my credit card information on file, so could you please charge my card and mail the additional tickets? I’m also really excited to see the “Furniture as Art” exhibition. Thank you for bringing these magnificent exhibitions to the gallery this year.  Melani Nichols |

3 May

Melani Nichols  
P.O. Box N-123  
NASSAU, N.P.

Dear Ms. Nichols,

Thank you for your continued patronage of the Modern Art Gallery of the Bahamas. I apologize again that the exhibition you wanted to see has been canceled. Per our telephone conversation, I have enclosed two additional tickets to its replacement exhibition, “Indigenous Cultures of the Americas”, which is a travelling exhibition that will also run for the same dates, 3 July- 18 December. Your JPax credit card ending in 3389 has been charged $24.

Sincerely,

Carleigh De Leon  
Carleigh De Leon  
Modern Art Gallery of the Bahamas

Enclosures

**191.** According to the Web page, what do all of

the exhibitions have common?

(A) They include photographs.  
(B) They include live performances.  
(C) They feature works by artists from the

Caribean.

(D) They feature works from multiple

countries.

**192.** What is indicated about Ms. Nichols?

(A) She is requesting a refund.

(B) She has a membership to the museum.

(C) She is a contemporary artist.  
(D) She has already seen the exhibits.

**193.** Which exhibition has been canceled?

(A) *The Moon and Tides*  
(B) *Furniture as Art*  
(C) *Dance: Movement in Art*  
(D) *The Photography of Burt Walters*

**194.** In the letter, the word “run” in paragraph 1,

line 5, closest in meaning to

(A) be shown  
(B) manage  
(C) move  
(D) be covered

**195.** According to the letter, what did Ms. De

Leon do for Ms. Nichols?

(A) Mail a list of upcoming events.  
(B) Change the date of an exhibition  
(C) Confirm a reservation   
(D) Charge a credit card

**Questions 196-200** refer to the following e- mails and attachment.

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| |  | | --- | | Natasha Borzova; Rosana Trujillo; Marcus Paulet |   **To:**   |  | | --- | | Tom Anyati |   **From:**   |  | | --- | | June 12, 7:54 A.M. |   **Date:**   |  | | --- | | Office space |   **Subject:**   |  | | --- | | @ Properties |   **Attachment:**   |  | | --- | | Hi all,  I thoroughly enjoyed our work luncheon at Motano Grill last Monday. As a fellow Silen Consultants employee, I am thrilled to be a part of the team headed to Edmonton to open our first branch there. At the meeting, I sensed our shared eagerness to land our first clients and begin advising firms in Edmonton on how best to use information technology in achieving their goals.  I appreciated the thoughts shared about the kind of office space that would be ideal. I have searched morbushrealty.ca for suites that meet our basic criteria and budget and have come up with a short list of possibilities for everyone to look over. Please see the attached document and respond with your comments.  Tom Anyati, Silen Consultants | |

|  |
| --- |
| **2185 Rock Falls Boulevard**  Open concept office/retail space in a well- developed suburban area of Edmonton with plenty of pedestrian traffic. Building has high visibility along Rock Falls Boulevard for your company sign. Super energy- efficient heating system will save you hundreds in bills every winter. Monthly lease: $1,000. |
| **12440 Trimeck Way**  First- floor office suite. Elegantly furnished. Covered on-site parking with security gates. Located at London Research Park, adjacent to a station on the city’s main rail line, 20 minutes from downtown. Marvin Park, whose trails are very popular with joggers, is nearby. User- friendly Zemtron phone system already installed for your use. Monthly lease: $950. |
| **5123 Office Park Drive**  Free- standing, single- story building. Comes with designer furniture. Secure city parking across the street with a prearranged parking discount for events. High- speed Internet access that can be customized to your requirements is provided. Located west of the city centre, in the 17th Street shopping district. Monthly lease: $875. |
| **9982 Croton Avenue**  Fourth- floor office suite. Covered parking garage with security access controls. Located within Edmonton’s central business district. Color copies/scanner/printer/fax on-site for your use. State-of-the-art videoconferencing studio and free high- speed wireless Internet. Monthly lease: $1,000. |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | Natasha Borzova; Tom Anyati; Rosana Trujillo |   **To:**   |  | | --- | | Marcus Paulet |   **From:**   |  | | --- | | June 15, 4:39 P.M. |   **Date:**   |  | | --- | | Office space |   **Re:**   |  | | --- | | Dear all,  Thank you, Tom, for narrowing down our search to these options. It sounds like last Monday’s team-planning meeting was very productive. I had hoped to be there, but my last- minute trip to Toronto couldn’t be helped. Also, it looks like I am the last to comment on this e- mail discussion, so thank you for your patience.  Rosana, I appreciate the desire to locate in a spacious executive- style office, but I really feel we shouldn’t compromise on the priority of being right in the heart of downtown. Is anyone familiar with Edmonton’s public transit system? It would help to know of using it to commute would be a possibility.  I also agree with Tom’s idea that we should have a presence at the technology fair in Edmonton. I will try to look into it next weekend when my wife and I go up to view some housing options. Also, I will be having lunch with an Edmonton executive who used to work for Silen Consultants, thanks to a connection made by Rosana. I will report any new insights learned.  Marcus Paulet, Silen Consultants | |

**196.** Who most likely is Mr. Anyati?

(A) A technology consultant   
(B) A worker at Motano Grill  
(C) A conference organizer   
(D) A real estate agent

**197.** What is one property feature that is

mentioned in the attachment?

(A) A shower room for employees   
(B) A popular restaurant in the building  
(C) Electricity bills paid for by the owner   
(D) Location close to exercise trails

**198.** What is suggested about Mr. Paulet?

(A) He missed the gathering at Motano

Grill.

(B) He is considering selling his car.  
(C) He plans to attend a performance.  
(D) He hopes to tour Edmonton by bus.

**199.** What is indicated about Ms. Trujilo?

(A) She just relocated to a new home.  
(B) She will meet a former colleague.  
(C) She sent an e-mail to her coworkers.  
(D) She used to live in Edmonton.

**200.** Which property does Mr. Paulet likely

favor?

(A) 2185 Rock Falls Boulevard  
(B) 12440 Trimeck Way  
(C) 5123 Office Park Drive  
(D) 9982 Croton Avenue

TEST 04

|  |
| --- |
| **READING TEST**  In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.  You must mark your answers on the separate answer sheet. Do not write your answers in your test book.  **PART 5**  **Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet. |

**101.** Sales clerks at Sylla Bazaar receive additional pay when \_\_\_\_\_\_\_ work in the evening.

(A) their  
(B) they  
(C) theirs  
(D) them

**102.** The use of high-quality yet \_\_\_\_\_\_\_ machine parts led to a decrease in costs for Mr. Kim’s factory.

(A) inexpensive  
(B) unhappy  
(C) incomplete  
(D) undecided

**103.** Because humidity can \_\_\_\_\_\_\_ wood, the climate in furniture storage units must be controlled.

(A) damage  
(B) damaging  
(C) damaged  
(D) damages

**104.** The updated safety manual includes guidelines \_\_\_\_\_\_\_ the entire factory.

(A) so  
(B) and  
(C) both  
(D) for

**105.** A limited \_\_\_\_\_\_\_ of time for questions will be granted following Mr. Tanaka’s speech.

(A) value  
(B) record  
(C) amount  
(D) setting

**106.** At Correia Electronics, we are \_\_\_\_\_\_\_ researching appliance technology.

(A) continual  
(B) continues  
(C) continue  
(D) continually

**107.** At Imprint Eyewear, most prescription eyeglasses can be made \_\_\_\_\_\_\_ two business days.

(A) since  
(B) to  
(C) against  
(D) within

**108.** The first prize presented was the Kozar Award for \_\_\_\_\_\_\_ in educational toy design.

(A) excel  
(B) excelled  
(C) excellent  
(D) excellence

**109.** Ms. Ling is not here today, but she \_\_\_\_\_\_\_ attends every library board meeting.

(A) previously  
(B) typically  
(C) almost  
(D) well

**110.** Investing in \_\_\_\_\_\_\_ properties as possible can risky but is often lucrative.

(A) as much  
(B) as many  
(C) so much  
(D) so many

**111.** After interviewing Ms. Garcia personally, the company president \_\_\_\_\_\_\_ the committee’s decision to hire her as chief financial officer.

(A) finalized  
(B) designed  
(C) hosted  
(D) created

**112.** Construction of the Yukimaru Building \_\_\_\_\_\_\_ because of modifications in the architectural plans.

(A) postpones  
(B) has been postponed  
(C) will have postponed  
(D) is postponing

**113.** Please inform Ms. Montgomery of any \_\_\_\_\_\_\_ to your office supplies order before 2:00 P.M.

(A) announcements  
(B) conversions  
(C) adjustments  
(D) commitments

**114.** All Buchler Energy customers are encouraged to sign up for electronic statements \_\_\_\_\_\_\_ paper ones.

(A) except  
(B) through  
(C) instead of  
(D) according to

**115.** In her letter of reference, Ms. Eisner indicates that Mr. Patel’s ability to work well with others is his most \_\_\_\_\_\_\_ quality.

(A) admiration  
(B) admiring  
(C) admire  
(D) admirable

**116.** This Friday, all employees may depart two hours before closing \_\_\_\_\_\_\_ their manager requires them to stay.

(A) either  
(B) nor  
(C) because  
(D) unless

**117.** The Science Career Fair is an exciting opportunity for job seekers to meet with \_\_\_\_\_\_\_ from major companies in the field.

(A) recruit  
(B) recruiting  
(C) recruitments  
(D) recruiters

**118.** The songs on Sophia Vestra’s new album are \_\_\_\_\_\_\_ the most innovative musical arrangements of her career.

(A) beside  
(B) over  
(C) among  
(D) upon

**119.** The researching indicates that \_\_\_\_\_\_\_ in Chestnut Valley has remained stable over the past two years.

(A) tourists  
(B) tours  
(C) tourism  
(D) toured

**120.** Online orders are handled by Mr. Clark’s team, \_\_\_\_\_\_\_ regular mail orders are overseen by Ms. Adauto’s group.

(A) while  
(B) until  
(C) despite  
(D) whether

**121.** After the \_\_\_\_\_\_\_ upgrades have been implemented, the production process should run more efficiently.

(A) suggest  
(B) suggested  
(C) suggesting  
(D) suggests

**122.** Paja Air, an airline \_\_\_\_\_\_\_ in Singapore, is offering budget flights to Bangkok and Jakarta.

(A) stored  
(B) stayed  
(C) based  
(D) moved

**123.** Mesmio, provider of premium television content, welcomes \_\_\_\_\_\_\_ ideas for improving our service.

(A) specifics  
(B) specifies  
(C) specific  
(D) specify

**124.** The conclusions from our analysis turned out to be \_\_\_\_\_\_\_ applicable to budget problem.

(A) directing  
(B) directly  
(C) directs  
(D) direct

**125.** The proposal \_\_\_\_\_\_\_ the vacant land on Spring Street into a community garden will be voted on this Monday.

(A) to transform  
(B) transformation  
(C) is transforming  
(D) transformed

**126.** After quality control inspectors \_\_\_\_\_\_\_ that all specifications are met, the product can be shipped.

(A) affect  
(B) replace  
(C) certify  
(D) associate

**127.** The \_\_\_\_\_\_\_ meadowlands surrounding the museum are designated are wildlife habitat.

(A) ethical   
(B) vast  
(C) absolute  
(D) economic

**128.** \_\_\_\_\_\_\_ of Mitesh Sandu’s international performances was filmed for the documentary.

(A) All  
(B) Others  
(C) Their own  
(D) each one

**129.** New tax incentives reward local businesses \_\_\_\_\_\_\_ decrease their water consumption.

(A) will  
(B) when  
(C) that  
(D) if

**130.** Based on new data, Min-Soo Trucking’s proposal to expand its business to Southeast Asia would be only \_\_\_\_\_\_\_ successful.

(A) conspicuously  
(B) marginally  
(C) regrettably  
(D) intriguingly

|  |
| --- |
| **PART 6**  **Directions:** Read the texts that follow. A word, phrase or sentence is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet. |

**Questions 131-134** refer to the following e-mail.

|  |
| --- |
| From: Young Ho Woo, Office of Professional Development To: All employees Subject: Lecture series Date: Tuesday, October 1  Dear Colleagues,  The first of our Surveying the Field lectures will be held on October 3. This \_\_\_\_\_\_\_lecture will  **131.**  be led by Roberto Colon, founder of the successful start – up Radio Dedicate. Mr Colon  \_\_\_\_\_\_\_what established technology company can learn from start-up businesses. Mr Colon’s  **132.**  talk is the only one in the series that address start-ups. \_\_\_\_\_\_\_.  **133.** As you know, Mr. Colon is a great leader in the industry, so we hope that all staff will be present.  Nevertheless, you must seek \_\_\_\_\_\_\_your manager before attending.  **134.** Thank you,  Young Ho Woo |

**131**. (A) final

(B) daily  
(C) revised  
(D) upcoming

**132**. (A) discussed

(B) will discuss  
(C) has discussed  
(D) will have discussed

**133**. (A) Many large technology companies are

privately owned.

(B) Corporate lecture series are gaining

popularity in the field of technology.

(C) As a student, Mr. Colon published an

article in a prestigious business journal.

(D) The rest will deal with various other

topics, including marketing and customer service.

**134**. (A) approving

(B) who approves  
(C) the approval of  
(D) having approved

**Question 135-138** refer to the following letter**.**

|  |
| --- |
| January 28  Ojas Ramachandran Sawat Clothing Company Bengaluru 560 001  Karnataka, India  Dear Mr. Ramachandran:  We are writing to let you know about a temporary \_\_\_\_\_\_\_in our order fulfillment service. On  **135.**  March 20, we will begin moving all of our inventory to a new warehouse in Kyoto. \_\_\_\_\_\_\_. The  **136.**  move will take up to two weeks, \_\_\_\_\_\_\_which time we will be unable to ship overseas orders.  **137.**  \_\_\_\_\_\_\_any delays, please place your order by March 14. If you have any questions, please  **138.**  don’t hesitate to contact me.  Sincerely,  Aiko Oba Customer Service Director |

**135**. (A) extension

(B) solution  
(C) improvement  
(D) disruption

**136**. (A) This will allow us to keep a larger

variety of items in stock.

(B) These will be able at a special price for

a limited time.

(C) Warehousing has become an important

industry in the region.

(D) You can track the status of your order

on our Web site.

**137**. (A) rather than

(B) due to  
(C) during  
(D) above

**138**. (A) To avoid

(B) Having avoided  
(C) Avoids  
(D) Avoided

**Questions 139-142** refer to the following article.

|  |
| --- |
| **GTC Public meeting**  **May 7**  *By Josip Kovach*  The Greenville Transportation Commission (GTC) will hold a public meeting at City Hall on  Thursday, May 15, at 7 P.M., to discuss its proposal to extend light rail service to Greenville  Industrial Park. \_\_\_\_\_\_\_. Residents of the neighborhood have complained that the extension  **139.**  will generate too much noise during peak commuting hours. \_\_\_\_\_\_\_, the GTC has been  **140.**  studying the feasibility of installing noise barriers along the tracks. At the meeting, Leora Keora,  CEO of Acoustic Engineering, will explain how much noise reduction the GTC can \_\_\_\_\_\_\_to  **141.**  achieve with the barriers. A \_\_\_\_\_\_\_by Mayor Joe Rowan will follow.  **142.** |

**139**. (A) The GTC completed the project ahead

of schedule.

(B) The rail line will run through a

residential area.

(C) The commission chair will run for

mayor next year.

(D) The GTC has decided to hold monthly

meetings.

**140**. (A) In addition

(B) In time  
(C) In response  
(D) In conclusion

**141**. (A) remind

(B) accept  
(C) persuade  
(D) expect

**142**. (A) present

(B) presenting  
(C) presenter  
(D) presentation

**Questions 143-146** refer to the following e-mail.

|  |
| --- |
| From: rosgrove@lavilli.com To: henriksson@skanenursery.se Subject: Svenska yellow Date: April 2  Dear Mr.Henriksson,  I present the Lavilli Garden Stores chain, which is now in the process of \_\_\_\_\_\_its product  **143.**  range to include newly developed kinds of trees. We are interested in carrying Svenska yellow  apple saplings in our stores. Since this \_\_\_\_\_\_\_originated in Sweden, we contacted the  **144.**  Association of Swedish Fruit Producers, which recommended your apple nursery to us. On our  Web site, it appears you do \_\_\_\_\_\_\_have the product in stock. Initially, we would be interested  **145.**  in buying a small sample of saplings. \_\_\_\_\_\_\_. Do you offer discounts for bulk purchases?  **146.** I look forward to hearing from you.  Sincerely,  Roger Osgrove Lavilli Garden Stores |

**143**. (A) expanding

(B) expanded  
(C) expands  
(D) expand

**144**. (A) response

(B) method  
(C) ability  
(D) variety

**145**. (A) indeed

(B) alone  
(C) quite  
(D) ever

**146**. (A) Our nursery has been family-owned for

over 100 years.

(B) Unfortunately, they are no longer in

stock at this point.

(C) However, we want to place a large

order in the future.

(D) If you do, please visit our Web site for

more information on our offer.

|  |
| --- |
| **PART 7**  **Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet. |

**Questions 147-148** refer to the following notice.

|  |
| --- |
| TSL Laptop Loan Program  Patrons of Tartan Street Library (TSL) can now take advantage of our laptop loan program. Thanks to a donation from the Lynquire Corporation, we now have 25 new laptop computers available for in-house use only. The equipment can be rented once daily at our service counter for a fee of $3.00 per hour with a maximum loan period of two hours. Patrons can use the library's wireless printer for a charge of $0.15 per page.  **Please Note:** TSL employees can assist with general start-up procedures for the laptops and with wireless Internet and printer connections. However, they are unable to provide any assistance with technical difficulties users may experience involving either the laptop itself or any computer program being used. |

**147.** What is stated about the Tartan Street

Library’s laptop computers?

(A) They can be borrowed at no charge.  
(B) They can be used only within the

building.

(C) They are owned by the Lynquire

Corporation.

(D) They can be rented three times per

day.

**148.** According to the notice, what are TSL

employees unable to do for laptop users?

(A) Start the equipment  
(B) Connect to the Internet  
(C) Provide access to a printer  
(D) Help with equipment problems

**Questions 149-150** refer to the following letter.

Bland & Cassell Office Supplies  
55 Belmont Street, Denver, CO 80252  
Phone: 720-555-0101  
www.blanckandcassell.com

October 4

Elena Cardillo  
124 Sagebrush Avenue, Apartment B-3

Denver, CO 80033

Dear Ms. Cardillo:

To thank you for being such a loyal customer, we would like to invite you to become a member of our new Frequent Buyer Club. It is free to join and will help you save money on future purchases. Once enrolled, you will receive a 5 percent discount on all purchases in our Denver and Boulder stores. The only requirement for maintaining your membership is to make at least one purchase per year.

To sign up, simply complete and send in the enclosed form or visit our Web site at  
www.blanckandcassell.com.

Sincerely,

Isaac Grantway

Isaac Grantway  
Customer Service Representative  
Enclosure

**149.** Why was the letter sent to Ms. Cardillo?

(A) To announce an update to a Web site  
(B) To offer a discount program  
(C) To confirm a recent order  
(D) To advertise a new store

**150.** What was sent with the letter?

(A) A bill  
(B) A gift card  
(C) A refund  
(D) An application

**Questions 151-152 refer to the following e-mail.**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | Sales Associates Team |   **To:**   |  | | --- | | Shein, Clifford |   **From:**   |  | | --- | | November 22 |   **Date:**   |  | | --- | | Urgent matter |   **Subject:**   |  | | --- | | Dear Sales Associates,  The most recent edition of *The Brooktown Weekly* ran our advertisement with a misprint. It listed the end of our half-price sale as December 11 instead of December 1. While a correction will appear in the paper's next issue, it is to be expected that not all of our customers will be aware of the error. Therefore, if shoppers ask between December 2 and 11 about the sale. first apologize for the inconvenience and then offer them a coupon for 10% off any item they wish to purchase, either in the store or online.  Should customers have any further questions, please direct them to the floor manager. Thank you for your assistance in this matter.  Clifford Shein, General Manager, William Apparel | |

**151.** What is stated about *The Brooktown*

*Weekly?*

(A) It runs advertisements by Williams

Apparel in every edition.

(B) It misidentified the last day of Williams

Apparel’s promotional event.

(C) It will include discount coupons from

Williams Apparel in its next edition.

(D) It apologized to the general manager of

Williams Apparel for an inconvenience.

**152.** What does Mr. Shein ask the sales

associates to do?

(A) Refer customers to the company’s

Web site for additional products

(B) Refer customers to the store’s

advertisement in local newspapers

(C) Tell customers to discuss additional

concerns with a supervisor

(D) Tell customers about a problem with a

new product

**Questions 153-155** refer to the following article.

*Auckland Daily Chronicle***Business Briefs**

**---------------------------------------------------**  
AUCKLAND (6 June) –– Ann Marie Haas, former executive director of Gear Good, a company that develops and sells software for bike-sharing companies, has a new but related position. ––[1]––. Beginning in November, she will be general manager of City Wheels, a bike-sharing company in Auckland. —[2]—.

The move comes at an opportune moment for both Ms. Haas and City Wheels. Ms. Haas had worked for Gear Good in Wellington since the company was founded five years ago but was yearning to return to Auckland, where she grew up. City Wheels was looking for a new leader to oversee its planned expansion from 50 to 75 bike stations in Auckland. –– [3] ––. "I'm thrilled to join a company that's important to residents and tourists alike,” Ms. Haas said.

The City Wheels system is simple and affordable for occasional use. –– [4] ––. The first thirty minutes of biking are free, and after that, the cost is $4 per hour or $20 per day. Ms. Haas said she is enthusiastic about this venture, both for herself and for the city of Auckland. –– Tahei Davis, Staff Writer

**---------------------------------------------------**

**153.** What is the purpose of the article?

(A) To describe the financial difficulties a

business is facing

(B) To announce the launch of a new

software company

(C) To report on an executive’s career

move

(D) To assess recent tourism trends in

Auckland

**154.** What does City Wheels expect to do?

(A) Open an office in Wellington  
(B) Add more bike stations  
(C) Increase its rates  
(D) Offer several new bike tours

**155.** In which of the positions marked [1], [2],

[3], and [4] does the following sentence best belong?

“A modest $5 registration fee is required  
to begin using City Wheels bikes.”

(A) [1]  
(B) [2]  
(C) [3]  
(D) [4]

**Questions 156-157** refer to the following text-message chain.

|  |
| --- |
| **Claire Cha 3:55 P.M.** You left in such a rush. Did you manage to catch the train?  **Hyuk Shin 3:55 P.M.** No, but there’s another one in 10 minutes.  **Claire Cha 3:57 P.M.** That’s a relief. Did you send the catering invoice to Mr. Kwon before you left the office?  **Hyuk Shin 3:59 P.M.** Yes, but I had to send it by express mail. The fax machine wouldn’t connect.  **Claire Cha 4:01 P.M.** That’s OK. He’ll get it by tomorrow anyway.  **Hyuk Shin 4:02 P.M.**  That’s what I thought. |

**156.** Where most likely is Mr. Shin as he writes

to Ms. Cha?

(A) At his office  
(B) At a dining establishment  
(C) At the local post office  
(D) At a train station

**157.** At 4:02 P.M., what does Mr. Shin most

likely mean when he writes, “That’s what I thought”?

(A) He managed to send a fax.  
(B) A delivery will arrive in time.  
(C) Express mail is a better option.  
(D) An invoice needed to be revised.

**Questions 158-161** refer to the following online chat discussion.

|  |
| --- |
| **Anish Kumar 11:15 A.M.** Thanks everyone for getting together online before our next meeting. I thought it would be helpful to see what’s been done and what still needs to be done for the festival. I believe Ella has some news to share.  **Ella Costa 11:16 A.M.** That’s right. I finally got the permit from the city council to hold the festival in Greenhill Park!  **Mi-Young Park 11:17 A.M.** Fantastic!  **Kenneth Baudin 11:18 A.M.** That’s great news. I was worried they weren’t going to come around.  **Ella Costa 11:19 A.M.** When I showed them that our plans included ways to limit trash and other potential crowd-related problems, they were convinced.  **Anish Kumar 11:20 A.M.** Any other news?  **Mi-Young Park 11:21 A.M.** King Pizza has already agreed to park a pizza truck at the festival. I also have several calls out to other local eateries. I should have responses from some others by the time we meet on Friday.  **Kenneth Baudin 11:22 A.M.** I’m still working on getting more acts to perform. Janine Dougherty has tentatively agreed to sing with a band for a few numbers.  **Anish Kumar 11:23 A.M.** That would be great. She has a great voice and she’s a local favorite here. |

**158.** What are the writers discussing?

(A) A new restaurant  
(B) An outdoor event  
(C) A television show  
(D) An online concert

**159.** At 11:18 A.M., what does Mr. Baudin most

likely mean when he writes, “I was worried they weren’t going to come around”?

(A) He did not think a permit would be

granted.

(B) He did not think the council would

attend the event.

(C) He thought the council meeting would

be canceled.

(D) He thought the trash would not be

removed.

**160.** What is Ms. Park expecting?

(A) A notice about a permit  
(B) A response from a band  
(C) Changes in the schedule  
(D) Replies from restaurants

**161.** Who most likely is Ms. Dougherty?

(A) A new colleague  
(B) A performer  
(C) A reporter  
(D) A patron

**Questions 162-164** refer to the following notice on a Web page.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| www.saponacstateparkauthority.com | | | | | |
| **Saponac State Park** | | | | | |
| Home | **News and Notes** | Hiking | Camping | Maps | About the Park |
| Please note that www.newenglandexplored.com, a popular commercial tourism Web site, lists 42 Millinocket Drive as the address of Saponac State Park. Be aware that this is the address for the park’s maintenance facilities, which are located on an unpaved road that is open only to park employees. The Saponac State Park Visitor Center and the official park entrance are located at 66 Debsconeag Way, about 32 miles from the maintenance building. Park visitors must use the park’s main entrance. All marked trails and guided walks begin in this area. From Elkdale, take Highway 82 north, use exit 558 for Ranch Road, and follow the signs approximately 8 miles to the park’s main entrance. All roads leading to the park’s main entrance are paved. For more information, call (207) 555-0117. | | | | | |

**162.** For whom is the notice most likely

intended?

(A) Park visitors  
(B) Elkdale commuters  
(C) Road-construction workers  
(D) Park-maintenance employees

**163.** What is suggested about the Web site

www.newenglandexplored.corn?

(A) It contains unreliable information.  
(B) It is currently being updated.  
(C) It has information about parks in many

countries.

(D) It was created by Saponac State Park

employees.

**164.** What does the notice include?

(A) Instructions for making reservations  
(B) Directions for driving to the park  
(C) A list of current roadwork projects near

the park

(D) Information about employment

opportunities

**Questions 165-168** refer to the following e-mail.

|  |
| --- |
| **E-mail** |
| |  | | --- | | Hamza Darzi <hdarzi@gady.net> |   **To:**   |  | | --- | | Anna Leski <leski@zengerproducts.com> |   **From:**   |  | | --- | | February 8 |   **Date:**   |  | | --- | | Refresh 2000 |   **Re:**   |  | | --- | | Dear Mr. Darzi,  Thank you for bringing our attention to the issues you have experienced with the Refresh 2000. We take pride in creating high-quality appliances, so we are taking steps to address your concerns immediately.  –– [1] ––. Since the date you purchased your unit, the Refresh 2000 has been redesigned and thoroughly tested. We have shipped one of these updated units to your home address. I am confident that the new version will remove dirt from your carpet to your satisfaction. –– [2] ––. If it does not, please contact our accounting office in Lakeside at 291-555-0177 for a full repayment of the purchase price. Additionally, we have just transferred all production to a larger building and are refining our manufacturing procedures. –– [3] ––.  Please let me know if there is anything else I can do. –– [4] ––. On behalf of Zenger, I apologize for the inconvenience this issue has caused, and I hope to serve you again soon.  Sincerely,  Anna Leski, Customer Care Representative Zenger Household Products, Inc. Eastern Regional Office 267 Kelley Avenue  Plantville, VA 42558 | |

**165.** What is the purpose of the e-mail?

(A) To provide details about a delivery  
(B) To respond to a customer complaint  
(C) To announce a new policy for returns  
(D) To inform an employee of process

changes

**166.** What most likely is the Refresh 2000?

(A) A washing machine  
(B) A microwave oven  
(C) A vacuum cleaner  
(D) A dishwasher

**167.** What is NOT offered as a solution to the

problem?

(A) Repairing the purchased item  
(B) Refunding the purchase price  
(C) Offering a replacement product  
(D) Improving manufacturing operations

**168.** In which of the positions marked [1], [2],

[3], and [4] does the following sentence best belong?

Our quality control manager will visit the factory and observe those processes to ensure that nothing is being overlooked.”

(A) [1]  
(B) [2]  
(C) [3]  
(D) [4]

**Questions 169-172** refer to the following article.

**Airport Expansion Continues**

**---------------------------------------------------**  
16 May—A major airport expansion project is under way in Onalia City. The project is estimated to cost $1.6 billion, and a new terminal is scheduled to open for international service in approximately one year.

The airport, however, sits on a confined piece of land, which presents significant challenges to increasing the number of takeoffs and landings. If the airport remains limited to its current two runways, the capacity to handle air traffic could be reached within three years.

To address the problem, officials overseeing the Onalia City Airport project have contracted a group of engineers from Wilford Engineering to explore the possibility of extending a third runway over the Pacific Ocean. The engineering firm will survey the area for six months before presenting their findings and recommending a plan of action.

Runways that extend over water are not unprecedented. This type of runway exists in places such as Gibraltar and Japan, which have faced similar challenges.

**---------------------------------------------------**

**169.** Why is Onalia City Airport undergoing an

expansion?

(A) To accommodate flights to other

countries

(B) To provide service to a growing

population in surrounding cities

(C) To compete with a nearby airport  
(D) To reduce flight delays

**170.** In paragraph 2, line 5, the word “handle” is

closest in meaning to

(A) touch  
(B) manage  
(C) examine  
(D) release

**171.** What has Wilford Engineering been hired

to do?

(A) To determine whether a potential

runway site is suitable

(B) To develop a plan for increasing the

size of the air traffic control tower

(C) To investigate how to improve traffic on

roads leading to the airport

(D) To review expansion plans with officials

in Gibraltar and Japan

**172.** What is suggested about Onalia City

Airport?

(A) It has been open for one year.  
(B) It has earned $1.6 billion in revenue.  
(C) It has sustained structural damage.  
(D) It is located on the coast.

**Questions 173-175 refer to the following policy statement.**

|  |
| --- |
| Dubai Ecological Construction Expo **Exhibit Hall Rules BADGE CONTROL**  Admission to the exhibit hall is restricted to exhibitors from qualified companies, exposition attendees, and logistics personnel.  Badges are required on the floor at all times, including during move-in and  move-out days.  • Exhibitor badges will be given to the company’s primary contact for distribution to that exhibitor’s personnel.  • The number of badges assigned to each exhibitor will be based on the size of booth space the company has rented.  • Anyone on the floor who is not officially registered will be evicted from the show.  • False certification of any individual as a company’s exhibition representative, or misuse of exhibitor badges, will be just cause for removing the exhibit from the floor. |

**173.** What is the purpose of the policy

statement?

(A) To outline the registration process  
(B) To provide details about setting up

exhibits

(C) To specify who is permitted in the

exhibit hall

(D) To describe facilities that are available

to participants

**174.** How will individual team members obtain a

badge?

(A) They will receive badges from an expo

official when they check in.

(B) They will print out badges directly from

the expo registration Web page.

(C) Personalized badges will be sent to

them in the mail.

(D) A company representative will pass out

badges to them.

**175.** What must a company do to increase the

number of employees working at its exhibit?

(A) Rent a larger space for its exhibit  
(B) Request extra exhibitor badges online

(C) Apply for an exemption to the staff limit

(D) Speak directly to an expo

representative

**Questions 176-180** refer to the following e-mails.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | calvin.galt@zmurk.net |   **To:**   |  | | --- | | s\_duval@cps.org |   **From:**   |  | | --- | | 2 February |   **Date:**   |  | | --- | | Next steps |   **Subject:**   |  | | --- | | Dear Mr. Galt,  Thank you again for agreeing to serve on the organizing committee for the Caribbean Professional Screenwriters (CPS) Conference. I am following up on our initial meeting about speakers and presenters.  I get the impression that Timothy Primus, our first choice, may be out of our price range. However. I’ve been pursuing some funding in the form of government grants. If these resources come through. I’ll try to secure Mr. Primus; otherwise, Laura Tambie may be a good option. In the meantime, I hope your efforts to recruit the other six panelists for the “Meet and Learn” session will be successful. | |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| |  | | --- | | tprimus@agency.net |   **To:**   |  | | --- | | S\_duval@cps.org |   **From:**   |  | | --- | | 12 April |   **Date:**   |  | | --- | | CPS Conference |   **Subject:**   |  | | --- | | @ Contract |   **Attachment:**   |  | | --- | | Dear Mr. Primus  I would like to confirm your participation as the keynote speaker at the Caribbean Professional Screenwriters (CPS) Conference. You are scheduled to give your address on the opening day of the conference, Saturday, 10 July, at the Harlan Hotel in San Fernando, Trinidad. We have planned for you to speak for 30-45 minutes. Naturally, we will have technology on hand to enable you to show clips from your films, should you choose to do so. Also, please note that we request your participation at the “Meet and Learn” session, which allows aspiring screenwriters an opportunity to network with industry experts. This will be held on day two of the conference and will last approximately 90 minutes.  We are pleased to cover all your expenses for food, lodging, and travel both to and from San Fernando. However, as stated in the contract, return airfare can only be provided for those staying for and fully participating in both days of the conference. To obtain flights at the most convenient times, we are recommending that tickets be secured by the end of May.  If you agree, please confirm by signing and submitting the attached contract. I look forward to meeting you at the conference.  Sincerely,  Shenell Duval, CPS Conference Chief Organizer | |

**176.** Why does Ms. Duval write to Mr. Galt?

(A) To request financial support  
(B) To discuss plans for an event  
(C) To make a hiring recommendation  
(D) To negotiate the terms of a contract

**177.** In the first e-mail, the word “impression” in

paragraph 2, line 1. Is closest in meaning to

(A) idea  
(B) mark  
(C) memory  
(D) experience

**178.** What is probably true about Ms. Duval?

(A) She plans to attend a job fair.  
(B) Her recommendations for speakers

were not accepted.

(C) She will meet Mr. Primus for lunch on

July 10.

(D) Her application for government funding

was successful.

**179.** What is implied about Mr. Primus?

(A) He is a journalist.  
(B) He will give a 90-minute talk.

(C) He has had success in the film industry.  
(D) He has attended a CPS conference in

the past.

**180.** According to the second e-mail, what

should Mr. Primus do to ensure that all his expenses will be paid for by CPS?

(A) Attend all conference events  
(B) Submit receipts for food purchases  
(C) Finalize a travel itinerary before June 1  
(D) Sign and return a reimbursement form

**Questions 181-185** refer to the following e-mail and magazine index.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | editor@kitchengoodiesmag.com |   **To:**   |  | | --- | | thaydon@fennmail.com |   **From:**   |  | | --- | | Recipe publication |   **Subject:**   |  | | --- | | September 10 |   **Date:**   |  | | --- | | Dear Ms. Haydon,  I am happy to inform you that your entry, “Thea’s Zesty Mint Melon Rays,” has won the Fruit Recipe Challenge and will he published in the November issue of *Kitchen Goodies* magazine. Please be aware that the editors may need to shorten the title of your recipe due to space limitations and layout constraints.  We would also like to request some information from you. In your recipe you mention that honey can be used as the sweetener instead of sugar. Could you provide a measurement for the honey, should readers choose to use it? Also, you indicate that the dish should he refrigerated before serving. Could you provide the minimum amount of time it should he chilled?  Finally, recipes from our readers are usually accompanied by a photograph of the author. In your response to this e-mail, please attach a high resolution picture of yourself.  Best regards, Clive Dowty Assistant Editor  *Kitchen Goodies* | |

|  |
| --- |
| *KITCHEN GOODIES* Issue 198 RECIPE INDEX  FROM CELEBRITY CHEFS 12 **Cheese Crusties.** A treat that no cheese aficionado can afford to miss 16 **Chickpea Mango Curry.** If you think you know all the staples of Indian cuisine, think again.  GET BAKING 21 **Grandma’s Chocolate Cookies.** Crispy cookies with a soft ganache filling  RECIPE CHALLENGE WINNER 27 **Melon Rays.** A zesty melon salad with a delicious ingredient that may surprise you  DONE IN NO TIME  35 **Apple Delights.** Want to whip up a quick snack during a commercial break on TV? Here’s just the recipe you need.  FEATURED INGREDIENT  43 **Crystallized Ginger.** Our test kitchen created a hearty red lentil soup with crystallized ginger as the star. |

**181.** Why was the e-mail sent to Ms. Haydon?

(A) To ask her to teach in a cooking school

(B) To discuss the publication of a recipe  
(C) To tell her about a prize that will be

sent to her

(D) To request an additional recipe

**182.** In the e-mail, the word “entry” in paragraph

1, line 1, is closest in meaning to

(A) submission to a contest  
(B) doorway  
(C) subscription to a magazine  
(D) lowest level

**183.** What does Mr. Dowty NOT ask Ms.

Haydon to provide?

(A) An amount for an ingredient   
(B) A length of time for a process  
(C) A revised title for a recipe   
(D) A photograph of herself

**184.** On what page does Ms. Haydon’s recipe

appear?

(A) 12  
(B) 16  
(C) 21  
(D) 27

**185.** What is indicated about the recipe on page

35?

(A) It requires cooking expertise.  
(B) It takes little time to prepare.  
(C) It contains many different ingredients.  
(D) It was created by a celebrity chef.

**Questions 186-190** refer to the following memo, e-mail and article.

|  |
| --- |
| From: Ravinder Kapur, CEO, LTL To: LTL Factory Floor Employees Subject: Update Date: 6 November  On Tuesday, 4 December, a reporter from Asia Enterprise Monthly will be touring TLT to collect information for an article about our new textile-printing machines. An official from our public relations department will be guiding our guests through the factory. The reporter has been granted permission to speak to employees. Please feel free to respond to questions that involve your day-to-day work. You should, however, refer all other inquiries to the official accompanying the reporter. We encourage you to review our media policy prior to the visit. You will be informed of any changes to plans for this event.  Thank you for your cooperation. |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | Desmond Xueling <dxueling@aem.com.sg> |   **To:**   |  | | --- | | Ravinder Kapur <rkapur@ltl.com.sg> |   **From:**   |  | | --- | | Meeting |   **Subject:**   |  | | --- | | 27 November |   **Date:**   |  | | --- | | Dear Mr. Kapur,  Due to a scheduling conflict, I have to reschedule my tour of your facility. I could visit on one of the following days and times instead: Monday morning, 3 December; Wednesday afternoon, 5 December; or Thursday afternoon, 6 December.  Also, I have spoken to our staff photographer. Per your request, she will limit her photography to the offices of the members of the management team. Rest assured that we will protect your company's proprietary information.  Thank you again for your time.  1 Desmond Xueling, *Asia Enterprise Monthly* | |

**New Equipment a Boon for LTL?**

**---------------------------------------------**

7 January

By Dcsniond Xueling

Tucked into a busy industrial area in Singapore, the LTL manufacturing facility is small, gray, and unassuming. But the building'' nondescript exterior masks an abundance of color and activity inside. Early on a sunny December morning, two enormous new textile-printing machines were already churning out the largest swaths of fabric ever processed by the factory.

“Each machine is well over three meters wide,” said LTL’s Felicity Tong, who

accompanied us on a tour of the factory floor. “Our machine operators are still

learning to use the machines effectively as you can see from this pile of rejected pieces,” Ms. Tong remarked. “The machines are efficient, but mastering them is posing some challenges for our work crews.”

The machines come with the potential for big profits. Company CEO Ravinder Kapur commented that the demand for his company’s fabrics has grown in recent years. “These machines will allow us to print on vinyl and other materials that we had lacked the resources to work with,” he said. “We’re very pleased to be able to satisfy client demand.

**186.** What is the purpose of the memo?

(A) To publicize changes to the company’s

media policy

(B) To announce the purchase of new

machinery

(C) To encourage staff members to read a

newspaper article

(D) To provide guidelines for speaking to a

journalist

**187.** In the memo, the word “refer” in paragraph

1, line 6, is closest in meaning to

(A) check  
(B) direct  
(C) consider  
(D) explain

**188.** When did Mr. Xueling most likely visit the

factory?

(A) On December 3  
(B) On December 5  
(C) On December 6  
(D) On January 7

**189.** What is suggested about Ms. Tong?

(A) She joined LTL on November 26.  
(B) She specializes in public relations.  
(C) She had her picture taken with Mr.

Kapur

(D) She interviewed employees before the

tour.

**190.** What does the article indicate about LTL?

(A) its machine operators have completed

a training program.

(B) Its new machines are more reliable

than the old ones.

(C) It has been losing customers in recent

years.

(D) It is using fabrics that it had not used

previously

**Questions 191-195** refer to the following letters and invoice.

|  |
| --- |
| Cutler’s Rare Books 36 Boyle St. Boston, MA 02116  Dear Mr. Cutler,  I first came across Cutler’s Rare Books at the Antiquarian Book Fair in California last year. After noting the high quality and wide range of your products, I decided to purchase several books from your online store. As I am not interested in having damaged BOOK IN MY collection, I carefully read the descriptions of their condition before making my purchase. I was assured that the books were undamaged and in their original condition. When I examined the books on their arrival, I discovered that the Norris volume had been sloppily glued and rebound within the last several years.  Please contact me at your earliest convenience to discuss this disappointing situation.  Sincerely,  RogerBaskin  RogerBaskin |

|  |
| --- |
| **Cutler’s Rare Books** 36 Boyle St. • Boston, MA 02116 |
| M. Norris *Adventures of a Pirate* $100.00 J. Van Liew *Nine Years at Sea* $ 60.00 A. Mangino *Advice for the Young* $ 75.00  S. G. D’Cruz *The Beaches of Galdona* $ 79.00 B. Hall *An Illustrated History of Spain* $125.00  TOTAL $439.00  All items are sold as is, and all sales are final. |

Cutler’s Rare Books  
36 Boyle St., Boston, MA 02116

Roger Baskin  
14111 Trail Ridge Dr.  
Sun City West, AZ 85375

Dear Mr. Baskin,

Let me assure you that I carefully check all of our books myself before their descriptions are entered in our sales catalog. I distinctly remember examining the volume in question when it arrived and again before it was packaged for shipping to you. It is my professional opinion that the book was rebound by its original owner over 70 years ago. Therefore, the book is in its original condition by the standards of our industry.

I understand your disappointment and, to try to make it up to you, I am refunding your payment for the book by Joseph Van Liew, which you may keep with our compliments.

Thank you.  
David Cutler

David Cutler

**191.** Why did Mr. Baskin write to Mr. Cutler?

(A) To dispute an inaccurate bill  
(B) To cancel a recently placed order  
(C) To object to an item's condition  
(D) To inquire about a missing item

**192.** What book is Mr. Baskin concerned about?

(A) Adventures of a Pirate  
(B) Nine Years at Sea  
(C) Advice for the Young  
(D) The Beaches of Galdona

**193.** What is mentioned about Cutler’s Rare

Books?

(A) It does not have an online store.  
(B) It does not sell illustrated books.  
(C) It does not have much inventory.  
(D) It does not allow product returns.

**194.** What is indicated in the second letter?

(A) Mr. Cutler inspected the shipment

himself.

(B) Mr. Baskin’s items have not been

mailed yet.

(C) Mr. Baskin will receive a replacement

soon.

(D) Mr. Cutler will send the book to an

expert for evaluation.

**195.** How much of a refund will Mr. Baskin

receive?

(A) $60  
(B) $75  
(C) $100  
(D) $12

**Questions 196-200** refer to the following e-mail, Web page, and article.

|  |
| --- |
| To: Ben Greenidge  From: Nirimala Deokaran  Subject: Request  Date: 13 January |
| Dear Mr. Greenidge,  I kindly request that management consider entering our company in the CASATO Virtual Business Tournament. The competition, organized by the Caribbean & South American Trade Organization (CASATO), requires participants to develop and implement business strategies that ensure the long-term stability and continuity of an imaginary company.  Participation in this event could be highly beneficial to our company. Though many tournament participants occupy non-decision-making positions in their organization, the contest demands that they apply a broad range of leadership practices. In the process, most become more appreciative of the day-to-day realities and complexities of managing an actual company. Moreover, they tend to apply the skills acquired or refined during the competition –– such as collaboration, analysis, and problem-solving –– in actual work situations. Additionally, participation in the event may increase our company’s profile, opening up new markets for our products. Roughly six months after last year’s tournament, about one-third of the 70 companies that had taken part in that event reported an increase in regional business activities. |

|  |
| --- |
| http://www.casato.org/events/tournament\_information |
| CASATO |
| **CASATO VIRTUAL TOURNAMENT**  Entry information  Registration for this year’s tournament is open from 1 March to 1 April, while the tournament starts on 8 June. No more than two teams per company can be registered. The top three teams will be announced on 3 July and will be honored during a ceremony to be held on 19 August at Hotel Baia da Lua in Rio de Janeiro, Brazil. |

**A Virtual Breakthrough for  
Omicron**

**------------------------------------------------**  
9 July –– The CASATO Virtual Tournament Pits teams Irvin companies based in the Caribbean and South America against one another to determine which one can run the most successful virtual business. While teams from various Guyana-based companies have participated in the competition since its inception. none had ever won. Last week, however, the team representing Omicron Air Cargo in this year’s event learned it had earned third place in a field consisting of 109 learns, which represented 85 companies. Omicron’s winning team was led by Nirmala Deokaran. The team has been honored with the CASATO Virtual Business Award.

**------------------------------------------------**

**196.** What is the goal of competitors in the

CASATO tournament?

(A) To develop an international trade

agreement

(B) To create materials for training

prospective managers

(C) To run a nonexistent company  
(D) To design a business Web site

**197.** What does Ms. Deokaran NOT mention as

a benefit of participating in the CASATO tournament?

(A) Better understanding of the tasks that

managers perform

(B) Increased opportunities to invest in

regional businesses

(C) Greater public awareness of a

company’s offerings

(D) Improved cooperation among

employees

**198.** What most likely is true about Ms.

Deokaran?

(A) She was invited to a celebratory event.  
(B) She is being considered for a

managerial position.

(C) She had taken part in interactive online

competitions before.

(D) She recommended implementing some

management practices.

**199.** What is indicated about Omicron Air

Cargo?

(A) Its services are in great demand.  
(B) Its operations are located in Guyana.  
(C) It will formulate new business

strategies in June.

(D) It registered two teams for the

CASATO tournament.

**200.** What is indicated about the most recent

CASATO tournament?

(A) It was sponsored by a Brazilian hotel

chain.

(B) It saw the introduction of a set of new

criteria.

(C) It drew participation from more

companies than last year’s event.

(D) It received more press coverage than

last year’s tournament.

TEST 05

|  |
| --- |
| **READING TEST**  In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.  You must mark your answers on the separate answer sheet. Do not write your answers in your test book.  **PART 5**  **Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet. |

**101.** Mr. Ashburton has been \_\_\_\_\_\_\_ recommended by all three of his references.

(A) high  
(B) higher  
(C) highly  
(D) highest

**102.** Mr. Choi wants to know when the illustrations will be ready for \_\_\_\_\_\_\_ review.

(A) he  
(B) his  
(C) him  
(D) himself

**103.** The project meeting has been rescheduled \_\_\_\_\_\_\_ tomorrow because of the bad weather.

(A) in  
(B) by  
(C) out  
(D) for

**104.** Smooth Tek’s newest software makes it much \_\_\_\_\_\_\_ for business owners to create newsletters.

(A) easy  
(B) easily  
(C) easier  
(D) ease

**105.** By \_\_\_\_\_\_\_ offices in London, Paris, and Madrid, Sedgehill Ltd. has continued its growth into markets overseas.

(A) opening  
(B) opened  
(C) opens  
(D) open

**106.** \_\_\_\_\_\_\_ the kiln’s heat is set too high, the ceramic objects inside may be ruined.

(A) So  
(B) If  
(C) But  
(D) Why

**107.** *The National Overview* is the fourth \_\_\_\_\_\_\_ distributed newspaper in the northeastern region.

(A) wide  
(B) widen  
(C) most widely  
(D) more widely

**108.** Dr. Lin, the keynote speaker at this year’s Southeast Dentistry Convention, \_\_\_\_\_\_\_ several groundbreaking dental devices.

(A) invented  
(B) exceeded  
(C) supervised  
(D) communicated

**109.** Rose Bistro will close next month due to escalating operating \_\_\_\_\_\_\_.

(A) expenses  
(B) functions  
(C) customers  
(D) occasions

**110.** During yesterday’s meeting, Ms. Milne offered her \_\_\_\_\_\_\_ to the sales team for their excellent results this quarter.

(A) congratulations  
(B) congratulate  
(C) congratulating  
(D) congratulatory

**111.** The employee satisfaction survey results are \_\_\_\_\_\_\_ to differ among departments.

(A) important  
(B) likely  
(C) probable  
(D) recent

**112.** The course taught by Prof. Brennink is intended for \_\_\_\_\_\_\_ interested in medical or health-related careers.

(A) either  
(B) those  
(C) which  
(D) whom

**113.** Starting September 1, the accounting department will issue travel reimbursements \_\_\_\_\_\_\_ from biweekly paychecks.

(A) separates  
(B) separately  
(C) separating  
(D) separation

**114.** The planned construction of several new office building in Newbury has created a \_\_\_\_\_\_\_ demand for skilled workers.

(A) lengthy  
(B) plenty  
(C) sizable  
(D) durable

**115.** The new computer security program allows users to \_\_\_\_\_\_\_ any suspicious activity on their account.

(A) monitoring  
(B) monitors  
(C) monitored  
(D) monitor

**116.** The \_\_\_\_\_\_\_ of the Kawagoe factory has had a significant impact on lnagi Technology employees’ productivity.

(A) expansion  
(B) expanded  
(C) expanse  
(D) expand

**117.** Please review the repair estimate carefully \_\_\_\_\_\_\_ it has been received from the maintenance department.

(A) then  
(B) while  
(C) ever since  
(D) as soon as

**118.** \_\_\_\_\_\_\_ of the marking assistant include coordinating focus groups and writing detailed reports.

(A) Promotions  
(B) Offerings  
(C) Productions  
(D) Responsibilities

**119.** The product development team for Herbeve Cosmetics is \_\_\_\_\_\_\_ a package redesign to try to increase sales.

(A) considered  
(B) considering  
(C) considers  
(D) consider

**120.** \_\_\_\_\_\_\_ an increase in small, individual furnaces, glassblowing has become a more accessible and popular art medium.

(A) Because of  
(B) Instead of  
(C) Rather than  
(D) Such as

**121.** Our investment in solar energy was a key \_\_\_\_\_\_\_ in achieving energy independence.

(A) factor   
(B) role   
(C) basis   
(D) agency

**122.** Payments made to your account after the invoice was generated are not \_\_\_\_\_\_\_ in the  
balance shown.

(A) reflected  
(B) reflects  
(C) reflecting  
(D) reflect

**123.** See our media kit for facts and information \_\_\_\_\_\_\_ our line of lighting equipment.

(A) pending  
(B) regarding  
(C) among  
(D) throughout

**124.** The lawyers report that the merger was successfully concluded \_\_\_\_\_\_\_ last-minute negotiations.

(A) as well as  
(B) overall   
(C) thanks to  
(D) even if

**125.** Mr. Hong will outline the procedures for handling customers’ \_\_\_\_\_\_\_ information.

(A) confiding  
(B) confides  
(C) confidential  
(D) confidentially

**126.** Last year, the Fromley Company \_\_\_\_\_\_\_ an internship program for trade school students studying electrical technology.

(A) expressed   
(B) specialized  
(C) signaled   
(D) established

**127.** \_\_\_\_\_\_\_ in the news, the Honorable Cynthia Rengle is now making headlines with her proposal to drastically reduce local taxes.

(A) Less  
(B) Enough  
(C) Apart  
(D) Seldom

**128.** Despite being the audience’s least favorite film at the Star Film Festival, *Lost Dog* \_\_\_\_\_\_\_won the critics’ award for best animation.

(A) furthermore  
(B) without  
(C) nevertheless  
(D) neither

**129.** We found the Staffplex payroll management system to be the only one \_\_\_\_\_\_\_ for our needs.

(A) cooperative  
(B) deliberate  
(C) extensive  
(D) adequate

**130.** Ms. Mills has correctly predicted that sales would increase \_\_\_\_\_\_\_ as the company’s radio advertisement continues to air.

(A) arguably  
(B) reportedly  
(C) productively  
(D) incrementally

|  |
| --- |
| **PART 6**  **Directions:** Read the texts that follow. A word, phrase or sentence is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet. |

**Questions 131-134** refer to the following article.

|  |
| --- |
| **B-8 Chang International to buy Sieng Technology**  SINGAPORE –– B-B Chang International (BBCI) announced Wednesday that \_\_\_\_\_\_\_ would  **131.**  buy Sieng Technology in a deal valued at $450 million.  A spokesperson for BBCI said the company expects to double its profits by the end of next year.  It will accomplish this by making full use of Sieng’s recently updated production facilities.  \_\_\_\_\_\_\_. Financial experts believe the Sieng acquisition will make BBCI the world’s leading  **132.**  producer of circuits. “They will be well ahead of their \_\_\_\_\_\_\_,” said top analyst Rhoda Sutton.  **133.** B-B Chang plans to maintain Sieng’s current workforce, with each of Sieng’s factories  continuing normal operations for the next five years. \_\_\_\_\_\_\_ BBCI will evaluate whether  **134.**  additional staff are needed. |

**131.** (A) it

(B) he  
(C) those  
(D) someone

**132.** (A) Offers from other firms were rejected.

(B) All four are operating at maximum

capacity.

(C) Another company will be acquired next

year

(D) The transaction should improve morale

**133.** (A) critics

(B) suppliers  
(C) investors  
(D) competitors

**134.** (A) After all

(B) After that time  
(C) As you requested  
(D) As a matter of fact

**Questions 135-138** refer to the following notice.

|  |
| --- |
| **The Treviso Inn: Reservations**  We recommend reservations because hotel accommodations in Treviso are very \_\_\_\_\_\_\_.  **135.**  Reservations will be held with a one-night deposit or 50 percent of total room charges for stays  of longer than one night. Cancellations made more than seven days prior to your scheduled  arrival date \_\_\_\_\_\_\_ in full. If, for some reason, a reservation must be cancelled within one  **136.**  week of your scheduled arrival date, charges for the entire \_\_\_\_\_\_\_ of your stay will be billed to  **137.**  you. \_\_\_\_\_\_\_.  **138.** |

**135.** (A) limitation

(B) limit  
(C) limits  
(D) limited

**136.** (A) will be refunded

(B) were refunded  
(C) are refunding  
(D) had been refunding

**137.** (A) area

(B) degree  
(C) length  
(D) week

**138.** (A) Hotel guests are welcome to use our

fitness center.

(B) This policy applies to early departures

as well.

(C) In addition, we will soon open another

hotel in Treviso.

(D) We hope that you have enjoyed your

stay.

**Questions 139-142** refer to the following article.

|  |
| --- |
| **Laptop Funds Approved**  New technology \_\_\_\_\_\_\_ to the students of Fairmont. On Tuesday, Mayor Suzanne Kuiper  **139.**  announced that her “Tech Now” proposal was approved by the Board of Supervisors. \_\_\_\_\_\_\_.  **140.**  The program allots $35,000 to each school in the city for the purchase of laptop computers.  Students will be allowed to take home the laptops \_\_\_\_\_\_\_ of the time for special assignments  **141.**  and class projects, but they will normally be available to the students only \_\_\_\_\_\_\_ school hours.  **142.** |

**139.** (A) came

(B) was coming  
(C) is coming  
(D) comes

**140.** (A) The vote took place on Monday, June

2.

(B) The laptops will be purchased at a

discount rate.

(C) The final decision is highly anticipated.  
(D) Nevertheless, the mayor remains

content with the decision.

**141.** (A) some

(B) many  
(C) none  
(D) all

**142.** (A) at

(B) on  
(C) during  
(D) with

**Questions 143-146** refer to the following letter.

|  |
| --- |
| September 20  Ms. Amy Ellerson Belgore Insurance Group 126 Sunrise Road Teaneck, NJ 07666  Dear Ms. Ellerson:  Thank you for your purchase of 25 cases of premium paper from Bernstein Paper Products.  Your online order was received on September 18 and is ready for shipping. \_\_\_\_\_\_\_.  **143.** We appreciate that you have chosen to make the switch to Bernstein Paper Products for your  Company’s paper needs. To show our gratitude, we are applying a 5 percent discount to this  \_\_\_\_\_\_\_ order. \_\_\_\_\_\_\_, we are including a reimbursement of shipping charges. Enclosed  **144. 145.**  please find the adjusted invoice and a check for $58.38.  Bernstein Paper Products is pleased \_\_\_\_\_\_\_ you. We look forward to working with you in the  **146.**  future.  Sincerely,  Duri Yun Lead Customer Service Representative Enclosure |

**143.** (A) Your years of continued patronage are

truly valued.

(B) However, it seems that you have

overpaid on your order.

(C) You may expect to receive your order

in 5-7 business days.

(D) Unfortunately, we are writing to inform

you of a delay in delivery.

**144.** (A) upcoming

(B) complimentary  
(C) initial  
(D) sequential

**145.** (A) However

(B) In addition  
(C) For instance  
(D) Still

**146.** (A) welcomes

(B) welcoming  
(C) to welcome  
(D) having welcomed

|  |
| --- |
| **PART 7**  **Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet. |

**Questions 147-148** refer to the following receipt.

|  |
| --- |
| **Receipt # 84502-11516** (Keep this receipt number handy. You will need it if you have to contact customer service.)  April 17, 6:43 P.M. Received from Jasmine Shalib: $54 payment to Pilgrim Theater Charged to credit card ending in xxxx-1394 Description: Tickets for Philip Dadian in concert Friday, May 1, 7:30 P.M. Unit price: $27 / Quantity: 2 / Amount: $54  **IMPORTANT**: Please print this receipt and bring it with you to the venue. No paper tickets will be mailed. Be sure to arrive early to check your name on the preorder list at the ticket counter. Tickets are nonrefundable |

**147.** What does Ms. Shalib plan to do on May

1?

(A) Call the theater  
(B) Request a refund  
(C) Pay her credit card bill  
(D) Attend a musical event

**148.** What must Ms. Shalib bring with her?

(A) A credit card  
(B) Paper tickets  
(C) A copy of a receipt  
(D) A form of identification

**Questions 149-151** refer to the following invoice.

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Omicron Premier Services Ltd.** 83 Malet Street London WC1E 7HU  **--------------------------------------------------------------------------------------------**  **Invoice**: 1Z67HN2 **Arrival Date:** 3 April  **Bill to:** **Ship to:**  Dr. John Kwang Overbrook Hospital  Overbrook Hospital 27 St. Stephens Green  Dublin, Ireland   |  |  |  | | --- | --- | --- | | Item Number | Description | Item Price | | 12B | 5 Boxes Small Bandages | £12 | | 12C | 10 Boxes Large Bandages | £30 | | 431Z | 2 Boxes Large Sterile Gloves | £5 | | 10CD | 5 Large Knee Braces | £25 | |  | **TOTAL** | £72 |   Payment due upon reciept of goods.  \* *Item 431Z will be shipped at a later date as it is currently not in the warehouse* |

**149**. What most likely is Omicron Premier

Services?

(A) A hospital  
(B) A doctor’s office  
(C) A shipping company  
(D) A medical supply company

**150.** According to the invoice, what will happen

on April 3?

(A) An invoice will be revised.  
(B) An order will be placed.  
(C) A payment will be refunded.  
(D) A shipment will be delivered.

**151.** What is indicated about the gloves?

(A) They are out of stock at the moment.  
(B) They are available in one size only.  
(C) They are no longer manufactured.  
(D) They are the wrong brand.

**Questions 152-153** refer to the following text message.

|  |
| --- |
| From: Rick Barilla, Thursday, 3 October, 8:53 A.M.  Maria. I’m at the Baycrest Hotel installing the new ballroom lighting system. Joe called in sick, and this job is too big to do alone. It’s not what I expected. It’s a large space that can be divided into smaller rooms, and the hotel wants a programmable system to work when the space is used for more than one meeting or dinner scheduled at the same time. Can you phone Scott and ask him to come help me? I don’t have his mobile phone number. |

**152.** What problem does Mr. Barilla have?

(A) He feels sick and cannot work.  
(B) He will not be able to attend a

scheduled dinner.

(C) He does not know how to divide a

large room.

(D) He is unable to do a job by himself.

**153.** Why did Mr. Barilla send the text message

to Maria?

(A) To have her reschedule a meeting at a

hotel

(B) To cancel an event in the hotel

ballroom

(C) To ask her to make a call  
(D) To request special equipment

**Questions 154-155** refer to the following survey.

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| THE BROAD LAKE INN  Thank you for staying at the Broad Lake Inn! Customer satisfaction is very important to us, and we would appreciate your feedback. Please fill out the survey below and leave it with the receptionist at the front desk when you check out.  **How satisfied were you with the Broad Lake Inn?** *Please circle one selection for each category:*   |  |  |  |  | | --- | --- | --- | --- | | **Service** | Not satisfied | Satisfied | Very satisfied | | **Cleanliness** | Not satisfied | Satisfied | Very satisfied | | **Appearance** | Not satisfied | Satisfied | Very satisfied | | **Restaurant** | Not satisfied | Satisfied | Very satisfied |   **How satisfied were you with the Broad Lake Inn?**  No Maybe Yes  **Please add any comments or suggestions you may have in the space below.** *Overall, I had a wonderful experience at the inn. The employees were extremely friendly, and the inn was very clean and comfortable. Thanks to the well-equipped computer center, I was able to get a lot of work done. The restaurant, however, was quite expensive, and the food was not particularly tasty.*  If you wish to be contacted regarding your feedback, please provide your name and phone number or e-mail address below:  *Minna Haataja mhaataja@feridia.fi* |

**154.** What are guests asked to do?

(A) Return a completed form  
(B) Leave their keys at the front desk  
(C) Tell their friends about the inn  
(D) Recommend staff members for awards

**155.** What is suggested about Ms. Haataja?

(A) She is an experienced cook.  
(B) She would like a job in the hotel

industry.

(C) She frequently travels on business.  
(D) She would like to discuss her stay with

hotel staff.

**Questions 156-157** refer to the following online chat discussion.

|  |
| --- |
| **Bernadette Larkin: [1:51 P.M.]**  It’s my first time participating in a training session online. I just open the meeting invitation in my e-mail and click the Join button, right? |
| **Howard Schlupp: [1:52 P.M.]**  That’s right. Then you’ll need to enter the access code: 63119003. |
| **Bernadette Larkin: [1:54 P.M.]**  A window appeared with this message: “Access denied. Please try again later.” Should I try a different code? |
| **Howard Schlupp: [1:55 P.M.]**  Let me check on that. |
| **Bernadette Larkin: [1:55 P.M.]**  Or maybe there’s an issue with the invitation I got? |
| **Howard Schlupp: [1:56 P.M.]**  Here we go. I gave you the meeting code instead of the access code. Try 882963. |
| **Bernadette Larkin: [1:57 P.M.]**  That worked. Thanks. |
| **Howard Schlupp: [1:58 P.M.]**  Good. Make sure your computer speaker is on, then click the mute button at the top right of the screen. You’ll be able to hear the trainer, but we won’t hear any background noise from your side. |

**156.** At 1:56 P.M., what does Mr. Schlupp most

likely mean when he writes, “Here we go”?

(A) He is about to start a meeting.

(B) He is surprised by Ms. Larkin’s request.

(C) He has determined the cause of a

problem.

(D) He would like to invite Ms. Larkin to a

meeting.

**157.** What is probably true about Ms. Larkin?

(A) She has recently received a new

computer.

(B) She does not have permission to

attend the meeting.

(C) She often participates in conference

calls.

(D) She will not need to speak during the

training session.

**Questions 158-160** refer to the following memo.

|  |
| --- |
| To: All Office Employees From: Paul Sundquist Re: Document printing Date: Thursday, April 5  Based on the expense report from last quarter, it is clear that we must reduce our costs for office supplies. One area where we can realize savings is in printing and copying documents.  Many of us have been making color copies of basic documents, such as meeting minutes, product documentation drafts, and budget sheets. –– [1] ––. While multicolor documents are more attractive and attention-grabbing than black-and-white ones, color ink cartridges are very expensive. Purchasing frequent replacements ultimately leaves us with less money to spend on things like business travel and social events. –– [2] ––.  Rather than instituting a system wherein all jobs must first be approved by the department supervisors, I would prefer that employees make their own decisions about printing and copying. –– [3] ––. Please reserve the use of color for only those cases where visual appeal is a relevant factor. –– [4] ––. Thank you for your attention to this matter. |

**158.** What is one purpose of the memo?

(A) To announce the release of a quarterly

expense report

(B) To alert employees to a budget

concern

(C) To inform staff of an error in a

document

(D) To request feedback on a departmental

procedure

**159.** What are employees advised to do?

(A) Make black-and-white copies of basic

documents

(B) Tell coworkers about upcoming social

events

(C) Distribute meeting notes by e-mail  
(D) Report broken copy machines to their

supervisors

**160.** In which of the positions marked [1], [2], [3]

and [4] does the following sentence best belong?

“Publicity flyers intended for clients are one obvious example.”

(A) [1]  
(B) [2]  
(C) [3]  
(D) [4]

**Questions 161-163** refer to the following article.

|  |  |
| --- | --- |
| **Parking Survey Awaited**  Many Sumrita residents, businesses and visitors have expressed concerns to town officials that there are not enough parking spaces. –– [1] ––. Some have called for construction of a second parking garage in the next two years.  With a data-collection project scheduled to begin on Tuesday, led by Paston Associates of Turnbridge. Town officials will soon learn the extent of the parking problem on a typical weekday, during the evening, | and at peak times when events are taking place in the center of town. –– [2] ––. When it is completed, the study will provide an updated inventory of all public and private parking spaces in the area and their typical rates of use. –– [3] ––.  “Anecdotally people say that demand has increased with the four new businesses and the residential projects we’ve seen in the last five years,” said Planning Director Akash Singh. –– [4] ––. |

**161.** How many parking garages are currently

in Sumrita?

(A) One  
(B) Two  
(C) Four  
(D) Five

**162.** What does the article indicate about the

survey?

(A) It will study the demand for parking in

three local neighborhoods.

(B) It will measure the demand for parking

at various times.

(C) It will be paid for by Paston Associates

of Turnbridge.

(D) It will be conducted by Sumrita’s

planning director.

**163.** In which of the positions marked [1], [2],

[3], and [4] does the following sentence  
best belong?

“But we need hard data before we can consider another costly parking garage.”

(A) [1]  
(B) [2]  
(C) [3]  
(D) [4]

**Questions 164-167** refer to the following Web site.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | **Home** | Subject Guide | Latest Polls | Contact Us |  |
| **Pondress** *Because Your Opinion Matters*  The Pondress Corporation has been conducting public opinion polls on current issues for more than three decades. All our polls are based on telephone interviews with adults 18 years of age or older who live in specific polling areas. To ensure that every adult living within a polling area has an equal chance of being contacted, potential interviewees are selected by a computer that randomly generates phone numbers from all working exchanges.  To find out what people think about what is happening in the world these days, visit our Latest Polls page. New polls are published weekly, and all polls are stored and accessible online. If you prefer to search for polls by subject, go to our Subject Guide page. If you would like to reproduce tables, charts, or any other graphics created by Pondress, go to the Contact Us page and click the link for our Permissions Department. There you will find an easy-to-use online form to fill out with details about how and where you intend to use the information. In most cases, a response is provided within 24 hours of submission. | | | | | |

**164.** In paragraph 1, line 1, the word “current” is

closest in meaning to

(A) moving  
(B) customary  
(C) contemporary  
(D) momentary

**165.** What is NOT mentioned about poll

participants?

(A) They are randomly selected.  
(B) They are interviewed in groups.  
(C) They are interviewed over the phone.  
(D) They are adults.

**166.** What is indicated about the Pondress

Corporation?

(A) It updates its Web site every week.  
(B) It has offices in multiple locations.  
(C) It is searching for new employees.  
(D) It publishes nonfiction books.

**167.** How can readers get permission to

reproduce graphics?

(A) By sending an e-mail  
(B) By making a phone call  
(C) By submitting a paper form  
(D) By providing information online

**Questions 168-171** refer to the following article.

|  |  |
| --- | --- |
| **Small-Business Expert Coming to**  **São Paulo**  SÃO PAULO (May 19) –– Angelo Azevedo, dubbed the “small-business expert” by The *Los Angeles Chronicle*, will be the keynote speaker at the first annual São Paulo Small Business Expo (SPSBE). The Expo will take place at the São Paulo Event Center from June 3 to June 5. More than 2.000 smallbusiness entrepreneurs will attend workshops and showcase their businesses at booths, where visitors can collect information and ask questions.  According to an SPSBE press release Mr. Azevedo will highlight many of the ideas from his best-selling book Keys to Startup Success, published just last year. Mr. Azevedo believes that there are several key decisions that must be made before launching into any new business scheme. “You can’t go into it with the idea of creating a product you want to sell,” Mr. | Azevedo writes in his book. “You have to create a product people want to buy. This is rule number one. And it is absolutely essential to get this right if you want your business to succeed.”  Mr. Azevedo is the owner of several successful businesses in Los Angeles, where he has lived for the past ten years. "I’m originally from São Paulo,” Mr. Azevedo said. “So I wanted to help the community where I got my start in any way I could, which is why I accepted the invitation to participate in the Expo. There’s an outstanding opportunity there for small- business owners. Following these simple but important guidelines has worked well for me and for many other successful small- business owners.”  Tickets to the Expo are R$100. They can be purchased through the Expo’s Web site at www.saopauloexpo.com/br. |

**168.** What is the article mainly about?

(A) The opening of a new business   
(B) New trends in marketing  
(C) A business leader’s participation in an

event

(D) The benefits of running a small

business

**169.** According to the article, what has Mr.

Azevedo recently done?

(A) He wrote a book.  
(B) He presented an award.  
(C) He led a workshop.  
(D) He traveled to Sao Paulo.

**170.** What does Mr. Azevedo say is the most

important consideration for new entrepreneurs?

(A) Marketing a product aggressively  
(B) Developing a product that is attractive

to consumers

(C) Manufacturing a product in a cost-

effective way

(D) Creating a product that the business

owner feels passionate about.

**171.** Why did Mr. Azevedo decide to participate

in the Expo?

(A) He is doing research for a newspaper

article.

(B) He would like to recruit some

employees.

(C) He is looking for ways to increase

sales.

(D) He wants to support entrepreneurs in

his hometown.

**Questions 172-175** refer to the following online chat discussion.

|  |
| --- |
| **Leon Barkov [9:42 A.M.]** Hi, everyone. I just got in the conference room, and I’m having some trouble with the projector. It keeps shutting off. Does anyone know why?  **Wayne Preston [9:44 A.M.]** This happened to me last time. Try pushing the gray reset button.  **Anna Mertz [9:44 A.M.]** Wasn’t everything supposed to be set up by 9:30 this morning? I hope we’ll be able to get everything ready before the new hires start arriving.  **Leon Barkov [9:48 A.M.]** Carol Heinz was supposed to do it, but there was another meeting in the room and it ran late. She couldn’t wait, so she asked me to set up once the room was free.  **Leon Barkov [9:49 A.M.]** No, that doesn't work. Wayne, can you come down here?  **Wayne Preston [9:50 A.M.]** On my way.  **Anna Mertz [951 A M.]** Are you all set otherwise?  **Leon Barkov [9:52 A.M.]** Yes. The slides are ready to go. I ran them by a few colleagues to make sure everything is clear. I’ve made hard copies of the presentation and all the forms that the new hires will need to fill out.  **Anna Mertz [9:55 A.M.]** Good. I’ll be there at noon to take everyone to lunch and then to the security office to pick up their badges. I’ll collect the forms then too, so please make sure they’re completed before then. I’ll bring the group back at 1:30 for the rest of the orientation session.  **Leon Barkov [9:59 A.M.]** Thanks. The protector’s working fine now. Wayne attached a different power cord. |

**172.** What is Mr. Barkov preparing to do?

(A) Train new employees  
(B) Meet with Ms. Mertz  
(C) Copy some documents  
(D) Present at a conference

**173.** Why was the conference room not set up

by 9:30 A.M.?

(A) Because the projector had not been

located

(B) Because a meeting did not end on time

(C) Because Ms. Heinz was not at work  
(D) Because the new employees arrived

late.

**174.** At 9:50 A.M., what does Mr. Preston most

likely mean when he writes, "On my way”?

(A) He is traveling to work.  
(B) He will meet Ms. Mertz for lunch.  
(C) He will finish reviewing some slides.  
(D) He is coming to help Mr. Barkov.

**175.** What will happen at noon?

(A) Employees will listen to a presentation.  
(B) Employees will return from the security

office.

(C) Ms. Mertz will go to the conference

room.

(D) Mr. Barkov will complete some forms

**Questions 176-180** refer to the following advertisement and e-mail.

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Boriken Islander**  Roriken Islander is Puerto Rico's largest locally owned car rental company. We offer a range of vehicles at the lowest possible prices. If you can get a lower rate with any of our local competitors, we will match that rate and pay for a full tank of fuel! The following vehicles are available for rent:   |  |  |  | | --- | --- | --- | | **Car Class** | **Description** | **Weekly rate** | | Economy | 2-door vehicle suitable for 4 passengers and 2 large bags | $199.00 | | Compact | 4-door vehicle suitable for 4 passengers and 3 large bags | $229.00 | | Standard | 4-door vehicle suitable for 5 passengers and 4 large bags | $259.00 | | Premium | 4-door vehicle suitable for 5 passengers and 5 large bags | $309.00 |   Rates listed refer to payments made in person at our customer service counter. Discounted rates and details about the features of each car type are available on our Web site, www.borikenislander.com. Looking for even more savings? Use our services during April and May and receive an additional 10% off the weekly rate. |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | customerservice@borikenislander.com |   **To:**   |  | | --- | | mgutierrez@rotpa.net |   **From:**   |  | | --- | | April 4 |   **Date:**   |  | | --- | | Inquiry |   **Subject:**   |  | | --- | | I will be traveling to Puerto Rico on business during the second half of this month, so I just visited your Web site to make a reservation. I plan to rent a 4-door vehicle, because I will be traveling with three colleagues and want to be mindful of their comfort. At the same time, I am on a limited budget, so I intend to book the least expensive vehicle of this type.  Before finalizing the booking, though, there are two pieces of information I would like to have, both of which I was unable to locate on your site. First, if I pick up the car at your branch in San Juan and drop it off at either your Ponce or Aguadilla branch at the end of the rental period, will I be charged a drop-off fee? Second, I am unfamiliar with the roads and the traffic on the island, so I would like to add a navigation system to my order. Would that be possible? If so, how much would the weekly rate be?  Thank you for your assistance.  Magdalena Gutierrez | |

**176.** What information is NOT included in

Boriken Islander’s advertisement?

(A) The rental prices for its vehicles  
(B) The number of people each kind of

vehicle can accommodate

(C) The amount of fuel each kind of

vehicle typically uses

(D) The amount of luggage space in each

kind of vehicle

**177.** What type of car will Ms. Gutierrez most

likely rent?

(A) Economy  
(B) Compact  
(C) Standard  
(D) Premium

**178.** What is indicated about Boriken Islander?

(A) It has locations in various Puerto Rican

cities.

(B) Its customers are primarily

businesspeople.

(C) It charges a cash deposit for online

reservations.

(D) It is owned by an international

corporation.

**179.** What is suggested about Ms. Gutierrez?

(A) She has visited Puerto Rico before.  
(B) She will be eligible for a discounted

rate.

(C) She frequently does business with

Boriken Islander.

(D) She was referred to the rental agency

by another traveler.

**180.** According to the e-mail, what is one piece

of information that Ms. Gutierrez is seeking?

(A) The company s business hours  
(B) The company’s reservation procedures  
(C) Additional details about the types of

cars available

(D) The availability of a navigation device

**Questions 181-185** refer to the following Web site and announcement.

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| http://www.mooneycounty.com | | | | | | |
|  | Home | **Districts** | Dining | Hiking | Shopping |  |
| **Mooney County Districts**  **--------------------------------------------------------------------------------- The Harbor District**, known for its top-rated eateries and nightlife, can be found along Hilver Street. The neighborhood is famous for offering a wide selection of ethnic cuisines.  **The West End** is home to a vibrant community of artists and musicians. Museums and galleries host exhibitions year-round. The Park Pavilion in Windmere Park offers a range of musical entertainment. The venue is large, and shows are always free.  **The Historic District** has some of the oldest and most interesting buildings in the state, including the County Courthouse and Bella’s Market. Guided bus tours through this area can be arranged through the City Tour Company. Bicycle rentals can be found at the Visitor Center on Main Street  **Leona Hills** showcases the natural beauty of Mooney County. The Mooney County Nature Preserve is the district's main attraction. Exquisite views of the Leona River Valley can be enjoyed from hiking trails. | | | | | | |

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| **Announcing: The Mooney County Parade**  This popular annual event will be held next Saturday starting at noon at the County Courthouse. As usual, parade groups will march down Keel Street and turn onto Laurel Road. The route ends at Wind mere Park. After the parade, the Santiago Heart band is scheduled to perform at 2:00 P.M. at the Park Pavilion. Awards recognizing the top entries in a number of categories from the parade will also be presented.  Officials are reminding citizens that vehicles will encounter detours in the vicinity of the parade route due to temporary road closures, and street parking will be very limited. Spectators are encouraged to use the shuttle bus service, which will start at 10:30 A.M. and run every 20 minutes all day. |

**181.** For whom is the Web site most likely

intended?

(A) Visitors to Mooney County  
(B) Real estate developers  
(C) Parade participants  
(D) Government officials

**182.** According to the Web site, what is offered

in the Harbor District?

(A) Guided bus tours  
(B) A variety of dining options  
(C) Scenic walking trails  
(D) Notable architectural sites

**183.** What is NOT implied about the Historic

District?

(A) It is home to a museum of history.  
(B) It is suitable for riding a bicycle.  
(C) A parade begins there every year.  
(D) Bus tours are offered there.

**184.** What is indicated about the musical

performance after the parade?

(A) It showcases the talents of local

musicians.

(B) It is free to the public.  
(C) It will be held in Leona Hills.  
(D) It features an award-winning band.

**185.** What recommendation is made in the

announcement?

(A) Avoid sections of Windmere Park that

are under construction

(B) Follow Laurel Road for the best view of

the parade

(C) Take public transportation to minimize

traffic

(D) Arrive early in order to visit the market

**Questions 186-190** refer to the following credit-card statement and e-mail.

|  |  |  |  |
| --- | --- | --- | --- |
| Eduardo Blanquera  Account Number: XXXX XXXX XXXX 8191 | | Page 2  3 July-2 August | |
| **Purchases** | | | |
| **Date** | **Vendor** | | **Amount** |
| 5 July  8 July  11 July  17 July  21 July  30 July  2 August | Le Petit Bateau Café  Meyers Men’s Shop  Midtown City Diner  Theta Restaurant  Harmonium Gifts  Ithaca Eatery  New Wave Office Supplies | | 40.05  48.25  24.11  33.88  37.50  56.60  99.87 |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | customerservice@harmoniumgifts.com |   **To:**   |  | | --- | | eblanquera@mynet.com |   **From:**   |  | | --- | | 5 August |   **Date:**   |  | | --- | | Incorrect charge |   **Subject:**   |  | | --- | | Dear Sir or Madam:  I am writing in reference to a charge placed on my credit card by Harmonium Gifts last month. I had placed a telephone order for a cotton scarf and was charged $37.50, even though the price listed for the scarf in the online catalog is $30.00. I know that the standard shipping rate is $10.00, but I received a special offer for free shipping on orders over $25.00. I would appreciate it if you could review my order and give me a refund of $7.50, which would reflect the overcharge on my purchase.  Sincerely,  Eduardo Blanquera | |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | eblanquera@mynet.com |   **To:**   |  | | --- | | customerservice@harmoniumgifts.com |   **From:**   |  | | --- | | 8 August |   **Date:**   |  | | --- | | Your inquiry |   **Subject:**   |  | | --- | | Dear Mr. Manquera:  Thank you for your e-mail of 5 August inquiring about the charge on your credit card. According to our records, you asked us to gift wrap your purchase. The additional charge reflects our standard gift wrapping rate. I sincerely apologize if there was a misunderstanding; telephone sales representative should have made clear the total charge at the end of the call. In order to remedy our mistake, I would like to offer you a $5.00 credit on this order or a $15.00 discount on a future order (minimum purchase of $40.00). Please let me know which you would prefer and I will process it right away. As always, we appreciate your business and look forward to serving you again in the future.  Best regards.  Freda Taylor  Sales Manager  Harmonium Gifts | |

**186.** For what did Mr. Blanquera use his credit

card most often in July?

(A) Office supplies  
(B) Clothing  
(C) Gifts  
(D) Dining

**187.** When did Mr. Blanquera speak to

Harmonium Gifts on the telephone?

(A) On July 3  
(B) On July 21  
(C) On August 5  
(D) On August 8

**188.** In the first e-mail, the word “listed” in

paragraph 1, line 3, is closest in meaning to

(A) ranked  
(B) decided  
(C) provided  
(D) checked

**189.** How much does Harmonium Gifts charge

for gift wrapping?

(A) $5.00  
(B) $7.50  
(C) $10.00  
(D) $15.00

**190.** What information does Ms. Taylor want

from Mr. Blanquera?

(A) Which form of compensation he prefers

(B) Which sales representative he talked to

(C) What items should be gift wrapped  
(D) Where to send a refund

**Questions 191-195** refer to the following brochure, email, and pass.

|  |  |
| --- | --- |
| **Elmont Township Continuing Education Classes-May**  Continuing Education classes are open to all residents of Elmont Township aged 18 and over. Classes are held at the campus of Elmont Community College unless otherwise noted. For registration, fees, and payment information, please see page 2 of this brochure. | |
| **How to Qualify for Your Real Estate License**  Mondays, 6 P.M. - 9 P.M.,  Stanton Hall, Room 114  Instructor: J. Ekua, Town and Country Real Estate Associates | **Photography for Fun and Profit**  Tuesdays, 7 P.M.-9 P.M.,  Stanton Hall, Room 114  Instructor: B. Chao, freelance photographer |
| **Managing a Small Business: What You Need to Know**  Mondays, 7 P.M.-9 P.M.,  Gallagher Library, Room 306  Instructor: K. Nowicki, Small Business Development Administration | **Car Care**  May 22 and 24, 9 A.M. - 1 P.M.,  Elmont Vocational High School, Auto Shop  Instructor: R. Sumaoang, Sumaoang Brothers Auto Repair |

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| **E-mail** |
| |  | | --- | | Zelda Ohayon [and fourteen others] |   **To:**   |  | | --- | | Bill O’Toole <w.otoole@elmont.gov> |   **From:**   |  | | --- | | Class canceled |   **Subject:**   |  | | --- | | May 23 |   **Date:**   |  | | --- | | Hi, all,  Ms. Ekua asked me to let everyone know that an emergency came up that she needs to attend to, so tomorrow’s class has been canceled and will be rescheduled. As soon as we know the date, we’ll let you know by e-mail and send you a temporary parking pass because the one you currently have will no longer be valid. Apologies for the inconvenience.  Bill | |

|  |
| --- |
| **Elmont Community College Parking Authority** TEMPORARY PASS-GOOD FOR TODAY ONLY  LOT A Valid: May 27 Time stamp: 6:45 P.M.  \*Pass must be displayed on the dashboard of your vehicle and be visible from the outside. |

**191.** Who most likely is R. Sumaoang?

(A) A college professor  
(B) A town employee  
(C) A high school teacher  
(D) A local business owner

**192.** What is NOT suggested about the

participants in continuing education classes?

(A) They are at least 18 years old.  
(B) They paid a registration fee.  
(C) They live in Elmont Township.  
(D) They are graduates of Elmont

Community College.

**193.** What is Ms. Ohayon interested in?

(A) Real estate  
(B) Management  
(C) Photography  
(D) Car care

**194.** In the e-mail, the phrase “attend to” in

paragraph 1, line 2, is closest in meaning to

(A) listen to  
(B) wait on  
(C) take care of  
(D) be present at

**195.** On what date did a rescheduled class take

place?

(A) May 22  
(B) May 23  
(C) May 24  
(D) May 27

**Questions 196-200** refer to the following e-mail, notice, and order form.

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| |  | | --- | | Jean Moumas |   **From:**   |  | | --- | | Khadim Nakra |   **To:**   |  | | --- | | Trucking company |   **Subject:**   |  | | --- | | June 1 |   **Date:**   |  | | --- | | Hello, Mr. Nakra,  I am so glad that you have signed up for deliveries of our fresh vegetables, berries, flowers, and herbs, grown here on our twenty-acre family-owned farm. I can assure you that you and your customers will be delighted with the produce we provide.  Your store is in an area that is new to us, and we are looking forward to our quality produce entering a new market. Please let me know if you have a preferred trucking service. Our usual drivers, based in Santon, do not go out to Allentown. We would be happy to work with a company of your choice to keep the service for you as smooth as possible.  Thank you in advance for any suggestions you wish to provide.  Sincerely yours,  Jean Moumas | |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| New This Week  **Shop Fresh Market**  **--------------------------------------------------------**   |  |  | | --- | --- | | June 26 | *Produce from Thomas Greens Farm* |   Dear customers, we’d like to draw your attention to the newest additions to our produce section. You’ve asked for fresh, local fruits and vegetables that have just been harvested. We’re bringing these to you from Thomas Greens Farm, located just one hour from here in Carney.   |  |  | | --- | --- | | ✓ Tomatoes on the vine ✓ Yellow corn ✓ Fresh herbs (basil, thyme, and oregano) | ✓ Baby eggplants ✓ Yellow onions (loose) |   In the fall, we will be carrying from Bridge Water Orchard in Eagerton. If you have any requests, please let us know. |

|  |  |  |  |
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| |  |  | | --- | --- | | **Thomas Greens Farm** | **Order Form** |   **Customer** Shop Fresh Market  **Order date** June 30\_\_\_\_\_\_\_\_\_  **Delivery date** July 3\_\_\_\_\_\_\_\_\_\_  **Order Details:**   |  | | --- | | Repeat last week’s order with the following changes:  - No eggplants or fresh herbs needed this week.  - Instead of loose onions, please send them in burlap bags.  (like the sample you showed us, about six to a bunch).  - Add two crates of green Brussels sprouts to the order. P.S. You asked that we let you know if there were any problems with the delivery from Kohn Trucking. There were not. The delivery was on time, the driver was courteous, and the produce was in good condition. |   Name: Khadim Nakra, Manager, Produce Department Signature: Khadim Nakra\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |

**196.** Why did Ms. Moumas send the e-mail?

(A) To advertise new products  
(B) To ask for a recommendation  
(C) To request a delivery estimate  
(D) To complain about a policy change

**197.** Where is Shop Fresh Market probably

located?

(A) In Santon  
(B) In Allentown  
(C) In Carney  
(D) In Eagerton

**198.** In the notice, what is indicated about

Thomas Greens Farm’s produce?

(A) It is grown relatively near the market.

(B) It is more healthful than other products.

(C) It will be in stock starting next month.  
(D) It will be discounted for one week.

**199.** What will Shop Fresh Market probably

receive on July 3?

(A) Eggplants  
(B) Herbs  
(C) Corn  
(D) Lettuce

**200.** What does Mr. Nakra indicate in the order

form?

(A) He has a preference for how items are

packaged.

(B) Brussels sprouts sold particularly well

last week.

(C) He was disappointed by service from

Kohn Trucking.

(D) The herbs delivered last week were not

fresh.

ANSWER KEY

|  |  |  |  |  |  |  |  |  |  |
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| **TEST 01** | | | | | | | | | |
| 101 (B) | 111 (B) | 121 (B) | 131 (A) | 141 (A) | 151 (C) | 161 (D) | 171 (D) | 181 (A) | 191 (B) |
| 102 (D) | 112 (B) | 122 (A) | 132 (D) | 142 (C) | 152 (A) | 162 (A) | 172 (B) | 182 (B) | 192 (A) |
| 103 (B) | 113 (A) | 123 (D) | 133 (B) | 143 (A) | 153 (D) | 163 (C) | 173 (A) | 183 (A) | 193 (C) |
| 104 (A) | 114 (B) | 124 (D) | 134 (C) | 144 (B) | 154 (B) | 164 (C) | 174 (A) | 184 (C) | 194 (A) |
| 105 (D) | 115 (A) | 125 (B) | 135 (C) | 145 (D) | 155 (C) | 165 (D) | 175 (C) | 185 (B) | 195 (B) |
| 106 (B) | 116 (A) | 126 (A) | 136 (D) | 146 (C) | 156 (C) | 166 (B) | 176 (C) | 186 (D) | 196 (C) |
| 107 (C) | 117 (D) | 127 (B) | 137 (B) | 147 (A) | 157 (A) | 167 (D) | 177 (D) | 187 (D) | 197 (B) |
| 108 (B) | 118 (D) | 128 (A) | 138 (A) | 148 (D) | 158 (D) | 168 (A) | 178 (C) | 188 (B) | 198 (A) |
| 109 (D) | 119 (C) | 129 (B) | 139 (B) | 149 (B) | 159 (A) | 169 (B) | 179 (B) | 189 (A) | 199 (C) |
| 110 (C) | 120 (A) | 130 (C) | 140 (A) | 150 (A) | 160 (B) | 170 (A) | 180 (B) | 190 (A) | 200 (C) |

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| **TEST 02** | | | | | | | | | |
| 101 (B) | 111 (D) | 121 (A) | 131 (A) | 141 (B) | 151 (D) | 161 (A) | 171 (C) | 181 (D) | 191 (A) |
| 102 (D) | 112 (A) | 122 (C) | 132 (C) | 142 (A) | 152 (C) | 162 (B) | 172 (C) | 182 (B) | 192 (C) |
| 103 (C) | 113 (B) | 123 (C) | 133 (C) | 143 (C) | 153 (A) | 163 (C) | 173 (B) | 183 (B) | 193 (B) |
| 104 (D) | 114 (C) | 124 (C) | 134 (B) | 144 (A) | 154 (D) | 164 (D) | 174 (D) | 184 (D) | 194 (A) |
| 105 (A) | 115 (A) | 125 (A) | 135 (B) | 145 (D) | 155 (B) | 165 (C) | 175 (B) | 185 (C) | 195 (D) |
| 106 (D) | 116 (D) | 126 (C) | 136 (C) | 146 (C) | 156 (A) | 166 (D) | 176 (A) | 186 (B) | 196 (C) |
| 107 (C) | 117 (A) | 127 (D) | 137 (B) | 147 (B) | 157 (B) | 167 (B) | 177 (B) | 187 (A) | 197 (A) |
| 108 (C) | 118 (C) | 128 (B) | 138 (C) | 148 (B) | 158 (C) | 168 (D) | 178 (A) | 188 (D) | 198 (A) |
| 109 (A) | 119 (A) | 129 (A) | 139 (A) | 149 (B) | 159 (D) | 169 (A) | 179 (A) | 189 (D) | 199 (B) |
| 110 (B) | 120 (B) | 130 (D) | 140 (D) | 150 (D) | 160 (B) | 170 (D) | 180 (D) | 190 (B) | 200 (D) |

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| **TEST 03** | | | | | | | | | |
| 101 (B) | 111 (B) | 121 (A) | 131 (C) | 141 (B) | 151 (A) | 161 (C) | 171 (C) | 181 (B) | 191 (D) |
| 102 (A) | 112 (B) | 122 (D) | 132 (D) | 142 (D) | 152 (C) | 162 (C) | 172 (A) | 182 (C) | 192 (B) |
| 103 (A) | 113 (A) | 123 (C) | 133 (C) | 143 (B) | 153 (C) | 163 (D) | 173 (B) | 183 (A) | 193 (C) |
| 104 (A) | 114 (C) | 124 (B) | 134 (B) | 144 (B) | 154 (B) | 164 (B) | 174 (B) | 184 (C) | 194 (A) |
| 105 (B) | 115 (A) | 125 (A) | 135 (A) | 145 (A) | 155 (D) | 165 (C) | 175 (C) | 185 (C) | 195 (D) |
| 106 (C) | 116 (B) | 126 (C) | 136 (D) | 146 (C) | 156 (B) | 166 (D) | 176 (D) | 186 (B) | 196 (A) |
| 107 (D) | 117 (C) | 127 (B) | 137 (D) | 147 (C) | 157 (D) | 167 (D) | 177 (C) | 187 (A) | 197 (D) |
| 108 (D) | 118 (C) | 128 (D) | 138 (A) | 148 (B) | 158 (B) | 168 (B) | 178 (A) | 188 (D) | 198 (A) |
| 109 (D) | 119 (A) | 129 (D) | 139 (D) | 149 (A) | 159 (A) | 169 (A) | 179 (A) | 189 (C) | 199 (C) |
| 110 (C) | 120 (C) | 130 (C) | 140 (A) | 150 (C) | 160 (D) | 170 (D) | 180 (B) | 190 (B) | 200 (D) |

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| **TEST 04** | | | | | | | | | |
| 101 (B) | 111 (A) | 121 (B) | 131 (D) | 141 (D) | 151 (B) | 161 (B) | 171 (A) | 181 (B) | 191 (C) |
| 102 (A) | 112 (B) | 122 (C) | 132 (B) | 142 (D) | 152 (C) | 162 (A) | 172 (D) | 182 (A) | 192 (A) |
| 103 (A) | 113 (C) | 123 (C) | 133 (D) | 143 (A) | 153 (C) | 163 (A) | 173 (C) | 183 (C) | 193 (D) |
| 104 (D) | 114 (C) | 124 (B) | 134 (C) | 144 (D) | 154 (B) | 164 (B) | 174 (D) | 184 (D) | 194 (A) |
| 105 (C) | 115 (D) | 125 (A) | 135 (D) | 145 (A) | 155 (D) | 165 (B) | 175 (A) | 185 (B) | 195 (A) |
| 106 (D) | 116 (D) | 126 (C) | 136 (A) | 146 (C) | 156 (D) | 166 (C) | 176 (B) | 186 (D) | 196 (C) |
| 107 (D) | 117 (D) | 127 (B) | 137 (C) | 147 (B) | 157 (B) | 167 (A) | 177 (A) | 187 (B) | 197 (B) |
| 108 (D) | 118 (C) | 128 (D) | 138 (A) | 148 (D) | 158 (B) | 168 (C) | 178 (D) | 188 (A) | 198 (A) |
| 109 (B) | 119 (C) | 129 (C) | 139 (B) | 149 (B) | 159 (A) | 169 (A) | 179 (C) | 189 (B) | 199 (B) |
| 110 (B) | 120 (A) | 130 (B) | 140 (C) | 150 (D) | 160 (D) | 170 (B) | 180 (A) | 190 (D) | 200 (C) |

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **TEST 05** | | | | | | | | | |
| 101 (C) | 111 (B) | 121 (A) | 131 (A) | 141 (A) | 151 (A) | 161 (A) | 171 (D) | 181 (A) | 191 (D) |
| 102 (B) | 112 (B) | 122 (A) | 132 (B) | 142 (C) | 152 (D) | 162 (B) | 172 (A) | 182 (B) | 192 (D) |
| 103 (D) | 113 (B) | 123 (B) | 133 (D) | 143 (C) | 153 (C) | 163 (D) | 173 (B) | 183 (A) | 193 (A) |
| 104 (C) | 114 (C) | 124 (C) | 134 (B) | 144 (C) | 154 (A) | 164 (C) | 174 (D) | 184 (B) | 194 (C) |
| 105 (A) | 115 (D) | 125 (C) | 135 (D) | 145 (B) | 155 (D) | 165 (B) | 175 (C) | 185 (C) | 195 (D) |
| 106 (B) | 116 (A) | 126 (D) | 136 (A) | 146 (C) | 156 (C) | 166 (A) | 176 (C) | 186 (D) | 196 (B) |
| 107 (C) | 117 (D) | 127 (D) | 137 (C) | 147 (D) | 157 (D) | 167 (D) | 177 (B) | 187 (B) | 197 (B) |
| 108 (A) | 118 (D) | 128 (C) | 138 (B) | 148 (C) | 158 (B) | 168 (C) | 178 (A) | 188 (C) | 198 (A) |
| 109 (A) | 119 (B) | 129 (D) | 139 (C) | 149 (D) | 159 (A) | 169 (A) | 179 (B) | 189 (B) | 199 (C) |
| 110 (A) | 120 (A) | 130 (D) | 140 (A) | 150 (D) | 160 (D) | 170 (B) | 180 (D) | 190 (A) | 200 (A) |